

Printer/Copier Hardware and Maintenance Contract



Fast Forward
Office Technology

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Company Overview and General Information

Virginia Business Systems is an approved VAIS vendor offering technology to include Managed IT, printers, copiers, smartboards, document management and associated services. Since 1993, we have been proud of our longstanding commitment, support and experience serving the document management, copying and printing needs of the Commonwealth of Virginia. We look forward to providing the latest in document technology to member VAIS schools for this engagement.

Virginia Business Systems is focused on providing the best for our clients. We are also committed to our employees and the communities we serve. With active involvement in our communities, local ownership and management, the highest ethical standards, VBS is proud of our reputation. These traits make us a natural choice for organizations that want a partner who is responsive, growth oriented and focused on the customer.

Our manufacturers and clients have recently awarded us the following:

- Better Business Bureau Accredited Business
- Konica Minolta Platinum Elite Dealer
- HP MPS Premier Partner
- Konica Minolta ProTech Certified
- Virginia Business Best Places to Work
- ENX Magazine 2020 Elite Dealer (14 consecutive years)

Virginia Business Systems has branches in Richmond, Tidewater, Charlottesville, New River Valley, Roanoke, Lynchburg, Staunton, and Winchester. VBS is also partnered with Konica Minolta branches in Arlington, Marion, and Danville to support the entire Commonwealth. After all, it is not only part of our commitment; it's part of our name.

1. Vendor Information

Virginia Business Systems
9899 Mayland Drive
Richmond, VA 23233
Phone: 804 270 7003
Fax: 804 270 7677
Email: clientsupport@vabs.net
FEIN: 231672672
www.vabusinesssystems.com

2. Delivery

Delivery will be made within thirty (30) days or sooner after receipt of order.

3. Inquiries

All inquiries regarding shipping, billing, delivery and purchase order status should be directed to Virginia Business Systems VITA Contract Administrator at:

Virginia Business Systems
9899 Mayland Drive
Richmond, VA 23233
Phone: 804 270 7003
Fax: 804 270 7677
Email: clientsupport@vabs.net

4. Rental Agreements

Each copier, printer or MFP ordered can be rented for twelve (12), thirty-six (36), forty-eight (48), sixty (60) month terms; beginning at acceptance and any extension(s) thereto allowable pursuant to this contract.

5. Maintenance Service

Maintenance for full service and supply coverage is included for a set quantity of copies/prints per month based on equipment selected for rentals. Excess monochrome copies (referred to as overages) and all color copies will be billed in arrears based on actual usage for the invoice period. The monthly rental fee, purchased maintenance, overage and color click charges include normal operating supplies, including but not limited to toners, developers, fusing rollers, fuser oil, PM kits, staples or any item required to make the machine run. Normal operating supplies DOES NOT INCLUDE paper or transparencies.



Swam # 664632

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KONICA MINOLTA

KONICA MINOLTA bizhub 360i Black and White Digital Copier



The i-Series houses a powerful engine, a quad-core Central Processing Unit with standard 8 GB of memory and 256 GB SSD, which allows for quick-response, high-performance operations. With an additional combination of full-speed media printing range, high-speed one pass dual scan doc feeder, digital skew correction, and large capability trays, expertly blends reliable functionality with versatile serviceability.

**Picture may show optional accessories not included with the base configuration. Consult VBS Sales Professional for product information



SPECIFICATIONS

Type:Printer/Copier/Scanner with Stationary Platen
Imaging System:Laser w/ Simitri® HD Polymerized Toner
Monthly Duty Cycle:175,000
Output Speed:36 pages per minute
Image Resolution:600 x 600 dpi
Warm-Up Time:Approx. 12 seconds
First Copy:4.6 seconds or less
Magnification:25 - 400%, 1% increments;
Preset reduction 50%, 65%, 73%, 79%, 93%
Preset enlargement 121%, 129%, 155%, 200%
Standard Paper Supply:500-sheet universal tray (2); 150 sheet bypass
Min/Max Output Size:5 1/2 x 8 1/2- 11x17
Maximum Paper Cap.:6,650 sheets
Memory:8,192 MB Standard
Power Requirements:110-120 V / 50/60 Hz
Dimensions:24.2" x 27" x 31" (WDH)
Weight:187 lbs

NO MAINTENANCE OPTION

Lease Option Maintenance: **Not Included**
Annual Maintenance on Purchase: **\$0.00**
Copies/Prints Included: **0 Copies Included**
Time & Materials: **\$125 per hour**

MAINTENANCE OPTION - SIMPLIFY

Lease Option Maintenance: **Included**
Monthly Maintenance: **\$95.00**
Copies/Prints Included: **Unlimited**
Recommended Monthly Volume **7500**

MAINTENANCE OPTION - BASE ONLY

Lease Option Maintenance: **Included**
Monthly Maintenance: **\$40.00**
Copies/Prints Included: **NO COPIES INCLUDED**
Cost Per Copy/Print Rate: **0.00824**

MAINTENANCE LEVEL				Contract Pricing	Leasing Options			
	Item No	Description	MSRP	Purchase Price	12 Month	36 Month	48 Month	60 Month
NO MAINTENANCE	AC77013	BIZHUB 360i + DF-714	\$12,213.07	\$3,351.97	\$278.88	\$104.92	\$85.81	\$71.40
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included	Included	Included	Included	Included
	7640015657	bizhub SECURE	\$250.00	Included	Included	Included	Included	Included
	AC-1	Surge Protector	\$75.00	Included	Included	Included	Included	Included
SIMPLIFY	AC77013	BIZHUB 360i + DF-714	\$12,213.07	\$3,351.97	\$373.88	\$199.92	\$180.81	\$166.40
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included	Included	Included	Included	Included
	7640015657	bizhub SECURE	\$250.00	Included	Included	Included	Included	Included
	AC-1	Surge Protector	\$75.00	Included	Included	Included	Included	Included
BASE ONLY	AC77013	BIZHUB 360i + DF-714	\$12,213.07	\$3,351.97	\$318.88	\$144.92	\$125.81	\$111.40
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included	Included	Included	Included	Included
	7640015657	bizhub SECURE	\$250.00	Included	Included	Included	Included	Included
	AC-1	Surge Protector	\$75.00	Included	Included	Included	Included	Included
		OPTIONAL ACCESSORIES						
	A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	\$662.61	\$55.13	\$20.74	\$16.96	\$14.11
	7640013468	AU-204H Mag Stripe Card Reader	\$129.99	\$90.99	\$7.57	\$2.85	\$2.33	\$1.94
	RS427011136466GEN2	AU-205H IC Card Reader	\$399.00	\$279.30	\$23.24	\$8.74	\$7.15	\$5.95
	7640020217	bizhub SECURE Platinum	\$499.00	\$349.30	\$29.06	\$10.93	\$8.94	\$7.44
	Connectivity	Connectivity Fee	\$212.85	\$149.00	\$12.40	\$4.66	\$3.81	\$3.17
	7640013463	CS-1 Convenience Stapler (50-sheet capacity/offline)	\$329.00	\$230.30	\$19.16	\$7.21	\$5.90	\$4.91
	A88AWY2	EK-608 USB Host Board (Local Interface Kit)	\$200.00	\$140.00	\$11.65	\$4.38	\$3.58	\$2.98
	A87DWY2	EK-609 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	\$195.30	\$16.25	\$6.11	\$5.00	\$4.16
	ACDJWY1	EM-908 1 TB Solid State Drive	\$849.00	\$594.30	\$49.45	\$18.60	\$15.21	\$12.66
	G844100LCMUS2	External Keyboard	\$222.60	\$155.82	\$12.96	\$4.88	\$3.99	\$3.32
	A883012	FK-514 Fax Kit supports 1st & 2nd fax line - no mount kit required	\$1,070.00	\$749.00	\$62.32	\$23.44	\$19.17	\$15.95
	A884W11	FK-515 Fax Kit (Supports 3rd & 4th fax line)	\$1,068.48	\$747.94	\$62.23	\$23.41	\$19.15	\$15.93
	A2YUWY3	FS-533 Inner Finisher (50 Sheets)	\$1,553.00	\$1,087.10	\$90.45	\$34.03	\$27.83	\$23.16
	AAR4WY3 & A87JWY2	FS-539 & RU-513 Finisher (50 Sheets) plus manual stapler & Relay Unit	\$1,959.73	\$1,371.81	\$114.13	\$42.94	\$35.12	\$29.22
	AAR4WY4 & A87JWY2	FS-539 SD & RU-513 Booklet Finisher (50 Sheets) plus manual stapler & relay Unit	\$3,404.73	\$2,383.31	\$198.29	\$74.60	\$61.01	\$50.76
	AC8XWY1	IM-102 Intelligent Media Sensor	\$299.00	\$209.30	\$17.41	\$6.55	\$5.36	\$4.46
	A2YVWY2	JS-506 Job Separator	\$500.00	\$350.00	\$29.12	\$10.96	\$8.96	\$7.46
	4623485	Key Counter Mount Kit Mount Kit 1	\$86.00	\$60.20	\$5.01	\$1.88	\$1.54	\$1.28
	A4NRWY2	KH-102 Keyboard Holder	\$123.00	\$86.10	\$7.16	\$2.69	\$2.20	\$1.83
	ACCJWY1	KP-102 10-Key Pad	\$126.00	\$88.20	\$7.34	\$2.76	\$2.26	\$1.88
	A0PD116	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	\$770.00	\$64.06	\$24.10	\$19.71	\$16.40
	A0PD117	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	\$549.50	\$45.72	\$17.20	\$14.07	\$11.70
	A0PD11T	LK-105 v4 i-Option License Kit (Searchable PDF)	\$667.80	\$467.46	\$38.89	\$14.63	\$11.97	\$9.96
	A0PD119	LK-106 i-Option Bar Code Font	\$821.00	\$574.70	\$47.82	\$17.99	\$14.71	\$12.24
	A0PD11F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	\$483.00	\$40.19	\$15.12	\$12.36	\$10.29
	A0PD11G	LK-108 i-Option OCR Font	\$191.00	\$133.70	\$11.12	\$4.18	\$3.42	\$2.85
	A0PD11U	LK-110 v2 i-Option License Kit (File Conversion)	\$875.00	\$612.50	\$50.96	\$19.17	\$15.68	\$13.05
	A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	\$175.00	\$14.56	\$5.48	\$4.48	\$3.73
	A0PDA1	LK-116 Bitdefender Virus Scan	\$395.00	\$276.50	\$23.00	\$8.65	\$7.08	\$5.89
	A9EFW12	LU-207 Large Capacity Unit	\$3,339.00	\$2,337.30	\$194.46	\$73.16	\$59.83	\$49.78
	A87VW12	LU-302 Large Capacity Unit	\$1,780.80	\$1,246.56	\$103.71	\$39.02	\$31.91	\$26.55
	A4MEWY2	MK-730 Banner Guide	\$846.00	\$592.20	\$49.27	\$18.54	\$15.16	\$12.61
	A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	\$42.00	\$3.49	\$1.31	\$1.08	\$0.89
	A886WY1	MK-742 Fax Mount Kit (Mount kit for FK-515 only)	\$120.00	\$84.00	\$6.99	\$2.63	\$2.15	\$1.79
	ACVOWY1	OT-513 Output Tray	\$111.00	\$77.70	\$6.46	\$2.43	\$1.99	\$1.66
	AAV5WY1	PC-116 Paper Feed Cabinet	\$913.00	\$639.10	\$53.17	\$20.00	\$16.36	\$13.61
	AAV5WY2	PC-216 Paper Feed Cabinet	\$1,191.00	\$833.70	\$69.36	\$26.09	\$21.34	\$17.76
	AAV5013	PC-416 Paper Feed Cabinet	\$1,402.00	\$981.40	\$81.65	\$30.72	\$25.12	\$20.90
	AAV5016	PC-417 Paper Feed Cabinet	\$1,669.00	\$1,168.30	\$97.20	\$36.57	\$29.91	\$24.88
	A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$586.00	\$410.20	\$34.13	\$12.84	\$10.50	\$8.74
	AC28W11	PK-524 2/3 Hole Punch Unit (FS-539/FS-539SD)	\$586.00	\$410.20	\$34.13	\$12.84	\$10.50	\$8.74
	ACDKWY1	SC-509 Security Kit	\$1,225.00	\$857.50	\$71.34	\$26.84	\$21.95	\$18.26
	4614506	SP-501 Fax Stamp Unit	\$47.70	\$33.39	\$2.78	\$1.05	\$0.85	\$0.71
	4614511	Spare TX Marker Stamp 2	\$26.50	\$18.55	\$1.54	\$0.58	\$0.47	\$0.40
	A161192000	Stylus for INFO-Palette Series	\$30.00	\$21.00	\$1.75	\$0.66	\$0.54	\$0.45
	ACDMWY1	UK-221 Upgrade Kit (Provides Wireless LAN)	\$260.00	\$182.00	\$15.14	\$5.70	\$4.66	\$3.88
	A0W4WY3	WT-506 Working Table	\$112.00	\$78.40	\$6.52	\$2.45	\$2.01	\$1.67

KONICA MINOLTA bizhub 450i Black and White Digital Copier



The i-Series houses a powerful engine, a quad-core central processing unit with standard 8 GB of memory and 256 GB SSD, which allows for quick-response, high-performance operations. With an additional combination of full-speed media printing range, high-speed single pass dual scan doc feeder as well as finishing options, digital skew correction, and large capability trays, expertly blends reliable functionality with versatile serviceability.

**Picture may show optional accessories not included with the base configuration. Consult VBS Sales Professional for product information.



SPECIFICATIONS

Type:	Printer/Copier/Scanner with Stationary Platen
Imaging System:	Laser w/ Simitri® HD Polymerized Toner
Monthly Duty Cycle:	200,000
Output Speed:	45 pages per minute
Image Resolution:	600 x 600 dpi
Warm-Up Time:	Approx. 15 seconds
First Copy:	3.8 seconds
Magnification:	25 - 400%, 1% increments; Preset reduction 50%, 65%, 73%, 79%, 93% Preset enlargement 121%, 129%, 155%, 200%
Standard Paper Supply:	500-sheet universal tray (2); 150 sheet bypass
Min/Max Output Size:	5 1/2" x 8 1/2" - 11" x 17"
Maximum Paper Cap.:	6,650 sheets
Memory:	8,192 MB Standard
Power Requirements:	110-120 V / 60 Hz
Dimensions:	24.2" x 27.1" x 37.8" (WDH)
Weight:	220 lbs

NO MAINTENANCE OPTION

Lease Option Maintenance: **Not Included**
 Annual Maintenance on Purchase: **\$0.00**
 Copies/Prints Included: **0 Copies Included**
 Time & Materials: **\$125 per hour**

MAINTENANCE OPTION - SIMPLIFY

Lease Option Maintenance: **Included**
 Monthly Maintenance: **\$105.00**
 Copies/Prints Included: **Unlimited**
 Recommended Monthly Volume **10000**

MAINTENANCE OPTION - BASE ONLY

Lease Option Maintenance: **Included**
 Monthly Maintenance: **\$45.00**
 Copies/Prints Included: **NO COPIES INCLUDED**
 Cost Per Copy/Print Rate: **0.00575**

MAINTENANCE LEVEL	Item No	Description	MSRP	Contract Pricing		Leasing Options			
				Purchase Price		12 Month	36 Month	48 Month	60 Month
NO MAINTENANCE	ACT6011	Bizhub 450i (OT-513 Output Tray required when no finisher is ordered)	\$13,397.85	\$3,882.46		\$323.02	\$121.52	\$99.39	\$82.70
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640015657	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	Surge Protector	\$75.00	Included		Included	Included	Included	Included
SIMPLIFY	ACT6011	Bizhub 450i (OT-513 Output Tray required when no finisher is ordered)	\$13,397.85	\$3,882.46		\$428.02	\$226.52	\$204.39	\$187.70
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640015657	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	Surge Protector	\$75.00	Included		Included	Included	Included	Included
BASE ONLY	ACT6011	Bizhub 450i (OT-513 Output Tray required when no finisher is ordered)	\$10,000.00	\$3,398.01		\$368.02	\$166.52	\$144.39	\$127.70
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640015657	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	Surge Protector	\$75.00	Included		Included	Included	Included	Included
		OPTIONAL ACCESSORIES							
	A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	\$662.61		\$55.13	\$20.74	\$16.96	\$14.11
	7640013468	AU-204H Mag Stripe Card Reader	\$129.99	\$90.99		\$7.57	\$2.85	\$2.33	\$1.94
	R542701136466GEN2	AU-205H IC Card Reader	\$399.00	\$279.30		\$23.24	\$8.74	\$7.15	\$5.95
	7640020217	bizhub SECURE Platinum	\$499.00	\$349.30		\$29.06	\$10.93	\$8.94	\$7.44
	Connectivity	Connectivity Fee	\$212.85	\$149.00		\$12.40	\$4.66	\$3.81	\$3.17
	A88AWY2	EK-608 USB Host Board (Local Interface Kit)	\$200.00	\$140.00		\$11.65	\$4.38	\$3.58	\$2.98
	A87DWY2	EK-609 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	\$195.30		\$16.25	\$6.11	\$5.00	\$4.16
	ACDJWY1	EM-908 1 TB Solid State Drive	\$849.00	\$594.30		\$49.45	\$18.60	\$15.21	\$12.66
	EVS12015	ESP ENVISIONSENSE PMS 120V/15A Comprehensive Monitoring & Predictive Analytics	\$440.00	\$308.00		\$25.63	\$9.64	\$7.88	\$6.56
	G844100LCMUS2	External Keyboard	\$222.60	\$155.82		\$12.96	\$4.88	\$3.99	\$3.32
	A883012	FK-514 Fax Kit supports 1st & 2nd fax line - no mount kit required	\$1,070.00	\$749.00		\$62.32	\$23.44	\$19.17	\$15.95
	A884W11	FK-515 Fax Kit (Supports 3rd & 4th fax line)	\$1,068.48	\$747.94		\$62.23	\$23.41	\$19.15	\$15.93
	A2VUWY3 & ACW5WY1	FS-533 & MK-607 Inner Finisher (50 Sheets) & mount kit for	\$1,623.00	\$1,136.10		\$94.52	\$35.56	\$29.08	\$24.20
	AAR4WY1 & A87JWY2	FS-539 & RU-513 Finisher (50 Sheets) plus manual stapler & Relay Unit	\$1,959.73	\$1,371.81		\$114.13	\$42.94	\$35.12	\$29.22
	AAR4WY1 & A87JWY2	FS-539 SD & RU-513 Booklet Finisher (50 Sheets) plus manual stapler & relay Unit	\$3,404.73	\$2,383.31		\$198.29	\$74.60	\$61.01	\$50.76
	AAR5WY1 & A87JWY2	FS-540 & RU-513 Finisher (100 Sheets) plus manual stapler Relay Unit	\$3,329.73	\$2,330.81		\$193.92	\$72.95	\$59.67	\$49.65
	AAR5WY1 & A87JWY2	FS-540 SD & RU-513 Booklet Finisher (100 Sheets) plus manual stapler Relay Unit	\$4,809.73	\$3,366.81		\$280.12	\$105.38	\$86.19	\$71.71
	AC8XWY1	IM-102 Intelligent Media Sensor	\$299.00	\$209.30		\$17.41	\$6.55	\$5.36	\$4.46
	A10CWY2	JS-602 Job Separator (FS-540/FS-540SD)	\$500.00	\$350.00		\$29.12	\$10.96	\$8.96	\$7.46
	4623485	Key Counter Mount Kit Mount Kit 1	\$86.00	\$60.20		\$5.01	\$1.88	\$1.54	\$1.28
	A4NRWY2	KH-102 Keyboard Holder	\$123.00	\$86.10		\$7.16	\$2.69	\$2.20	\$1.83
	ACCJWY1	KP-102 10-Key Pad	\$126.00	\$88.20		\$7.34	\$2.76	\$2.26	\$1.88
	A0PD116	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	\$770.00		\$64.06	\$24.10	\$19.71	\$16.40
	A0PD117	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	\$549.50		\$45.72	\$17.20	\$14.07	\$11.70
	A0PD11T	LK-105 v4 i-Option License Kit (Searchable PDF)	\$667.80	\$467.46		\$38.89	\$14.63	\$11.97	\$9.96
	A0PD119	LK-106 i-Option Bar Code Font	\$821.00	\$574.70		\$47.82	\$17.99	\$14.71	\$12.24
	A0PD11F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	\$483.00		\$40.19	\$15.12	\$12.36	\$10.29
	A0PD11G	LK-108 i-Option OCR Font	\$191.00	\$133.70		\$11.12	\$4.18	\$3.42	\$2.85
	A0PD11U	LK-110 v2 i-Option License Kit (File Conversion)	\$875.00	\$612.50		\$50.96	\$19.17	\$15.68	\$13.05
	A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	\$175.00		\$14.56	\$5.48	\$4.48	\$3.73
	A0PDAA1	LK-116 Bitdefender Virus Scan	\$395.00	\$276.50		\$23.00	\$8.65	\$7.08	\$5.89
	A9EFW12	LU-207 Large Capacity Unit	\$3,339.00	\$2,337.30		\$194.46	\$73.16	\$59.83	\$49.78
	A87VW12	LU-302 Large Capacity Unit	\$1,780.80	\$1,246.56		\$103.71	\$39.02	\$31.91	\$26.55
	A4MEWY2	MK-730 Banner Guide	\$846.00	\$592.20		\$49.27	\$18.54	\$15.16	\$12.61
	A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	\$42.00		\$3.49	\$1.31	\$1.08	\$0.89
	A886WY1	MK-742 Fax Mount Kit (Mount kit for FK-515 only)	\$120.00	\$84.00		\$6.99	\$2.63	\$2.15	\$1.79
	ACVOWY1	OT-513 Output Tray	\$111.00	\$77.70		\$6.46	\$2.43	\$1.99	\$1.66
	AAV5WY1	PC-116 Paper Feed Cabinet	\$913.00	\$639.10		\$53.17	\$20.00	\$16.36	\$13.61
	AAV5WY2	PC-216 Paper Feed Cabinet	\$1,191.00	\$833.70		\$69.36	\$26.09	\$21.34	\$17.76
	AAV5013	PC-416 Paper Feed Cabinet	\$1,402.00	\$981.40		\$81.65	\$30.72	\$25.12	\$20.90
	AAV5016	PC-417 Paper Feed Cabinet	\$1,669.00	\$1,168.30		\$97.20	\$36.57	\$29.91	\$24.88
	A8C6WY2	PI-507 Post Inserter	\$1,110.00	\$777.00		\$64.65	\$24.32	\$19.89	\$16.55
	A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
	AC28W11	PK-524 2/3 Hole Punch Unit (FS-539/FS-539SD)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
	ACF5W11	PK-526 2/3 Hole Punch Unit (FS-540/FS-540SD)	\$850.00	\$595.00		\$49.50	\$18.62	\$15.23	\$12.67
	ACDKWY1	SC-509 Security Kit	\$1,225.00	\$857.50		\$71.34	\$26.84	\$21.95	\$18.26
	4614506	SP-501 Fax Stamp Unit	\$47.70	\$33.39		\$2.78	\$1.05	\$0.85	\$0.71
	4614511	Spare TX Marker Stamp 2	\$26.50	\$18.55		\$1.54	\$0.58	\$0.47	\$0.40
	A161192000	Stylus for INFO-Palette Series Stylus for INFO-Palette Series	\$30.00	\$21.00		\$1.75	\$0.66	\$0.54	\$0.45
	ACDMWY1	UK-221 Upgrade Kit (Provides Wireless LAN)	\$260.00	\$182.00		\$15.14	\$5.70	\$4.66	\$3.88
	A0W4WY3	WT-506 Working Table	\$112.00	\$78.40		\$6.52	\$2.45	\$2.01	\$1.67
	A63GWY2	ZU-609 Z-Fold Unit	\$5,010.00	\$3,507.00		\$291.78	\$109.77	\$89.78	\$74.70

KONICA MINOLTA bizhub 550i Black and White Digital Copier



The i-Series houses a powerful engine, a quad-core central processing unit with standard 8 GB of memory and 256 GB SSD, which allows for quick-response, high-performance operations. With an additional combination of full-speed media printing range, high-speed single pass dual scan doc feeder as well as finishing options, digital skew correction, and large capability trays, expertly blends reliable functionality with versatile serviceability.

**Picture may show optional accessories not included with the base configuration. Consult VBS Sales Professional for product information



KONICA MINOLTA

SPECIFICATIONS

Type:Printer/Copier/Scanner with Stationary Platen
Imaging System:Laser w/ Simitri® HD Polymerized Toner
Monthly Duty Cycle200,000
Output Speed:55 pages per minute
Image Resolution:600 X 600 dpi
Warm-Up Time:Approx. 14 seconds
First Copy:3.3 seconds or less
Magnification:25 - 400%, 1% increments;
Preset reduction 50%, 65%, 73%, 79%, 93%
Preset enlargement 121%, 129%, 155%, 200%
Standard Paper Supply:500-sheet universal tray (2); 150 sheet bypass
Min/Max Output Size:5 1/2" x 8 1/2"- 11"x17"
Maximum Paper Cap.:6,650 sheets
Memory:8,192 MB Standard
Power Requirements:220-240 V / 50/60 Hz
Dimensions:24.2" x 27.1" x 37.8" (WDH)
Weight:220 lbs

NO MAINTENANCE OPTION

Lease Option Maintenance: **Not Included**
Annual Maintenance on Purchase: **\$0.00**
Copies/Prints Included: **0 Copies Included**
Time & Materials: **\$125 per hour**

MAINTENANCE OPTION - SIMPLIFY

Lease Option Maintenance: **Included**
Monthly Maintenance: **\$140.00**
Copies/Prints Included: **Unlimited**
Recommended Monthly Volume **15000**

MAINTENANCE OPTION - BASE ONLY

Lease Option Maintenance: **Included**
Monthly Maintenance: **\$45.00**
Copies/Prints Included: **NO COPIES INCLUDED**
Cost Per Copy/Print Rate: **0.00535**

MAINTENANCE LEVEL	Item No	Description	MSRP	Contract Pricing		Leasing Options			
				Purchase Price		12 Month	36 Month	48 Month	60 Month
NO MAINTENANCE	AC75011	Bizhub 550i (OT-513 Output Tray required when with no finisher)	\$23,863.99	\$4,614.10		\$383.89	\$144.42	\$118.12	\$98.28
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640015657	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	Surge Protector	\$75.00	Included		Included	Included	Included	Included
SIMPLIFY	AC75011	Bizhub 550i (OT-513 Output Tray required when with no finisher)	\$23,863.99	\$4,614.10		\$523.89	\$284.42	\$258.12	\$238.28
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640015657	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	Surge Protector	\$75.00	Included		Included	Included	Included	Included
BASE ONLY	AC75011	Bizhub 550i (OT-513 Output Tray required when with no finisher)	\$23,863.99	\$4,614.10		\$428.89	\$189.42	\$163.12	\$143.28
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640015657	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	Surge Protector	\$75.00	Included		Included	Included	Included	Included
		OPTIONAL ACCESSORIES							
	A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	\$662.61		\$55.13	\$20.74	\$16.96	\$14.11
	7640013468	AU-204H Mag Stripe Card Reader	\$129.99	\$90.99		\$7.57	\$2.85	\$2.33	\$1.94
	R542701136466G2N2	AU-205H IC Card Reader	\$399.00	\$279.30		\$23.24	\$8.74	\$7.15	\$5.95
	7640020217	bizhub SECURE Platinum	\$499.00	\$349.30		\$29.06	\$10.93	\$8.94	\$7.44
	Connectivity	Connectivity Fee	\$212.85	\$149.00		\$12.40	\$4.66	\$3.81	\$3.17
	A88AWY2	EK-608 USB Host Board (Local Interface Kit)	\$200.00	\$140.00		\$11.65	\$4.38	\$3.58	\$2.98
	A87DWY2	EK-609 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	\$195.30		\$16.25	\$6.11	\$5.00	\$4.16
	ACDJWY1	EM-908 1 TB Solid State Drive	\$849.00	\$594.30		\$49.45	\$18.60	\$15.21	\$12.66
	EVS12015	ESP ENVISIONSENSE PMS 120V/15A Comprehensive Monitoring & Predictive Analytics	\$440.00	\$308.00		\$25.63	\$9.64	\$7.88	\$6.56
	G844100LCMUS2	External Keyboard	\$222.60	\$155.82		\$12.96	\$4.88	\$3.99	\$3.32
	A883012	FK-514 Fax Kit supports 1st & 2nd fax line - no mount kit required	\$1,070.00	\$749.00		\$62.32	\$23.44	\$19.17	\$15.95
	A884W11	FK-515 Fax Kit (Supports 3rd & 4th fax line)	\$1,068.48	\$747.94		\$62.23	\$23.41	\$19.15	\$15.93
	A2YUWY3	FS-533 Inner Finisher (50 Sheets)	\$1,553.00	\$1,087.10		\$90.45	\$34.03	\$27.83	\$23.16
	AAR4WY1 & A87JWY2	FS-539 & RU-513 Finisher (50 Sheets) plus manual stapler & Relay Unit	\$1,959.73	\$1,371.81		\$114.13	\$42.94	\$35.12	\$29.22
	AAR4WY1 & A87JWY2	FS-539 SD & RU-513 Booklet Finisher (50 Sheets) plus manual stapler & relay Unit	\$3,404.73	\$2,383.31		\$198.29	\$74.60	\$61.01	\$50.76
	AAR5WY1 & A87JWY2	FS-540 & RU-513 Finisher (100 Sheets) plus manual stapler Relay Unit	\$3,329.73	\$2,330.81		\$193.92	\$72.95	\$59.67	\$49.65
	AAR5WY1 & A87JWY2	FS-540 SD & RU-513 Booklet Finisher (100 Sheets) plus manual stapler Relay Unit	\$4,809.73	\$3,366.81		\$280.12	\$105.38	\$86.19	\$71.71
	AC8XWY1	IM-102 Intelligent Media Sensor	\$299.00	\$209.30		\$17.41	\$6.55	\$5.36	\$4.46
	A10CWY2	JS-602 Job Separator (FS-540/FS-540SD)	\$500.00	\$350.00		\$29.12	\$10.96	\$8.96	\$7.46
	4623485	Key Counter Mount Kit Mount Kit 1	\$86.00	\$60.20		\$5.01	\$1.88	\$1.54	\$1.28
	A4NRWY2	KH-102 Keyboard Holder	\$123.00	\$86.10		\$7.16	\$2.69	\$2.20	\$1.83
	ACCJWY1	KP-102 10-Key Pad	\$126.00	\$88.20		\$7.34	\$2.76	\$2.26	\$1.88
	AOPD116	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	\$770.00		\$64.06	\$24.10	\$19.71	\$16.40
	AOPD117	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	\$549.50		\$45.72	\$17.20	\$14.07	\$11.70
	AOPD11T	LK-105 v4 i-Option License Kit (Searchable PDF)	\$667.80	\$467.46		\$38.89	\$14.63	\$11.97	\$9.96
	AOPD119	LK-106 i-Option Bar Code Font	\$821.00	\$574.70		\$47.82	\$17.99	\$14.71	\$12.24
	AOPD11F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	\$483.00		\$40.19	\$15.12	\$12.36	\$10.29
	AOPD11G	LK-108 i-Option OCR Font	\$191.00	\$133.70		\$11.12	\$4.18	\$3.42	\$2.85
	AOPD11U	LK-110 v2 i-Option License Kit (File Conversion)	\$875.00	\$612.50		\$50.96	\$19.17	\$15.68	\$13.05
	AOPD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	\$175.00		\$14.56	\$5.48	\$4.48	\$3.73
	AOPDAA1	LK-116 Bitdefender Virus Scan	\$395.00	\$276.50		\$23.00	\$8.65	\$7.08	\$5.89
	A9EFW12	LU-207 Large Capacity Unit	\$3,339.00	\$2,337.30		\$194.46	\$73.16	\$59.83	\$49.78
	A87VW12	LU-302 Large Capacity Unit	\$1,780.80	\$1,246.56		\$103.71	\$39.02	\$31.91	\$26.55
	A4MEWY2	MK-730 Banner Guide	\$846.00	\$592.20		\$49.27	\$18.54	\$15.16	\$12.61
	A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	\$42.00		\$3.49	\$1.31	\$1.08	\$0.89
	A886WY1	MK-742 Fax Mount Kit (Mount kit for FK-515 only)	\$120.00	\$84.00		\$6.99	\$2.63	\$2.15	\$1.79
	ACV0WY1	OT-513 Output Tray	\$111.00	\$77.70		\$6.46	\$2.43	\$1.99	\$1.66
	AAV5WY1	PC-116 Paper Feed Cabinet	\$913.00	\$639.10		\$53.17	\$20.00	\$16.36	\$13.61
	AAV5WY2	PC-216 Paper Feed Cabinet	\$1,191.00	\$833.70		\$69.36	\$26.09	\$21.34	\$17.76
	AAV5013	PC-416 Paper Feed Cabinet	\$1,402.00	\$981.40		\$81.65	\$30.72	\$25.12	\$20.90
	AAV5016	PC-417 Paper Feed Cabinet	\$1,669.00	\$1,168.30		\$97.20	\$36.57	\$29.91	\$24.88
	A8C6WY2	PI-507 Post Inserter	\$1,110.00	\$777.00		\$64.65	\$24.32	\$19.89	\$16.55
	A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
	AC28W11	PK-524 2/3 Hole Punch Unit (FS-539/FS-539SD)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
	ACF5W11	PK-526 2/3 Hole Punch Unit (FS-540/FS-540SD)	\$850.00	\$595.00		\$49.50	\$18.62	\$15.23	\$12.67
	ACDKWY1	SC-509 Security Kit	\$1,225.00	\$857.50		\$71.34	\$26.84	\$21.95	\$18.26
	4614506	SP-501 Fax Stamp Unit	\$47.70	\$33.39		\$2.78	\$1.05	\$0.85	\$0.71
	4614511	Spare TX Marker Stamp 2	\$26.50	\$18.55		\$1.54	\$0.58	\$0.47	\$0.40
	A161192000	Stylus for INFO-Palette Series	\$30.00	\$21.00		\$1.75	\$0.66	\$0.54	\$0.45
	ACDMWY1	UK-221 Upgrade Kit (Provides Wireless LAN)	\$260.00	\$182.00		\$15.14	\$5.70	\$4.6	\$3.88
	A0W4WY3	WT-506 Working Table	\$112.00	\$78.40		\$6.52	\$2.45	\$2.01	\$1.67
	A63GWY2	ZU-609 Z-Fold Unit	\$5,010.00	\$3,507.00		\$291.78	\$109.77	\$89.78	\$74.70

KONICA MINOLTA bizhub 650i Black and White Digital Copier



The i-Series houses a powerful engine, a quad-core central processing unit with standard 8 GB of memory and 256 GB SSD, which allows for quick-response, high-performance operations. With an additional combination of full-speed media printing range, high-speed single pass dual scan doc feeder as well as finishing options, digital skew correction, and large capability trays, expertly blends reliable functionality with versatile serviceability.

*Picture may show optional accessories not included with the base configuration. Consult VBS Sales Professional for product information.



KONICA MINOLTA

SPECIFICATIONS

Type:	Printer/Copier/Scanner with Stationary Platen
Imaging System:	Simi® HD Toner with Polymerized Laser
Monthly Duty Cycle:	200,000
Output Speed:	65 pages per minute
Image Resolution:	600 x 600 dpi
Warm-Up Time:	Approx. 15 seconds
First Copy:	2.8 seconds or less
Magnification:	25 - 400%, .001 increments Preset reduction 50%, 65%, 73%, 79% Preset enlargement 121%, 129%, 155%, 200%
Standard Paper Supply:	500-sheet universal tray (2); 150 sheet bypass
Min/Max Output Size:	5 1/2 x 8 1/2- 11x17
Maximum Paper Cap.:	6,650 sheets
Memory:	8,192 MB Standard
Power Requirements:	110-120 V / 60 Hz
Dimensions:	24.2" x 27.1" x 37.8" (WDH)
Weight:	220 lbs

NO MAINTENANCE OPTION
Lease Option Maintenance: Not Included
Annual Maintenance on Purchase: \$0.00
Copies/Prints Included: 0 Copies Included
Time & Materials: \$125 per hour

MAINTENANCE OPTION - SIMPLIFY
Lease Option Maintenance: Included
Monthly Maintenance: \$169.00
Copies/Prints Included: Unlimited
Recommended Monthly Volume: 20000

MAINTENANCE OPTION - BASE ONLY
Lease Option Maintenance: Included
Monthly Maintenance: \$50.00
Copies/Prints Included: NO COPIES INCLUDED
Cost Per Copy/Print Rate: 0.00532

MAINTENANCE LEVEL	Item No	Description	MSRP	Contract Pricing		Leasing Options			
				Purchase Price		12 Month	36 Month	48 Month	60 Month
NO MAINTENANCE	AC74011	Bbizhub 650i	\$30,689.75	\$6,213.92		\$517.00	\$194.50	\$159.08	\$132.36
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640015657	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
SIMPLIFY	AC74011	bizhub 650i	\$30,689.75	\$6,213.92		\$686.00	\$363.50	\$328.08	\$301.36
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640015657	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
BASE ONLY	AC74011	bizhub 650i	\$30,689.75	\$6,213.92		\$567.00	\$244.50	\$209.08	\$182.36
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640015657	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
	OPTIONAL ACCESSORIES								
	A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	\$662.61		\$55.13	\$20.74	\$16.96	\$14.11
	7640013468	AU-204H Mag Stripe Card Reader	\$129.99	\$90.99		\$7.57	\$2.85	\$2.33	\$1.94
	R542701136466GEN2	AU-205H IC Card Reader	\$399.00	\$279.30		\$23.24	\$7.15	\$5.95	
	7640020217	bizhub SECURE Platinum	\$499.00	\$349.30		\$29.06	\$10.93	\$8.94	\$7.44
	Connectivity	Connectivity Fee	\$212.85	\$149.00		\$12.40	\$4.66	\$3.81	\$3.17
	A88AWY2	EK-608 USB Host Board (Local Interface Kit)	\$200.00	\$140.00		\$11.65	\$4.38	\$3.58	\$2.98
	A87DWY2	EK-609 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	\$195.30		\$16.25	\$6.11	\$5.00	\$4.16
	ACDJWY1	EM-908 1 TB Solid State Drive	\$849.00	\$594.30		\$49.45	\$18.60	\$15.21	\$12.66
	EVS12015	ESP ENVISIONSENSE PMS 120V/15A Comprehensive Monitoring & Predictive Analytics	\$440.00	\$308.00		\$25.63	\$9.64	\$7.88	\$6.56
	G844100LCMUS2	External Keyboard	\$222.60	\$155.82		\$12.96	\$4.88	\$3.99	\$3.32
	A883012	FK-514 Fax Kit supports 1st & 2nd fax line - no mount kit required	\$1,070.00	\$749.00		\$62.32	\$23.44	\$19.17	\$15.95
	A884W11	FK-515 Fax Kit (Supports 3rd & 4th fax line)	\$1,068.48	\$747.94		\$62.23	\$23.41	\$19.15	\$15.93
	AAR4WY1 & A87JWY2	FS-539 & RU-513 Finisher (50 Sheets) plus manual stapler & Relay Unit	\$1,959.73	\$1,371.81		\$114.13	\$42.94	\$35.12	\$29.22
	AAR4WY1 & A87JWY2	FS-539 SD & RU-513 Booklet Finisher (50 Sheets) plus manual stapler & relay Unit	\$3,404.73	\$2,383.31		\$198.29	\$74.60	\$61.01	\$50.76
	AARSWY1 & A87JWY2	FS-540 & RU-513 Finisher (100 Sheets) plus manual stapler Relay Unit	\$3,329.73	\$2,330.81		\$193.92	\$72.95	\$59.67	\$49.65
	AARSWY1 & A87JWY2	FS-540 SD & RU-513 Booklet Finisher (100 Sheets) plus manual stapler Relay Unit	\$4,809.73	\$3,366.81		\$280.12	\$105.38	\$86.19	\$71.71
	AC8XWY1	IM-102 Intelligent Media Sensor	\$299.00	\$209.30		\$17.41	\$6.55	\$5.36	\$4.46
	A10CWY2	JS-602 Job Separator (FS-540/FS-540SD)	\$500.00	\$350.00		\$29.12	\$10.96	\$8.96	\$7.46
	4623485	Key Counter Mount Kit Mount Kit 1	\$86.00	\$60.20		\$5.01	\$1.88	\$1.54	\$1.28
	A4NRWY2	KH-102 Keyboard Holder	\$123.00	\$86.10		\$7.16	\$2.69	\$2.20	\$1.83
	ACCJWY1	KP-102 10-Key Pad	\$126.00	\$88.20		\$7.34	\$2.76	\$2.26	\$1.88
	AOPD116	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	\$770.00		\$64.06	\$24.10	\$19.71	\$16.40
	AOPD117	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	\$549.50		\$45.72	\$17.20	\$14.07	\$11.70
	AOPD11T	LK-105 v4 i-Option License Kit (Searchable PDF)	\$667.80	\$467.46		\$38.89	\$14.63	\$11.97	\$9.96
	AOPD119	LK-106 i-Option Bar Code Font	\$821.00	\$574.70		\$47.82	\$17.99	\$14.71	\$12.24
	AOPD11F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	\$483.00		\$40.19	\$15.12	\$12.36	\$10.29
	AOPD11G	LK-108 i-Option OCR Font	\$191.00	\$133.70		\$11.12	\$4.18	\$3.42	\$2.85
	AOPD11U	LK-110 v2 i-Option License Kit (File Conversion)	\$875.00	\$612.50		\$50.96	\$19.17	\$15.68	\$13.05
	AOPD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	\$175.00		\$14.56	\$5.48	\$4.48	\$3.73
	AOPDAA1	LK-116 Bitdefender Virus Scan	\$395.00	\$276.50		\$23.00	\$8.65	\$7.08	\$5.89
	A9EFW12	LU-207 Large Capacity Unit	\$3,339.00	\$2,337.30		\$194.46	\$73.16	\$59.83	\$49.78
	A87VW12	LU-302 Large Capacity Unit	\$1,780.80	\$1,246.56		\$103.71	\$39.02	\$31.91	\$26.55
	A4MEWY2	MK-730 Banner Guide	\$846.00	\$592.20		\$49.27	\$18.54	\$15.16	\$12.61
	A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	\$42.00		\$3.49	\$1.31	\$1.08	\$0.89
	A886WY1	MK-742 Fax Mount Kit (Mount kit for FK-515 only)	\$120.00	\$84.00		\$6.99	\$2.63	\$2.15	\$1.79
	ACV0WY1	OT-513 Output Tray	\$111.00	\$77.70		\$6.46	\$2.43	\$1.99	\$1.66
	AAV5WY1	PC-116 Paper Feed Cabinet	\$913.00	\$639.10		\$53.17	\$20.00	\$16.36	\$13.61
	AAV5WY2	PC-216 Paper Feed Cabinet	\$1,191.00	\$833.70		\$69.36	\$26.09	\$21.34	\$17.76
	AAV5013	PC-416 Paper Feed Cabinet	\$1,402.00	\$981.40		\$81.65	\$30.72	\$25.12	\$20.90
	AAV5016	PC-417 Paper Feed Cabinet	\$1,669.00	\$1,168.30		\$97.20	\$36.57	\$29.91	\$24.88
	A8C6WY2	PI-507 Post Insertor	\$1,110.00	\$777.00		\$64.65	\$24.32	\$19.89	\$16.55
	AC28W11	PK-524 2/3 Hole Punch Unit (FS-539/FS-539SD)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
	ACF5W11	PK-526 2/3 Hole Punch Unit (FS-540/FS-540SD)	\$850.00	\$595.00		\$49.50	\$18.62	\$15.23	\$12.67
	A87JWY2	RU-513 Relay Unit	\$209.73	\$146.81		\$12.21	\$4.60	\$3.76	\$3.13
	ACDKWY1	SC-509 Security Kit	\$1,225.00	\$857.50		\$71.34	\$26.84	\$21.95	\$18.26
	4614506	SP-501 Fax Stamp Unit	\$47.70	\$33.39		\$2.78	\$1.05	\$0.85	\$0.71
	4614511	Spare TX Marker Stamp 2	\$26.50	\$18.55		\$1.54	\$0.58	\$0.47	\$0.40
	A161192000	Stylus Pen Stylus for INFO-Palette Series	\$30.00	\$21.00		\$1.75	\$0.66	\$0.54	\$0.45
	ACDMWY1	UK-221 Upgrade Kit (Provides Wireless LAN)	\$260.00	\$182.00		\$15.14	\$5.70	\$4.66	\$3.88
	A0W4WY3	WT-506 Working Table	\$112.00	\$78.40		\$6.52	\$2.45	\$2.01	\$1.67
	A63GWY2	ZU-609 Z-Fold Unit	\$5,010.00	\$3,507.00		\$291.78	\$109.77	\$89.78	\$74.70

KONICA MINOLTA bizhub 808 Black and White Digital Copier



=The bizhub 808 multifunction printer brings you the solution of a printer, copier and scanner all in one. It features a large color touchscreen that's as simple to use as a familiar tablet, an enhanced control panel with a new mobile connectivity area, and control for hardware and software functions. All combined, you have a total solution that speeds your workflow, high-speed monochrome print/copy output and standard dual scanning for both color and B&W at up to 240 originals per minute.

**Picture may show optional accessories not included with the base configuration. Consult VBS Sales Professional for product information.



KONICA MINOLTA

SPECIFICATIONS

Type:Printer/Copier/Scanner; Console
Imaging System:Simitri® HD Polymerized Toner
Scanning System:Laser
Monthly Duty Cycle:300,000
Output Speed:80 pages per minute
Image Resolution:600 X 600 dpi
Warm-Up Time:Less than 22 seconds
First Copy:Less than 3.6 seconds
Magnification:25 - 400%, .001 increments;
Preset reduction 50%, 65%, 73%, 79%
Preset enlargement 121%, 129%, 155%, 200%
Standard Paper Supply:500-sheet universal tray (2); 1,500 sheet tray; 1,000 sheet tray
Min/Max Output Size:5 1/2 x 8 1/2- 11x17
Maximum Paper Cap.:6,650 sheets
Memory:4 GB RAM
Power Requirements:120V, 50/60Hz
Dimensions:26.4"(W) 32.3"(D) 48.5"(H)
Weight:441 lbs

NO MAINTENANCE OPTION

Lease Option Maintenance: **Not Included**
Annual Maintenance on Purchase: **\$0.00**
Copies/Prints Included: **0 Copies Included**
Time & Materials: **\$125 per hour**

MAINTENANCE OPTION - BASE ONLY

Lease Option Maintenance: **Included**
Monthly Maintenance: **\$70.00**
Copies/Prints Included: **NO COPIES INCLUDED**
Cost Per Copy/Print Rate: **0.00604**

MAINTENANCE
LEVEL

NO
MAINTENANCE

BASE ONLY

			Contract Pricing		Leasing Options			
Item No	Description	MSRP	Purchase Price	12 Month	36 Month	48 Month	60 Month	
A8KN011	bizhub 808	\$35,280.00	\$8,416.74	\$700.27	\$263.44	\$215.47	\$179.28	
7640015657	bizhub SECURE	\$250.00	Included	Included	Included	Included	Included	
AC-1	INNOVOLT	\$259.00	Included	Included	Included	Included	Included	
A8KN011	bizhub 808	\$35,280.00	\$8,416.74	\$770.27	\$333.44	\$285.47	\$249.28	
7640015657	bizhub SECURE	\$250.00	Included	Included	Included	Included	Included	
AC-1	INNOVOLT	\$259.00	Included	Included	Included	Included	Included	
	OPTIONAL ACCESSORIES							
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	\$662.61	\$55.13	\$20.74	\$16.96	\$14.11	
R5427000136466	AU-205H Supports HID Proximity, MIFARE Classic,MIFARE iCLASS, iCLASS SE, iCLASS Seos and iCLASS Elite card types.	\$399.00	\$279.30	\$23.24	\$8.74	\$7.15	\$5.95	
Connectivity	Connectivity Fee	\$212.85	\$149.00	\$12.40	\$4.66	\$3.81	\$3.17	
A8H9WY1	EK-610 USB Host Board (Local Interface Kit)	\$200.00	\$140.00	\$11.65	\$4.38	\$3.58	\$2.98	
A8HAWY1	EK-611 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	\$195.30	\$16.25	\$6.11	\$5.00	\$4.16	
7640006869	External Keyboard	\$222.60	\$155.82	\$12.96	\$4.88	\$3.99	\$3.32	
A884W11	FK-515 Fax Kit (for 3rd & 4th lines)	\$1,068.48	\$747.94	\$62.23	\$23.41	\$19.15	\$15.93	
A92D011	FK-516 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$1,070.00	\$749.00	\$62.32	\$23.44	\$19.17	\$15.95	
A87GWY1	FS-536 Finisher (50 sheet floor staple finisher) & RU-515 Relay Unit	\$1,945.00	\$1,361.50	\$113.28	\$42.61	\$34.85	\$29.00	
A87GWYA	FS-536SD Booklet Finisher & RU-515 Relay Unit	\$3,390.00	\$2,373.00	\$197.43	\$74.27	\$60.75	\$50.54	
A87HWY1	FS-537 100-Sheet Stapling Finisher & RU-515 Relay Unit	\$3,315.00	\$2,320.50	\$193.07	\$72.63	\$59.40	\$49.43	
A87HWYA	FS-537SD Booklet Finisher & RU-515 Relay Unit	\$4,795.00	\$3,356.50	\$279.26	\$105.06	\$85.93	\$71.49	
A888WY2	HD-524 Mirroring Hard Disk	\$466.67	\$326.67	\$27.18	\$10.22	\$8.36	\$6.96	
A10CWY2	JS-602 Job Separator Tray (3rd Output Tray for FS-537/FS-537SD)	\$500.00	\$350.00	\$29.12	\$10.96	\$8.96	\$7.46	
A886WY1	Key Counter Bracket for Legacy Konica Key Counter	\$120.00	\$84.00	\$6.99	\$2.63	\$2.15	\$1.79	
4623474	Key Counter Bracket for Legacy Konica Key Counter	\$86.00	\$60.20	\$5.01	\$1.88	\$1.54	\$1.28	
A4NRWY1	KH-102 Keyboard Holder (for External Keyboard)	\$123.00	\$86.10	\$7.16	\$2.69	\$2.20	\$1.83	
A64TWY3	KP-101 KP-101 10-Key Pad	\$126.00	\$88.20	\$7.34	\$2.76	\$2.26	\$1.88	
A0PD016	LK-102 v3 i-Option License Kit (Enhanced PDF Encryption, PDF/A, Linearized PDF)	\$1,100.00	\$770.00	\$64.06	\$24.10	\$19.71	\$16.40	
A0PD017	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	\$549.50	\$45.72	\$17.20	\$14.07	\$11.70	
A0PD11T	LK-105 v4 i-Option License Kit (Searchable PDF)	\$667.80	\$467.46	\$38.89	\$14.63	\$11.97	\$9.96	
A0PD119	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	\$574.70	\$47.82	\$17.99	\$14.71	\$12.24	
A0PD01F	LK-107 i-Option License Kit (Unicode)	\$690.00	\$483.00	\$40.19	\$15.12	\$12.36	\$10.29	
A0PD11G	LK-108 i-Option License Kit (OCR Font)	\$191.00	\$133.70	\$11.12	\$4.18	\$3.42	\$2.85	
A0PD11J	LK-110 i-Option License Kit (OOXML File Conversion, Enhanced Image Data)	\$1,500.00	\$1,050.00	\$87.36	\$32.87	\$26.88	\$22.37	
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	\$175.00	\$14.56	\$5.48	\$4.48	\$3.73	
A8H7W11	LU-205 Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18")	\$3,330.00	\$2,331.00	\$193.94	\$72.96	\$59.67	\$49.65	
A8H6W11	LU-303 Large Capacity Unit (3,000 sheets/Letter)	\$1,770.00	\$1,239.00	\$103.08	\$38.78	\$31.72	\$26.39	
A4NMWY1	MK-735 Mount Kit (Internally mounts AU-205H Card Authentication Unit)	\$60.00	\$42.00	\$3.49	\$1.31	\$1.08	\$0.89	
A8HDWY1	OT-508 Output Tray	\$450.00	\$315.00	\$26.21	\$9.86	\$8.06	\$6.71	
A8C6WY1	PI-507 Post Inserter (FS-537/FS-537SD)	\$1,110.00	\$777.00	\$64.65	\$24.32	\$19.89	\$16.55	
AC28W11	PK-524 2/3 Hole Punch Unit (FS-539/FS-539SD)	\$586.00	\$410.20	\$34.13	\$12.84	\$10.50	\$8.74	
A99KW11	PK-523 2/3 Hole Punch Unit (FS-537/FS-537SD)	\$850.00	\$595.00	\$49.50	\$18.62	\$15.23	\$12.67	
A4MMWY2	SC-508 Copy Guard Kit	\$1,225.00	\$857.50	\$71.34	\$26.84	\$21.95	\$18.26	
4614506	SP-501 Fax Stamp Unit	\$47.70	\$33.39	\$2.78	\$1.05	\$0.85	\$0.71	
4614511	Spare Tx Marker Stamp 2	\$26.50	\$18.55	\$1.54	\$0.58	\$0.47	\$0.40	
A161192000	Stylus Pen for INFO-Palette Series	\$30.00	\$21.00	\$1.75	\$0.66	\$0.54	\$0.45	
A87EWY1	UK-212 Wireless Kit (Provides Wireless LAN)	\$260.00	\$182.00	\$15.14	\$5.70	\$4.66	\$3.88	
A8WCWY1	UK-501 ADF multi-feed detection kit	\$325.00	\$227.50	\$18.93	\$7.12	\$5.82	\$4.85	
A0W4WY3	WT-506 Working Table	\$112.00	\$78.40	\$6.52	\$2.45	\$2.01	\$1.67	
A8HCWY1	WT-513 Working table for upright mounting of the control panel	\$2,750.00	\$1,925.00	\$160.16	\$60.25	\$49.28	\$41.00	
A63GWY1	ZU-609 Z-Folding Unit (FS-537/FS-537SD)	\$5,010.00	\$3,507.00	\$291.78	\$109.77	\$89.78	\$74.70	

KONICA MINOLTA bizhub 958 Black and White Digital Copier



The bizhub 958 multifunction printer delivers high-speed B&W output that economically meets the needs of busy offices and many CRD environments. You'll have exceptional speed — up to 95 ppm B&W print/copy output — with simple, office-friendly touch-and-swipe operation. It is also customizable with a wide variety of apps and industry-specific software solutions, and features up to a 6,650-sheet paper capacity for high-volume applications.

*Picture may show optional accessories not included with the base configuration. Consult VBS Sales Professional for product information.



KONICA MINOLTA

SPECIFICATIONS

Type:Printer/Copier/Scanner; Console
Imaging System:Simitri® HD Polymerized Toner
Scanning System:Laser
Monthly Duty Cycle:300,000
Output Speed:95 pages per minute
Image Resolution:600 X 600 dpi
Warm-Up Time:Less than 22 seconds
First Copy:Less than 3.2 seconds
Magnification:25 - 400%, .001 increments;
Preset reduction 50%, 65%, 73%, 79%
Preset enlargement 121%, 129%, 155%, 200%
Standard Paper Supply:500-sheet universal tray (2); 1,500 sheet tray; 1,000 sheet tray
Min/Max Output Size:5 1/2 x 8 1/2- 11x17
Maximum Paper Cap.:6,650 sheets
Memory:4 GB RAM
Power Requirements:120V, 50/60Hz
Dimensions:26.4"(W) 32.3"(D) 48.5"(H)
Weight:441 lbs

NO MAINTENANCE OPTION

Lease Option Maintenance: **Not Included**
Annual Maintenance on Purchase: **\$0.00**
Copies/Prints Included: **0 Copies Included**
Time & Materials: **\$125 per hour**

MAINTENANCE OPTION - BASE ONLY

Lease Option Maintenance: **Included**
Monthly Maintenance: **\$80.00**
Copies/Prints Included: **NO COPIES INCLUDED**
Cost Per Copy/Print Rate: **0.00572**

MAINTENANCE
LEVEL

NO
MAINTENANCE

BASE ONLY

Item No	Description	MSRP	Contract Pricing		Leasing Options			
			Purchase Price		12 Month	36 Month	48 Month	60 Month
A796011	bizhub 958	\$42,000.00	\$10,328.16		\$859.30	\$323.27	\$264.40	\$219.99
7640015657	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
A796011	bizhub 958	\$42,000.00	\$10,328.16		\$939.30	\$403.27	\$344.40	\$299.99
7640015657	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
	OPTIONAL ACCESSORIES							
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	\$662.61		\$55.13	\$20.74	\$16.96	\$14.11
R5427000136466	AU-205H Supports HID Proximity, MIFARE Classic, MIFARE iCLASS, iCLASS SE, iCLASS Seos and iCLASS Elite card types.	\$399.00	\$279.30		\$23.24	\$8.74	\$7.15	\$5.95
Connectivity	Connectivity Fee	\$212.85	\$149.00		\$12.40	\$4.66	\$3.81	\$3.17
A8H9WY1	EK-610 USB Host Board (Local Interface Kit)	\$200.00	\$140.00		\$11.65	\$4.38	\$3.58	\$2.98
A8HAWY1	EK-611 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	\$195.30		\$16.25	\$6.11	\$5.00	\$4.16
7640006869	External Keyboard	\$222.60	\$155.82		\$12.96	\$4.88	\$3.99	\$3.32
A884W11	FK-515 Fax Kit (for 3rd & 4th lines)	\$1,068.48	\$747.94		\$62.23	\$23.41	\$19.15	\$15.93
A92D011	FK-516 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$1,070.00	\$749.00		\$62.32	\$23.44	\$19.17	\$15.95
A87GWY1	FS-536 Finisher (50 sheet floor staple finisher) & Relay Unit	\$1,945.00	\$1,361.50		\$113.28	\$42.61	\$34.85	\$29.00
A87GWYA	FS-536SD Booklet Finisher & Relay Unit	\$3,390.00	\$2,373.00		\$197.43	\$74.27	\$60.75	\$50.54
A87HWY1	FS-537 100-Sheet Stapling Finisher & Relay Unit	\$3,315.00	\$2,320.50		\$193.07	\$72.63	\$59.40	\$49.43
A87HWYA	FS-537SD Booklet Finisher & Relay Unit	\$4,795.00	\$3,356.50		\$279.26	\$105.06	\$85.93	\$71.49
A888WY2	HD-524 Mirroring Hard Disk	\$466.67	\$326.67		\$27.18	\$10.22	\$8.36	\$6.96
A10CWY2	JS-602 Job Separator Tray (3rd Output Tray for FS-537/FS-537SD)	\$500.00	\$350.00		\$29.12	\$10.96	\$8.96	\$7.46
A886WY1	Key Counter Bracket for Legacy Konica Key Counter	\$120.00	\$84.00		\$6.99	\$2.63	\$2.15	\$1.79
4623474	Key Counter Bracket for Legacy Konica Key Counter	\$86.00	\$60.20		\$5.01	\$1.88	\$1.54	\$1.28
A4NRWY1	KH-102 Keyboard Holder (for External Keyboard)	\$123.00	\$86.10		\$7.16	\$2.69	\$2.20	\$1.83
A64TWY3	KP-101 10-Key Pad	\$126.00	\$88.20		\$7.34	\$2.76	\$2.26	\$1.88
A0PD016	LK-102 v3 i-Option License Kit (Enhanced PDF Encryption, PDF/A, Linearized PDF)	\$1,100.00	\$770.00		\$64.06	\$24.10	\$19.71	\$16.40
A0PD017	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	\$549.50		\$45.72	\$17.20	\$14.07	\$11.70
A0PD11T	LK-105 v4 i-Option License Kit (Searchable PDF)	\$667.80	\$467.46		\$38.89	\$14.63	\$11.97	\$9.96
A0PD119	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	\$574.70		\$47.82	\$17.99	\$14.71	\$12.24
A0PD01F	LK-107 i-Option License Kit (Unicode)	\$690.00	\$483.00		\$40.19	\$15.12	\$12.36	\$10.29
A0PD11G	LK-108 i-Option License Kit (OCR Font)	\$191.00	\$133.70		\$11.12	\$4.18	\$3.42	\$2.85
A0PD11J	LK-110 i-Option License kit (OOXML File Conversion, Enhanced Image Data)	\$1,500.00	\$1,050.00		\$87.36	\$32.87	\$26.88	\$22.37
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	\$175.00		\$14.56	\$5.48	\$4.48	\$3.73
A8H7W11	LU-205 Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18")	\$3,330.00	\$2,331.00		\$193.94	\$72.96	\$59.67	\$49.65
A8H6W11	LU-303 Large Capacity Unit (3,000 sheets/Letter)	\$1,770.00	\$1,239.00		\$103.08	\$38.78	\$31.72	\$26.39
A4NMWY1	MK-735 Mount Kit (Internally mounts AU-205H Card Authentication Unit)	\$60.00	\$42.00		\$3.49	\$1.31	\$1.08	\$0.89
A8HDWY1	OT-508 Output Tray	\$450.00	\$315.00		\$26.21	\$9.86	\$8.06	\$6.71
A8C6WY1	PI-507 Post Inserter (FS-537/FS-537SD)	\$1,110.00	\$777.00		\$64.65	\$24.32	\$19.89	\$16.55
AC28W11	PK-524 2/3 Hole Punch Unit (FS-539/FS-539SD)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
A99KW11	PK-523 2/3 Hole Punch Unit (FS-537/FS-537SD)	\$850.00	\$595.00		\$49.50	\$18.62	\$15.23	\$12.67
A4MMWY2	SC-508 Copy Guard Kit	\$1,225.00	\$857.50		\$71.34	\$26.84	\$21.95	\$18.26
4614506	SP-501 Fax Stamp Unit	\$47.70	\$33.39		\$2.78	\$1.05	\$0.85	\$0.71
4614511	Spare Tx Marker Stamp 2	\$26.50	\$18.55		\$1.54	\$0.58	\$0.47	\$0.40
A161192000	Stylus Pen for INFO-Palette Series	\$30.00	\$21.00		\$1.75	\$0.66	\$0.54	\$0.45
A87EWY1	UK-212 Wireless Kit (Provides Wireless LAN)	\$260.00	\$182.00		\$15.14	\$5.70	\$4.66	\$3.88
A8WCWY1	UK-501 ADF multi-feed detection kit	\$325.00	\$227.50		\$18.93	\$7.12	\$5.82	\$4.85
A0W4WY3	WT-506 Working Table	\$112.00	\$78.40		\$6.52	\$2.45	\$2.01	\$1.67
A8HCWY1	WT-513 Working table for upright mounting of the control panel	\$2,750.00	\$1,925.00		\$160.16	\$60.25	\$49.28	\$41.00
A63GWY1	ZU-609 Z-Folding Unit (FS-537/FS-537SD)	\$5,010.00	\$3,507.00		\$291.78	\$109.77	\$89.78	\$74.70

KONICA MINOLTA bizhub C250i Full Color Digital Copier



The i-Series houses a powerful engine, a quad-core Central Processing Unit with standard 8 GB of memory and 256 GB SSD, which allows for quick-response, high-performance operations. With an additional combination of full-speed media printing range, high-speed one pass dual scan doc feeder, digital skew correction, and large capability trays, expertly blends reliable functionality with versatile serviceability.

**Picture may show optional accessories not included with the base configuration. Consult VBS Sales Professional for product information.



SPECIFICATIONS

Type:Full Color Printer / Copier / Scanner
 Print/Copy Process:.....Laser electrostatic copy method
 Development System:.....Dry-2 component developing method
 Monthly Duty Cycle:.....130,000 pages
 Output Speed:.....25-ppm Color/Black & White
 Image Resolution:.....600 X 600 dpi
 First Copy:.....Full Color: 6.9 seconds, B&W: 5.2 seconds
 Magnification:......25 - 400%, .1% increments
 Min/Max Output Size:.....4" x 6" to 12" x 18"
 Memory:.....8 GB (Std.)
 Power Requirement:.....120V, 12 A, 60 Hz
 Dimensions:.....24.2" (W) x 27" (D) x 31" (H)
 Weight:.....185 lbs.

NO MAINTENANCE OPTION

Lease Option Maintenance: Not Included
 Annual Maintenance on Purchase: \$0.00
 Copies/Prints Included: 0 Copies Included
 Time & Materials: \$125 per hour

MAINTENANCE OPTION - SIMPLIFY

Lease Option Maintenance: Included
 Monthly Maintenance: \$85.00
 Copies/Prints Included: Unlimited
 B/W Recommended Monthly Volume: 2000
 Color Recommended Monthly Volume: 1000

MAINTENANCE OPTION - BASE ONLY

Lease Option Maintenance: Included
 Monthly Maintenance: \$45.00
 Copies/Prints Included: NO COPIES INCLUDED
 Cost Per Copy/Print Rate: 0.0065
 Color Cost Per Copy/Print Rate: 0.0525

MAINTENANCE LEVEL	Item No	Description	MSRP	Contract Pricing		Leasing Options			
				Purchase Price		12 Month	36 Month	48 Month	60 Month
NO MAINTENANCE	AA2M013	C250i & DF-714 Scan Doc Feed COPIER/PRINTER	\$12,804.95	\$3,287.82		\$273.55	\$102.91	\$84.17	\$70.03
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640016375	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
SIMPLIFY	AA2M013	C250i & DF-714 Scan Doc Feed COPIER/PRINTER	\$12,804.95	\$3,287.82		\$358.55	\$187.91	\$169.17	\$155.03
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640016375	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
BASE ONLY	AA2M013	C250i & DF-714 Scan Doc Feed COPIER/PRINTER	\$12,804.95	\$3,287.82		\$318.55	\$147.91	\$129.17	\$115.03
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640016375	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
		OPTIONAL ACCESSORIES							
	A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	\$662.61		\$55.13	\$20.74	\$16.96	\$14.11
	7640013468	AU-204H Mag Stripe Card Reader	\$129.99	\$90.99		\$7.57	\$2.85	\$2.33	\$1.94
	R542701136466G2N2	AU-205H IC Card Reader	\$399.00	\$279.30		\$23.24	\$8.74	\$7.15	\$5.95
	7640020217	bizhub SECURE Platinum	\$499.00	\$349.30		\$29.06	\$10.93	\$8.94	\$7.44
	Connectivity	Connectivity Fee	\$212.85	\$149.00		\$12.40	\$4.66	\$3.81	\$3.17
	7640013463	CS-1 Convenience Stapler (50-sheet capacity/offline)	\$329.00	\$230.30		\$19.16	\$7.21	\$5.90	\$4.91
	45111094	EFI AutoTrap Graphic Arts Feature	\$995.00	\$696.50		\$57.95	\$21.80	\$17.83	\$14.84
	3000005452	EFI FIERY CPS V4.0 ES-2000 Fierly Color Profiler Suite v4.0 with ES-2000 Spectrophotometer	\$3,400.00	\$2,380.00		\$198.02	\$74.49	\$60.93	\$50.69
	45111136	EFI Fierly SeeQquence Compose	\$1,100.00	\$770.00		\$64.06	\$24.10	\$19.71	\$16.40
	45111142	EFI Hot Folders Graphic Arts Feature	\$995.00	\$696.50		\$57.95	\$21.80	\$17.83	\$14.84
	45111156	EFI IC-418 Productivity Package	\$5,300.00	\$3,710.00		\$308.67	\$116.12	\$94.98	\$79.02
	A88AWY2	EK-608 USB Host Board (Local Interface Kit)	\$200.00	\$140.00		\$11.65	\$4.38	\$3.58	\$2.98
	A87DWY2	EK-609 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	\$195.30		\$16.25	\$6.11	\$5.00	\$4.16
	ACDJDY1	EM-908 1 TB Solid State Drive	\$849.00	\$594.30		\$49.45	\$18.60	\$15.21	\$12.66
	45109642	ES-2000 Spectrophotometer	\$1,348.00	\$943.60		\$78.51	\$29.53	\$24.16	\$20.10
	7640006869	External Keyboard	\$222.60	\$155.82		\$12.96	\$4.88	\$3.99	\$3.32
	45206712	Fierly Impose without Acrbt-Ptstp	\$2,500.00	\$1,750.00		\$145.60	\$54.78	\$44.80	\$37.28
	45206719	Fierly Impose-Compose without Acrbt-Ptstp	\$3,000.00	\$2,100.00		\$174.72	\$65.73	\$53.76	\$44.73
	A883012	FK-514 Fax Kit supports 1st & 2nd fax line - no mount kit required	\$1,070.00	\$749.00		\$62.32	\$23.44	\$19.17	\$15.95
	A884W11	FK-515 Fax Kit (Supports 3rd & 4th fax line)	\$1,068.48	\$747.94		\$62.23	\$23.41	\$19.15	\$15.93
	A2YUWY3	FS-533 Inner Finisher (50 Sheets)	\$1,553.00	\$1,087.10		\$90.45	\$34.03	\$27.83	\$23.16
	AAR4WY3 & A87JWY2	FS-539 & RU-513 Finisher (50 Sheets) plus manual stapler & Relay Unit	\$1,959.73	\$1,371.81		\$114.13	\$42.94	\$35.12	\$29.22
	AAR4WY4 & A87JWY2	FS-539 SD & RU-513 Booklet Finisher (50 Sheets) plus manual stapler & relay Unit	\$3,404.73	\$2,383.31		\$198.29	\$74.60	\$61.01	\$50.76
	ACDEWY1	IC-420 Image Controller	\$4,158.00	\$2,910.60		\$242.16	\$91.10	\$74.51	\$62.00
	AC8XWY1	IM-102 Intelligent Media Sensor	\$299.00	\$209.30		\$17.41	\$6.55	\$5.36	\$4.46
	A2YVWY2	JS-506 Job Separator	\$500.00	\$350.00		\$29.12	\$10.96	\$8.96	\$7.46
	4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	\$86.00	\$60.20		\$5.01	\$1.88	\$1.54	\$1.28
	A4NRWY2	KH-102 Keyboard Holder	\$123.00	\$86.10		\$7.16	\$2.69	\$2.20	\$1.83
	ACCJWY1	KP-102 10-Key Pad	\$126.00	\$88.20		\$7.34	\$2.76	\$2.26	\$1.88
	A0PD116	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	\$770.00		\$64.06	\$24.10	\$19.71	\$16.40
	A0PD117	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	\$549.50		\$45.72	\$17.20	\$14.07	\$11.70
	A0PD11T	LK-105 v4 i-Option License Kit (Searchable PDF)	\$667.80	\$467.46		\$38.89	\$14.63	\$11.97	\$9.96
	A0PD119	LK-106 i-Option Bar Code Font	\$821.00	\$574.70		\$47.82	\$17.99	\$14.71	\$12.24
	A0PD11F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	\$483.00		\$40.19	\$15.12	\$12.36	\$10.29
	A0PD11G	LK-108 i-Option OCR Font	\$191.00	\$133.70		\$11.12	\$4.18	\$3.42	\$2.85
	A0PD11U	LK-110 v2 i-Option License Kit (File Conversion)	\$875.00	\$612.50		\$50.96	\$19.17	\$15.68	\$13.05
	A0PD11K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	\$175.00		\$14.56	\$5.48	\$4.48	\$3.73
	A0PDAA1	LK-116 Bitdefender Virus Scan	\$395.00	\$276.50		\$23.00	\$8.65	\$7.08	\$5.89
	A87VW12	LU-302 Large Capacity Unit	\$1,780.80	\$1,246.56		\$103.71	\$39.02	\$31.91	\$26.55
	A4MEWY2	MK-730 Banner Guide	\$846.00	\$592.20		\$49.27	\$18.54	\$15.16	\$12.61
	A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	\$42.00		\$3.49	\$1.31	\$1.08	\$0.89
	A886WY1	MK-742 Fax Mount Kit (Mount kit for FK-515 only)	\$120.00	\$84.00		\$6.99	\$2.63	\$2.15	\$1.79
	AAV5WY1	PC-116 Paper Feed Cabinet	\$913.00	\$639.10		\$53.17	\$20.00	\$16.36	\$13.61
	AAV5WY2	PC-216 Paper Feed Cabinet	\$1,191.00	\$833.70		\$69.36	\$26.09	\$21.34	\$17.76
	AAV5013	PC-416 Paper Feed Cabinet	\$1,402.00	\$981.40		\$81.65	\$30.72	\$25.12	\$20.90
	AAV5016	PC-417 Paper Feed Cabinet	\$1,669.00	\$1,168.30		\$97.20	\$36.57	\$29.91	\$24.88
	A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
	AC28W11	PK-524 2/3 Hole Punch Unit (FS-539/FS-539SD)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
	ACDKWY1	SC-509 Security Kit	\$1,225.00	\$857.50		\$71.34	\$26.84	\$21.95	\$18.26
	4614511	Spare TX Marker Stamp 2	\$26.50	\$18.55		\$1.54	\$0.58	\$0.47	\$0.40
	A161192000	Stylus for INFO-Palette Series	\$30.00	\$21.00		\$1.75	\$0.66	\$0.54	\$0.45
	ACDFWY1	UK-115 Fierly Controller Mount Kit	\$569.00	\$398.30		\$33.14	\$12.47	\$10.20	\$8.48
	ACDMWY1	UK-221 Upgrade Kit (Provides Wireless LAN)	\$260.00	\$182.00		\$15.14	\$5.70	\$4.66	\$3.88
	ACDHWY1	VI-516 Video Interface Kit	\$296.00	\$207.20		\$17.24	\$6.49	\$5.30	\$4.41
	A0W4WY3	WT-506 Working Table	\$112.00	\$78.40		\$6.52	\$2.45	\$2.01	\$1.67

KONICA MINOLTA bizhub C300i Full Color Digital Copier



The i-Series houses a powerful engine, a quad-core Central Processing Unit with standard 8 GB of memory and 256 GB SSD, which allows for quick-response, high-performance operations. With an additional combination of full-speed media printing range, high-speed one pass dual scan doc feeder, digital skew correction, and large capability trays, expertly blends reliable functionality with versatile serviceability.

**Picture may show optional accessories not included with the base configuration. Consult a VBS Sales Professional for product information.



SPECIFICATIONS

Type: Full Color Printer/Copier/Scanner
 Print/Copy Process: Laser electrostatic copy method
 Development System: Dry-2 component developing method
 Monthly Duty Cycle: 150,000 pages
 Output Speed: 30-ppm Color/Black & White
 Image Resolution: 600 X 600 dpi
 First Copy: Full Color: 6.7 seconds, B&W: 5.0 seconds
 Magnification: 25 - 400%, .1% increments
 Min/Max Output Size: 4" x 6" to 12" x 18"
 Memory: 8 GB (Std.)
 Power Requirement: 120V, 12 A, 60 Hz
 Dimensions: 24.2" (W) x 27" (D) x 31" (H)
 Weight: 185 lbs.

NO MAINTENANCE OPTION

Lease Option Maintenance: Not Included
 Annual Maintenance on Purchase: \$0.00
 Copies/Prints Included: 0 Copies Included
 Time & Materials: \$125 per hour

MAINTENANCE OPTION - SIMPLIFY

Lease Option Maintenance: Included
 Monthly Maintenance: \$99.00
 Copies/Prints Included: Unlimited
 B/W Recommended Monthly Volume: 3000
 Color Recommended Monthly Volume: 2000

MAINTENANCE OPTION - BASE ONLY

Lease Option Maintenance: Included
 Monthly Maintenance: \$45.00
 Copies/Prints Included: NO COPIES INCLUDED
 Cost Per Copy/Print Rate: 0.0062
 Color Cost Per Copy/Print Rate: 0.0500

MAINTENANCE LEVEL	Item No	Description	MSRP	Contract Pricing		Leasing Options			
				Purchase Price		12 Month	36 Month	48 Month	60 Month
NO MAINTENANCE	AA2K013	C300i & DF-714 Scan Doc Feed COPIER/PRINTER	\$13,782.00	\$3,523.43		\$293.15	\$110.28	\$90.20	\$75.05
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640016375	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
SIMPLIFY	AA2K013	C300i & DF-714 Scan Doc Feed COPIER/PRINTER	\$13,782.00	\$3,523.43		\$301.40	\$118.53	\$98.45	\$83.30
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640016375	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
BASE ONLY	AA2K013	C300i & DF-714 Scan Doc Feed COPIER/PRINTER	\$13,782.00	\$3,523.43		\$296.90	\$114.03	\$93.95	\$78.80
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640016375	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
		OPTIONAL ACCESSORIES							
	A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	\$662.61		\$55.13	\$20.74	\$16.96	\$14.11
	7640013468	AU-204H Mag Stripe Card Reader	\$129.99	\$90.99		\$7.57	\$2.85	\$2.33	\$1.94
	R542701136466GEN2	AU-205H IC Card Reader	\$399.00	\$279.30		\$23.24	\$8.74	\$7.15	\$5.95
	Connectivity	Connectivity Fee	\$212.85	\$149.00		\$12.40	\$4.66	\$3.81	\$3.17
	7640020217	bizhub SECURE Platinum	\$499.00	\$349.30		\$29.06	\$10.93	\$8.94	\$7.44
	7640013463	CS-1 Convenience Stapler (50-sheet capacity/offline)	\$329.00	\$230.30		\$19.16	\$7.21	\$5.90	\$4.91
	45111094	EFI AutoTrap Graphic Arts Feature	\$995.00	\$696.50		\$57.95	\$21.80	\$17.83	\$14.84
	3000005452	EFI FIERY OPS V4.0 ES-2000 Fiery Color Profiler Suite v4.0 with ES-2000 Spectrophotometer	\$3,400.00	\$2,380.00		\$198.02	\$74.49	\$60.93	\$50.69
	45111136	EFI Fiery SeeSequence Compose	\$1,100.00	\$770.00		\$64.06	\$24.10	\$19.71	\$16.40
	45111142	EFI Hot Folders Graphic Arts Feature	\$995.00	\$696.50		\$57.95	\$21.80	\$17.83	\$14.84
	45111156	EFI IC-418 Productivity Package	\$5,300.00	\$3,710.00		\$308.67	\$116.12	\$94.98	\$79.02
	A88AWY2	EK-608 USB Host Board (Local Interface Kit)	\$200.00	\$140.00		\$11.65	\$4.38	\$3.58	\$2.98
	A87DWY2	EK-609 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	\$195.30		\$16.25	\$6.11	\$5.00	\$4.16
	ACD JWY1	EM-908 1 TB Solid State Drive	\$849.00	\$594.30		\$49.45	\$18.60	\$15.21	\$12.66
	45109642	ES-2000 Spectrophotometer	\$1,348.00	\$943.60		\$78.51	\$29.53	\$24.16	\$20.10
	7640006869	External Keyboard	\$222.60	\$155.82		\$12.96	\$4.88	\$3.99	\$3.32
	45206712	Fiery Impose without Acrbt-Ptstp	\$2,500.00	\$1,750.00		\$145.60	\$54.78	\$44.80	\$37.28
	45206719	Fiery Impose-Compose without Acrbt-Ptstp	\$3,000.00	\$2,100.00		\$174.72	\$65.73	\$53.76	\$44.73
	A883012	FK-514 Fax Kit supports 1st & 2nd fax line - no mount kit required	\$1,070.00	\$749.00		\$62.32	\$23.44	\$19.17	\$15.95
	A884W11	FK-515 Fax Kit (Supports 3rd & 4th fax line)	\$1,068.48	\$747.94		\$62.23	\$23.41	\$19.15	\$15.93
	A2YUWY3	FS-533 Inner Finisher (50 Sheets)	\$1,553.00	\$1,087.10		\$90.45	\$34.03	\$27.83	\$23.16
	AAR4WY3 & A87JWY2	FS-539 & RU-513 Finisher (50 Sheets) plus manual stapler & Relay Unit	\$1,959.73	\$1,371.81		\$114.13	\$42.94	\$35.12	\$29.22
	AAR4WY4 & A87JWY2	FS-539 SD & RU-513 Booklet Finisher (50 Sheets) plus manual stapler & relay Unit	\$3,404.73	\$2,383.31		\$198.29	\$74.60	\$61.01	\$50.76
	AC8XWY1	IM-102 Intelligent Media Sensor	\$299.00	\$209.30		\$17.41	\$6.55	\$5.36	\$4.46
	A2YVWY2	JS-506 Job Separator	\$500.00	\$350.00		\$29.12	\$10.96	\$8.96	\$7.46
	4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	\$86.00	\$60.20		\$5.01	\$1.88	\$1.54	\$1.28
	A4NRWY2	KH-102 Keyboard Holder	\$123.00	\$86.10		\$7.16	\$2.69	\$2.20	\$1.83
	ACCJWY1	KP-102 10-Key Pad	\$126.00	\$88.20		\$7.34	\$2.76	\$2.26	\$1.88
	A0PD116	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	\$770.00		\$64.06	\$24.10	\$19.71	\$16.40
	A0PD117	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	\$549.50		\$45.72	\$17.20	\$14.07	\$11.70
	A0PD11T	LK-105 v4 i-Option License Kit (Searchable PDF)	\$667.80	\$467.46		\$38.89	\$14.63	\$11.97	\$9.96
	A0PD119	LK-106 i-Option Bar Code Font	\$821.00	\$574.70		\$47.82	\$17.99	\$14.71	\$12.24
	A0PD11F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	\$483.00		\$40.19	\$15.12	\$12.36	\$10.29
	A0PD11G	LK-108 i-Option OCR Font	\$191.00	\$133.70		\$11.12	\$4.18	\$3.42	\$2.85
	A0PD11U	LK-110 v2 i-Option License Kit (File Conversion)	\$875.00	\$612.50		\$50.96	\$19.17	\$15.68	\$13.05
	A0PD11K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	\$175.00		\$14.56	\$5.48	\$4.48	\$3.73
	A0PDA1	LK-116 Bitdefender Virus Scan	\$395.00	\$276.50		\$23.00	\$8.65	\$7.08	\$5.89
	A87VW12	LU-302 Large Capacity Unit	\$1,780.80	\$1,246.56		\$103.71	\$39.02	\$31.91	\$26.55
	A4MEWY2	MK-730 Banner Guide	\$846.00	\$592.20		\$49.27	\$18.54	\$15.16	\$12.61
	A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	\$42.00		\$3.49	\$1.31	\$1.08	\$0.89
	A886WY1	MK-742 Fax Mount Kit (Mount kit for FK-515 only)	\$120.00	\$84.00		\$6.99	\$2.63	\$2.15	\$1.79
	AAV5WY1	PC-116 Paper Feed Cabinet	\$913.00	\$639.10		\$53.17	\$20.00	\$16.36	\$13.61
	AAV5WY2	PC-216 Paper Feed Cabinet	\$1,191.00	\$833.70		\$69.36	\$26.09	\$21.34	\$17.76
	AAV5013	PC-416 Paper Feed Cabinet	\$1,402.00	\$981.40		\$81.65	\$30.72	\$25.12	\$20.90
	AAV5016	PC-417 Paper Feed Cabinet	\$1,669.00	\$1,168.30		\$97.20	\$36.57	\$29.91	\$24.88
	A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
	AC28W11	PK-524 2/3 Hole Punch Unit (FS-539/FS-539SD)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
	ACDKWY1	SC-509 Security Kit	\$1,225.00	\$857.50		\$71.34	\$26.84	\$21.95	\$18.26
	4614511	Spare TX Marker Stamp 2	\$26.50	\$18.55		\$1.54	\$0.58	\$0.47	\$0.40
	A161192000	Stylus for INFO-Palette Series	\$30.00	\$21.00		\$1.75	\$0.66	\$0.54	\$0.45
	ACDFWY1	UK-115 Fiery Controller Mount Kit	\$569.00	\$398.30		\$33.14	\$12.47	\$10.20	\$8.48
	ACDMWY1	UK-221 Upgrade Kit (Provides Wireless LAN)	\$260.00	\$182.00		\$15.14	\$5.70	\$4.66	\$3.88
	ACDHWY1	VI-516 Video Interface Kit	\$296.00	\$207.20		\$17.24	\$6.49	\$5.30	\$4.41
	A0W4WY3	WT-506 Working Table	\$112.00	\$78.40		\$6.52	\$2.45	\$2.01	\$1.67

KONICA MINOLTA bizhub C360i Full Color Digital Copier



The i-Series houses a powerful engine, a quad-core Central Processing Unit with standard 8 GB of memory and 256 GB SSD, which allows for quick-response, high-performance operations. With an additional combination of full-speed media printing range, high-speed one pass dual scan doc feeder, digital skew correction, and large capability trays, expertly blends reliable functionality with versatile serviceability.

**Picture may show optional accessories not included with the base configuration. Consult VBS Sales Professional for product information.



KONICA MINOLTA

SPECIFICATIONS

Type:Full Color Printer/Copier/Scanner
 Print/Copy Process:Laser electrostatic copy method
 Development System:Dry-2 component developing method
 Monthly Duty Cycle:175,000 pages
 Output Speed:36-ppm Color/Black & White
 Image Resolution:600 X 600 dpi
 First Copy:Full Color: 6.1 seconds, B&W: 4.6 seconds
 Magnification:25 - 400%, .1% increments
 Min/Max Output Size:4" x 6" to 12" x 18"
 Memory:8 GB (Std.)
 Power Requirement:120V, 12 A, 60 Hz
 Dimensions:24.2" (W) x 27" (D) x 31" (H)
 Weight:185 lbs.

MAINTENANCE OPTION - BASE ONLY

Lease Option Maintenance: Included
 Monthly Maintenance: \$50.00
 Copies/Prints Included: NO COPIES INCLUDED
 Cost Per Copy/Print Rate: 0.00604
 Color Cost Per Copy/Print Rate: 0.05070

NO MAINTENANCE OPTION

Lease Option Maintenance: Not Included
 Annual Maintenance on Purchase: \$0.00
 Copies/Prints Included: 0 Copies Included
 Time & Materials: \$125 per hour

MAINTENANCE OPTION - SIMPLIFY

Lease Option Maintenance: Included
 Monthly Maintenance: \$119.00
 Copies/Prints Included: Unlimited
 B/W Recommended Monthly Volume: 5000
 Color Recommended Monthly Volume: 2500

MAINTENANCE
LEVEL

NO
MAINTENANCE

SIMPLIFY

BASE ONLY

Item No	Description	MSRP	Contract Pricing		Leasing Options			
			Purchase Price		12 Month	36 Month	48 Month	60 Month
AA2J013	C360i & DF-714 Scan Doc Feed COPIER/PRINTER	\$17,709.00	\$4,470.39		\$371.94	\$139.92	\$114.44	\$95.22
135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
7640016375	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
AA2J013	C360i & DF-714 Scan Doc Feed COPIER/PRINTER	\$17,709.00	\$4,470.39		\$490.94	\$258.92	\$233.44	\$214.22
135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
7640016375	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
AA2J013	C360i & DF-714 Scan Doc Feed COPIER/PRINTER	\$17,709.00	\$4,470.39		\$421.94	\$189.92	\$164.44	\$145.22
135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
7640016375	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
	OPTIONAL ACCESSORIES							
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	\$662.61		\$55.13	\$20.74	\$16.96	\$14.11
7640013468	AU-204H Mag Stripe Card Reader	\$129.99	\$90.99		\$7.57	\$2.85	\$2.33	\$1.94
R54270113646662N2	AU-205H IC Card Reader	\$399.00	\$279.30		\$23.24	\$8.74	\$7.15	\$5.95
7640020217	bizhub SECURE Platinum	\$499.00	\$349.30		\$29.06	\$10.93	\$8.94	\$7.44
Connectivity	Connectivity Fee	\$212.85	\$149.00		\$12.40	\$4.66	\$3.81	\$3.17
7640013463	CS-1 Convenience Stapler (50-sheet capacity/offline)	\$329.00	\$230.30		\$19.16	\$7.21	\$5.90	\$4.91
45111094	EFI AutoTrap Graphic Arts Feature	\$995.00	\$696.50		\$57.95	\$21.80	\$17.83	\$14.84
3000005452	EFI FERRY CPS V4.0 ES-2000 Fiery Color Profiler Suite v4.0 with ES-2000 Spectrophotometer	\$3,400.00	\$2,380.00		\$198.02	\$74.49	\$60.93	\$50.69
45111136	EFI Fiery SeeQueue Compose	\$1,100.00	\$770.00		\$64.06	\$24.10	\$19.71	\$16.40
45111142	EFI Hot Folders Graphic Arts Feature	\$995.00	\$696.50		\$57.95	\$21.80	\$17.83	\$14.84
45111156	EFI IC-418 Productivity Package	\$5,300.00	\$3,710.00		\$308.67	\$116.12	\$94.98	\$79.02
A88AWY2	EK-608 USB Host Board (Local Interface Kit)	\$200.00	\$140.00		\$11.65	\$4.38	\$3.58	\$2.98
A87DWY2	EK-609 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	\$195.30		\$16.25	\$6.11	\$5.00	\$4.16
ACDJWY1	EM-908 1 TB Solid State Drive	\$849.00	\$594.30		\$49.45	\$18.60	\$15.21	\$12.66
45109642	ES-2000 Spectrophotometer	\$1,348.00	\$943.60		\$78.51	\$29.53	\$24.16	\$20.10
7640006869	External Keyboard	\$222.60	\$155.82		\$12.96	\$4.88	\$3.99	\$3.32
45206712	FIERY IMPOSE WITHOUT ACRBT-PTSTP	\$2,500.00	\$1,750.00		\$145.60	\$54.78	\$44.80	\$37.28
45206719	Fiery Impose-Compose without ACRbt-Ptstp	\$3,000.00	\$2,100.00		\$174.72	\$65.73	\$53.76	\$44.73
A883012	FK-514 Fax Kit supports 1st & 2nd fax line - no mount kit required	\$1,070.00	\$749.00		\$62.32	\$23.44	\$19.17	\$15.95
A884W11	FK-515 Fax Kit (Supports 3rd & 4th fax line)	\$1,068.48	\$747.94		\$62.23	\$23.41	\$19.15	\$15.93
A2YUWY3	FS-533 Inner Finisher (50 Sheets)	\$1,553.00	\$1,087.10		\$90.45	\$34.03	\$27.83	\$23.16
AAR4WY3 & A87JWY2	FS-539 & RU-513 Finisher (50 Sheets) plus manual stapler & Relay Unit	\$1,959.73	\$1,371.81		\$114.13	\$42.94	\$35.12	\$29.22
AAR4WY3 & A87JWY2	FS-539 SD & RU-513 Booklet Finisher (50 Sheets) plus manual stapler & relay Unit	\$3,404.73	\$2,383.31		\$198.29	\$74.60	\$61.01	\$50.76
AAR4WY3	FS-539 + RU-513 Finisher (50 Sheets) plus manual stapler + Relay Unit	\$1,959.73	\$1,371.81		\$114.13	\$42.94	\$35.12	\$29.22
AAR4WY3	FS-539SD + RU-513 Booklet Finisher (50 Sheets) plus manual stapler + Relay Unit	\$3,404.73	\$2,383.31		\$198.29	\$74.60	\$61.01	\$50.76
ACDEWY1	IC-420 Image Controller	\$4,158.00	\$2,910.60		\$242.16	\$91.10	\$74.51	\$62.00
AC8XWY1	IM-102 Intelligent Media Sensor IM-102 Intelligent Media Sensor	\$299.00	\$209.30		\$17.41	\$6.55	\$5.36	\$4.46
A2YVWY2	JS-506 Job Separator	\$500.00	\$350.00		\$29.12	\$10.96	\$8.96	\$7.46
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	\$86.00	\$60.20		\$5.01	\$1.88	\$1.54	\$1.28
A4NRWY2	KH-102 Keyboard Holder	\$123.00	\$86.10		\$7.16	\$2.69	\$2.20	\$1.83
ACCJWY1	KP-102 10-Key Pad	\$126.00	\$88.20		\$7.34	\$2.76	\$2.26	\$1.88
A0PD116	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	\$770.00		\$64.06	\$24.10	\$19.71	\$16.40
A0PD117	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	\$549.50		\$45.72	\$17.20	\$14.07	\$11.70
A0PD117	LK-105 v4 i-Option License Kit (Searchable PDF)	\$667.80	\$467.46		\$38.89	\$14.63	\$11.97	\$9.96
A0PD119	LK-106 i-Option Bar Code Font	\$821.00	\$574.70		\$47.82	\$17.99	\$14.71	\$12.24
A0PD11F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	\$483.00		\$40.19	\$15.12	\$12.36	\$10.29
A0PD11G	LK-108 i-Option OCR Font	\$191.00	\$133.70		\$11.12	\$4.18	\$3.42	\$2.85
A0PD11U	LK-110 v2 i-Option License Kit (File Conversion)	\$875.00	\$612.50		\$50.96	\$19.17	\$15.68	\$13.05
A0PD11K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	\$175.00		\$14.56	\$5.48	\$4.48	\$3.73
A0PDA11	LK-116 Bitdefender Virus Scan	\$395.00	\$276.50		\$23.00	\$8.65	\$7.08	\$5.89
A87VW12	LU-302 Large Capacity Unit	\$1,780.80	\$1,246.56		\$103.71	\$39.02	\$31.91	\$26.55
A4MEWY2	MK-730 Banner Guide	\$846.00	\$592.20		\$49.27	\$18.54	\$15.16	\$12.61
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	\$42.00		\$3.49	\$1.31	\$1.08	\$0.89
A886WY1	MK-742 Fax Mount Kit (Mount kit for FK-515 only)	\$120.00	\$84.00		\$6.99	\$2.63	\$2.15	\$1.79
A3PMWY1	OC-511 Original Cover	\$94.00	\$65.80		\$5.47	\$2.06	\$1.68	\$1.40
AAV5WY1	PC-116 Paper Feed Cabinet	\$913.00	\$639.10		\$53.17	\$20.00	\$16.36	\$13.61
AAV5WY2	PC-216 Paper Feed Cabinet	\$1,191.00	\$833.70		\$69.36	\$26.09	\$21.34	\$17.76
AAV5013	PC-416 Paper Feed Cabinet	\$1,402.00	\$981.40		\$81.65	\$30.72	\$25.12	\$20.90
AAV5016	PC-417 Paper Feed Cabinet	\$1,669.00	\$1,168.30		\$97.20	\$36.57	\$29.91	\$24.88
A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
AC28W11	PK-524 2/3 Hole Punch Unit (FS-539/FS-539SD)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
ACDKWY1	SC-509 Security Kit	\$1,225.00	\$857.50		\$71.34	\$26.84	\$21.95	\$18.26
4614511	Spare TX Marker Stamp 2 Spare TX Marker Stamp 2	\$26.50	\$18.55		\$1.54	\$0.58	\$0.47	\$0.40
A161192000	Stylus Pen Stylus Pen for INFO-Palette Series	\$30.00	\$21.00		\$1.75	\$0.66	\$0.54	\$0.45
ACDFWY1	UK-115 Fiery Controller Mount Kit	\$569.00	\$398.30		\$33.14	\$12.47	\$10.20	\$8.48
ACDMWY1	UK-221 Upgrade Kit (Provides Wireless LAN)	\$260.00	\$182.00		\$15.14	\$5.70	\$4.66	\$3.88
ACDHWY1	VI-516 Video Interface Kit	\$296.00	\$207.20		\$17.24	\$6.49	\$5.30	\$4.41
A0W4WY3	WT-506 Working Table	\$112.00	\$78.40		\$6.52	\$2.45	\$2.01	\$1.67

KONICA MINOLTA bizhub C450i Full Color Digital Copier



The i-Series houses a powerful engine, a quad-core central processing unit with standard 8 GB of memory and 256 GB SSD, which allows for quick-response, high-performance operations. With an additional combination of full-speed media printing range, high-speed single pass dual scan doc feeder as well as finishing options, digital skew correction, and large capability trays, expertly blends reliable functionality with versatile serviceability.

**Picture may show optional accessories not included with the base configuration. Consult VBS Sales Professional for product information.



KONICA MINOLTA

SPECIFICATIONS

Type:	Full Color Printer/Copier/Scanner
Print/Copy Process:	Laser electrostatic copy method
Development System:	Dry-2 component developing method
Monthly Duty Cycle:	200,000 pages
Output Speed:	45-ppm Full Color; 45-ppm Black and White
Image Resolution:	1200 X 1200 dpi
Warm up time:	Approx 13 seconds
First Copy:	Full Color: 5.0 seconds or less (letter) B&W: 3.8 seconds or less (letter)
Magnification:	25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%, 200%
Min/Max Output Size:	4" x 6" to 12" x 18"
Power Requirement:	120V, 12 A, 60 Hz
Dimensions:	24.2" x 27.1" x 37.8" (WDH)
Weight:	220 lbs.

NO MAINTENANCE OPTION
Lease Option Maintenance: Not Included
Annual Maintenance on Purchase: \$0.00
Copies/Prints Included: 0 Copies Included
Time & Materials: \$125 per hour

MAINTENANCE OPTION - SIMPLIFY
Lease Option Maintenance: Included
Monthly Maintenance: \$139.00
Copies/Prints Included: Unlimited
B/W Recommended Monthly Volume: 7000
Color Recommended Monthly Volume: 3000

MAINTENANCE OPTION - BASE ONLY
Lease Option Maintenance: Included
Monthly Maintenance: \$60.00
Copies/Prints Included: NO COPIES INCLUDED
Cost Per Copy/Print Rate: 0.00576
Color Cost Per Copy/Print Rate: 0.04617

MAINTENANCE LEVEL				Contract Pricing		Leasing Options			
	Item No	Description	MSRP	Purchase Price	12 Month	36 Month	48 Month	60 Month	
NO MAINTENANCE	AA7R011	Bizhub C450i	\$27,016.00	\$5,889.42	\$490.00	\$184.34	\$150.77	\$125.44	
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included	Included	Included	Included	Included	
	7640016375	bizhub SECURE	\$250.00	Included	Included	Included	Included	Included	
	AC-1	INNOVOLT	\$259.00	Included	Included	Included	Included	Included	
SIMPLIFY	AA7R011	Bizhub C450i	\$27,016.00	\$5,889.42	\$629.00	\$323.34	\$289.77	\$264.44	
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included	Included	Included	Included	Included	
	7640016375	bizhub SECURE	\$250.00	Included	Included	Included	Included	Included	
	AC-1	INNOVOLT	\$259.00	Included	Included	Included	Included	Included	
BASE ONLY	AA7R011	Bizhub C450i	\$27,016.00	\$5,889.42	\$244.34	\$255.76	\$210.77	\$185.44	
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included	Included	Included	Included	Included	
	7640016375	bizhub SECURE	\$250.00	Included	Included	Included	Included	Included	
	AC-1	INNOVOLT	\$259.00	Included	Included	Included	Included	Included	
OPTIONAL ACCESSORIES									
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	\$662.61	\$55.13	\$20.74	\$16.96	\$14.11		
7640013468	AU-204H Mag Stripe Card Reader	\$129.99	\$90.99	\$7.57	\$2.85	\$2.33	\$1.94		
R542701136466EN2	AU-205H IC Card Reader	\$399.00	\$279.30	\$23.24	\$8.74	\$7.15	\$5.95		
7640020217	bizhub SECURE Platinum	\$499.00	\$349.30	\$29.06	\$10.93	\$8.94	\$7.44		
Connectivity	Connectivity Fee	\$212.85	\$149.00	\$12.40	\$4.66	\$3.81	\$3.17		
45111094	EFI AutoTrap Graphic Arts Feature	\$995.00	\$696.50	\$57.95	\$21.80	\$17.83	\$14.84		
3000005452	EFI FIERI CPS V4.0 ES-2000 Fieri Color Profiler Suite v4.0 with ES-2000 Spectrophotometer	\$3,400.00	\$2,380.00	\$198.02	\$74.49	\$60.93	\$50.69		
45111136	EFI Fieri SeeQuence Compose	\$1,100.00	\$770.00	\$64.06	\$24.10	\$19.71	\$16.40		
45111134	EFI Fieri SeeQuence Impose	\$2,500.00	\$1,750.00	\$145.60	\$54.78	\$44.80	\$37.28		
45111138	EFI Fieri SeeQuence Impose Compose Suite	\$3,000.00	\$2,100.00	\$174.72	\$65.73	\$53.76	\$44.73		
45111142	EFI Hot Folders Graphic Arts Feature	\$995.00	\$696.50	\$57.95	\$21.80	\$17.83	\$14.84		
45111156	EFI IC-418 Productivity Package	\$5,300.00	\$3,710.00	\$308.67	\$116.12	\$94.98	\$79.02		
A88AWY2	EK-608 USB Host Board (Local Interface Kit)	\$200.00	\$140.00	\$11.65	\$4.38	\$3.58	\$2.98		
A87DWY2	EK-609 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	\$195.30	\$16.25	\$6.11	\$5.00	\$4.16		
ACDJWY1	EM-908 1 TB Solid State Drive	\$849.00	\$594.30	\$49.45	\$18.60	\$15.21	\$12.66		
45109642	ES-2000 Spectrophotometer	\$1,348.00	\$943.60	\$78.51	\$29.53	\$24.16	\$20.10		
G844100LCMUS2	External Keyboard	\$222.60	\$155.82	\$12.96	\$4.88	\$3.99	\$3.32		
A883012	FK-514 Fax Kit supports 1st & 2nd fax line - no mount kit required	\$1,070.00	\$749.00	\$62.32	\$23.44	\$19.17	\$15.95		
A884W11	FK-515 Fax Kit (Supports 3rd & 4th fax line)	\$1,068.48	\$747.94	\$62.23	\$23.41	\$19.15	\$15.93		
A2YUWY3 & ACW5WY1	FS-533 & MK607 INNER FINISHER & Mount Kit	\$1,623.00	\$1,136.10	\$94.52	\$35.56	\$29.08	\$24.20		
AAR4WY1 & A87JWY2	FS-539 & RU-513 Finisher (50 Sheets) plus manual stapler & Relay Unit	\$1,959.73	\$1,371.81	\$114.13	\$42.94	\$35.12	\$29.22		
AAR4WY1 & A87JWY2	FS-539 & RU-513 SD Booklet Finisher (50 Sheets) plus manual stapler & Relay Unit	\$3,404.73	\$2,383.31	\$198.29	\$74.60	\$61.01	\$50.76		
AAR5WY1 & A87JWY2	FS-540 & RU-513 Finisher (100 Sheets) plus manual stapler & Relay Unit	\$3,329.73	\$2,330.81	\$193.92	\$72.95	\$59.67	\$49.65		
AAR5WY1 & A87JWY2	FS-540 & RU-513 SD Booklet Finisher (100 Sheets) plus manual stapler & Relay Unit	\$4,809.73	\$3,366.81	\$280.12	\$105.38	\$86.19	\$71.71		
ACDEWY1	IC-420 Image Controller	\$4,158.00	\$2,910.60	\$242.16	\$91.10	\$74.51	\$62.00		
ACV2WY1	JS-508 Job Separator	\$500.00	\$350.00	\$29.12	\$10.96	\$8.96	\$7.46		
A10CWY2	JS-602 Job Separator (FS-540/FS-540SD)	\$500.00	\$350.00	\$29.12	\$10.96	\$8.96	\$7.46		
4623485	Key Counter Mount Kit 1	\$86.00	\$60.20	\$5.01	\$1.88	\$1.54	\$1.28		
A4NRWY2	KH-102 Keyboard Holder	\$123.00	\$86.10	\$7.16	\$2.69	\$2.20	\$1.83		
ACJWY1	KP-102 10-Key Pad	\$126.00	\$88.20	\$7.34	\$2.76	\$2.26	\$1.88		
AOPD116	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	\$770.00	\$64.06	\$24.10	\$19.71	\$16.40		
AOPD117	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	\$549.50	\$45.72	\$17.20	\$14.07	\$11.70		
AOPD11T	LK-105 v4 i-Option License Kit (Searchable PDF)	\$667.80	\$467.46	\$38.89	\$14.63	\$11.97	\$9.96		
AOPD119	LK-106 i-Option Bar Code Font	\$821.00	\$574.70	\$47.82	\$17.99	\$14.71	\$12.24		
AOPD11F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	\$483.00	\$40.19	\$15.12	\$12.36	\$10.29		
AOPD11G	LK-108 i-Option OCR Font	\$191.00	\$133.70	\$11.12	\$4.18	\$3.42	\$2.85		
AOPD11U	LK-110 v2 i-Option License Kit (File Conversion)	\$875.00	\$612.50	\$50.96	\$19.17	\$15.68	\$13.05		
AOPD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	\$175.00	\$14.56	\$5.48	\$4.48	\$3.73		
AOPDAA1	LK-116 Bitdefender Virus Scan	\$395.00	\$276.50	\$23.00	\$8.65	\$7.08	\$5.89		
A9EFW12	LU-207 Large Capacity Unit	\$3,339.00	\$2,337.30	\$194.46	\$73.16	\$59.83	\$49.78		
A87VW12	LU-302 Large Capacity Unit	\$1,780.80	\$1,246.56	\$103.71	\$39.02	\$31.91	\$26.55		
A4MEWY2	MK-730 Banner Guide	\$846.00	\$592.20	\$49.27	\$18.54	\$15.16	\$12.61		
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	\$42.00	\$3.49	\$1.31	\$1.08	\$0.89		
A886WY1	MK-742 Fax Mount Kit (Mount kit for FK-515 only)	\$120.00	\$84.00	\$6.99	\$2.63	\$2.15	\$1.79		
ACVOWY1	OT-513 Output Tray	\$111.00	\$77.70	\$6.46	\$2.43	\$1.99	\$1.66		
AAV5WY1	PC-116 Paper Feed Cabinet	\$913.00	\$639.10	\$53.17	\$20.00	\$16.36	\$13.61		
AAV5WY2	PC-216 Paper Feed Cabinet	\$1,191.00	\$833.70	\$69.36	\$26.09	\$21.34	\$17.76		
AAV5013	PC-416 Paper Feed Cabinet	\$1,402.00	\$981.40	\$81.65	\$30.72	\$25.12	\$20.90		
AAV5016	PC-417 Paper Feed Cabinet	\$1,669.00	\$1,168.30	\$97.20	\$36.57	\$29.91	\$24.88		
A8C6WY2	PI-507 Post Inserter	\$1,110.00	\$777.00	\$64.65	\$24.32	\$19.89	\$16.55		
A3EUW12	PK-519 Punch Kit (2/3 hole - for FS-533)	\$586.00	\$410.20	\$34.13	\$12.84	\$10.50	\$8.74		
AC28W11	PK-524 2/3 Hole Punch Unit (FS-539/FS-539SD)	\$586.00	\$410.20	\$34.13	\$12.84	\$10.50	\$8.74		
ACF5W11	PK-526 2/3 Hole Punch Unit (FS-540/FS-540SD)	\$850.00	\$595.00	\$49.50	\$18.62	\$15.23	\$12.67		
ACDKWY1	SC-509 Security Kit	\$1,225.00	\$857.50	\$71.34	\$26.84	\$21.95	\$18.26		
4614506	SP-501 Fax Stamp Unit	\$47.70	\$33.39	\$2.78	\$1.05	\$0.85	\$0.71		
4614511	Spare TX Marker Stamp 2	\$26.50	\$18.55	\$1.54	\$0.58	\$0.47	\$0.40		
A161192000	Stylus Pen Stylus for INFO-Palette Series	\$30.00	\$21.00	\$1.75	\$0.66	\$0.54	\$0.45		
ACDFWY1	UK-115 VIDEO INTERFACE KIT 2	\$569.00	\$398.30	\$33.14	\$12.47	\$10.20	\$8.48		
ACDMWY1	UK-221 Upgrade Kit (Provides Wireless LAN)	\$260.00	\$182.00	\$15.14	\$5.70	\$4.66	\$3.88		
ACDHWY1	VI-516 Video Interface Kit	\$296.00	\$207.20	\$17.24	\$6.49	\$5.30	\$4.41		
A0W4WY3	WT-506 Working Table	\$112.00	\$78.40	\$6.52	\$2.45	\$2.01	\$1.67		
A63GWY2	ZU-609 Z-Fold Unit	\$5,010.00	\$3,507.00	\$291.78	\$109.77	\$89.78	\$74.70		

KONICA MINOLTA bizhub C550i Full Color Digital Copier



The i-Series houses a powerful engine, a quad-core central processing unit with standard 8 GB of memory and 256 GB SSD, which allows for quick-response, high-performance operations. With an additional combination of full-speed media printing range, high-speed single pass dual scan doc feeder as well as finishing options, digital skew correction, and large capability trays, expertly blends reliable functionality with versatile serviceability.

**Picture may show optional accessories not included with the base configuration. Consult VBS Sales Professional for product information.



KONICA MINOLTA

SPECIFICATIONS

Type:	Full Color Printer/Copier/Scanner
Print/Copy Process:	Laser electrostatic copy method
Development System:	Dry-2 component developing method
Monthly Duty Cycle:	250,000 pages
Output Speed:	55-ppm Full Color; 55-ppm Black and White
Image Resolution:	1200 x 1200 dpi
Warm up time:	Approx 13 seconds
First Copy:	Full Color: 4.3 seconds or less (letter) B&W: 3.3 seconds or less (letter)
Magnification:	25 - 400%, 1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%, 200%
Min/Max Output Size:	4" x 6" to 12" x 18"
Power Requirement:	120V, 12 A, 60 Hz
Dimensions:	24.2" x 27.1" x 37.8" (WDH)
Weight:	220 lbs.

MAINTENANCE OPTION - BASE ONLY

Lease Option Maintenance:	Included
Monthly Maintenance:	\$60.00
Copies/Prints Included:	NO COPIES INCLUDED
Cost Per Copy/Print Rate:	0.00572
Color Cost Per Copy/Print Rate:	0.04258

MAINTENANCE OPTION - SIMPLIFY

Lease Option Maintenance:	Not Included
Annual Maintenance on Purchase:	\$0.00
Copies/Prints Included:	0 Copies Included
Time & Materials:	\$125 per hour
B/W Recommended Monthly Volume	10000
Color Recommended Monthly Volume	5000

NO MAINTENANCE OPTION

MAINTENANCE LEVEL				Contract Pricing		Leasing Options			
	Item No	Description	MSRP	Purchase Price		12 Month	36 Month	48 Month	60 Month
NO MAINTENANCE	AA7P011	Bizhub C550i	\$32,729.00	\$6,632.84		\$551.85	\$207.61	\$169.80	\$141.28
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640016375	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
SIMPLIFY	AA7P011	Bizhub C550i	\$32,729.00	\$6,632.84		\$760.85	\$416.61	\$378.80	\$350.28
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640016375	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
BASE ONLY	AA7P011	Bizhub C550i	\$32,729.00	\$6,632.84		\$611.85	\$267.61	\$229.80	\$201.28
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included		Included	Included	Included	Included
	7640016375	bizhub SECURE	\$250.00	Included		Included	Included	Included	Included
	AC-1	INNOVOLT	\$259.00	Included		Included	Included	Included	Included
		OPTIONAL ACCESSORIES							
	A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	\$662.61		\$55.13	\$20.74	\$16.96	\$14.11
	7640013468	AU-204H Mag Stripe Card Reader	\$129.99	\$90.99		\$7.57	\$2.85	\$2.33	\$1.94
	RS42701136466GEN2	AU-205H IC Card Reader	\$399.00	\$279.30		\$23.24	\$8.74	\$7.15	\$5.95
	7640020217	bizhub SECURE Platinum	\$499.00	\$349.30		\$29.06	\$10.93	\$8.94	\$7.44
	Connectivity	Connectivity Fee	\$212.85	\$149.00		\$12.40	\$4.66	\$3.81	\$3.17
	45111094	EFI AutoTrap Graphic Arts Feature	\$995.00	\$696.50		\$57.95	\$21.80	\$17.83	\$14.84
	3000005452	EFI Fery SeeSequence Compose	\$3,400.00	\$2,380.00		\$198.02	\$74.49	\$60.93	\$50.69
	45111136	EFI Fery SeeSequence Impose	\$1,100.00	\$770.00		\$64.06	\$24.10	\$19.71	\$16.40
	45111134	EFI Fery SeeSequence Impose Suite	\$2,500.00	\$1,750.00		\$145.60	\$54.78	\$44.80	\$37.28
	45111138	EFI Fery SeeSequence Impose Compose Suite	\$3,000.00	\$2,100.00		\$174.72	\$65.73	\$53.76	\$44.73
	45111142	EFI Hot Folders Graphic Arts Feature	\$995.00	\$696.50		\$57.95	\$21.80	\$17.83	\$14.84
	45111156	EFI IC-418 Productivity Package	\$5,300.00	\$3,710.00		\$308.67	\$116.12	\$94.98	\$79.02
	A88AWY2	EK-608 USB Host Board (Local Interface Kit)	\$200.00	\$140.00		\$11.65	\$4.38	\$3.58	\$2.98
	A87DWY2	EK-609 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	\$195.30		\$16.25	\$6.11	\$5.00	\$4.16
	ACDJWY1	EM-908 1 TB Solid State Drive	\$849.00	\$594.30		\$49.45	\$18.60	\$15.21	\$12.66
	45109642	ES-2000 Spectrophotometer	\$1,348.00	\$943.60		\$78.51	\$29.53	\$24.16	\$20.10
	G844100LCMUS2	External Keyboard	\$222.60	\$155.82		\$12.96	\$4.88	\$3.99	\$3.32
	A883012	FK-514 Fax Kit supports 1st & 2nd fax line - no mount kit required	\$1,070.00	\$749.00		\$62.32	\$23.44	\$19.17	\$15.95
	A884W11	FK-515 Fax Kit (Supports 3rd & 4th fax line)	\$1,068.48	\$747.94		\$62.23	\$23.41	\$19.15	\$15.93
	A2YUWY3 & ACW5WY	FS-533 & MK607 INNER FINISHER & Mount Kit	\$1,623.00	\$1,136.10		\$94.52	\$35.56	\$29.08	\$24.20
	AAR4WY1 & A87JWY2	FS-539 & RU-513 Finisher (50 Sheets) plus manual stapler & Relay Unit	\$1,959.73	\$1,371.81		\$114.13	\$42.94	\$35.12	\$29.22
	AAR4WY1 & A87JWY2	FS-539 & RU-513 SD Booklet Finisher (50 Sheets) plus manual stapler & Relay Unit	\$3,404.73	\$2,383.31		\$198.29	\$74.60	\$61.01	\$50.76
	AAR5WY1 & A87JWY2	FS-540 & RU-513 Finisher (100 Sheets) plus manual stapler & Relay Unit	\$3,329.73	\$2,330.81		\$193.92	\$72.95	\$59.67	\$49.65
	AAR5WY1 & A87JWY2	FS-540 & RU-513 SD Booklet Finisher (100 Sheets) plus manual stapler & Relay Unit	\$4,809.73	\$3,366.81		\$280.12	\$105.38	\$86.19	\$71.71
	ACDEWY1	IC-420 Image Controller	\$4,158.00	\$2,910.60		\$242.16	\$91.10	\$74.51	\$62.00
	ACV2WY1	JS-508 Job Separator	\$500.00	\$350.00		\$29.12	\$10.96	\$8.96	\$7.46
	A10CWY2	JS-602 Job Separator (FS-540/FS-540SD)	\$500.00	\$350.00		\$29.12	\$10.96	\$8.96	\$7.46
	4623485	Key Counter Mount Kit 1	\$86.00	\$60.20		\$5.01	\$1.88	\$1.54	\$1.28
	A4NRWY2	KH-102 Keyboard Holder	\$123.00	\$86.10		\$7.16	\$2.69	\$2.20	\$1.83
	ACCJWY1	KP-102 10-Key Pad	\$126.00	\$88.20		\$7.34	\$2.76	\$2.26	\$1.88
	A0PD116	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	\$770.00		\$64.06	\$24.10	\$19.71	\$16.40
	A0PD117	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	\$549.50		\$45.72	\$17.20	\$14.07	\$11.70
	A0PD11T	LK-105 v4 i-Option License Kit (Searchable PDF)	\$667.80	\$467.46		\$38.89	\$14.63	\$11.97	\$9.96
	A0PD119	LK-106 i-Option Bar Code Font	\$821.00	\$574.70		\$47.82	\$17.99	\$14.71	\$12.24
	A0PD11F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	\$483.00		\$40.19	\$15.12	\$12.36	\$10.29
	A0PD11G	LK-108 i-Option OCR Font	\$191.00	\$133.70		\$11.12	\$4.18	\$3.42	\$2.85
	A0PD11U	LK-110 v2 i-Option License Kit (File Conversion)	\$875.00	\$612.50		\$50.96	\$19.17	\$15.68	\$13.05
	A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	\$175.00		\$14.56	\$5.48	\$4.48	\$3.73
	A0PDA11	LK-116 Bitdefender Virus Scan	\$395.00	\$276.50		\$23.00	\$8.65	\$7.08	\$5.89
	A9EFW12	LU-207 Large Capacity Unit	\$3,339.00	\$2,337.30		\$194.46	\$73.16	\$59.83	\$49.78
	A87VW12	LU-302 Large Capacity Unit	\$1,780.80	\$1,246.56		\$103.71	\$39.02	\$31.91	\$26.55
	A4MEWY2	MK-730 Banner Guide	\$846.00	\$592.20		\$49.27	\$18.54	\$15.16	\$12.61
	A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	\$42.00		\$3.49	\$1.31	\$1.08	\$0.89
	A886WY1	MK-742 Fax Mount Kit (Mount kit for FK-515 only)	\$120.00	\$84.00		\$6.99	\$2.63	\$2.15	\$1.79
	ACVOWY1	OT-513 Output Tray	\$111.00	\$77.70		\$6.46	\$2.43	\$1.99	\$1.66
	AAV5WY1	PC-116 Paper Feed Cabinet	\$913.00	\$639.10		\$53.17	\$20.00	\$16.36	\$13.61
	AAV5WY2	PC-216 Paper Feed Cabinet	\$1,191.00	\$833.70		\$69.36	\$26.09	\$21.34	\$17.76
	AAV5013	PC-416 Paper Feed Cabinet	\$1,402.00	\$981.40		\$81.65	\$30.72	\$25.12	\$20.90
	AAV5016	PC-417 Paper Feed Cabinet	\$1,669.00	\$1,168.30		\$97.20	\$36.57	\$29.91	\$24.88
	A8C6WY2	PI-507 Post Insertor	\$1,110.00	\$777.00		\$64.65	\$24.32	\$19.89	\$16.55
	A3EUW12	PK-519 Punch Kit (2/3 hole - for FS-533)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
	AC28W11	PK-524 2/3 Hole Punch Unit (FS-539/FS-539SD)	\$586.00	\$410.20		\$34.13	\$12.84	\$10.50	\$8.74
	ACF5W11	PK-526 2/3 Hole Punch Unit (FS-540/FS-540SD)	\$850.00	\$595.00		\$49.50	\$18.62	\$15.23	\$12.67
	ACDKWY1	SC-509 Security Kit	\$1,225.00	\$857.50		\$71.34	\$26.84	\$21.95	\$18.26
	4614506	SP-501 Fax Stamp Unit	\$47.70	\$33.39		\$2.78	\$1.05	\$0.85	\$0.71
	4614511	Spare TX Marker Stamp 2	\$26.50	\$18.55		\$1.54	\$0.58	\$0.47	\$0.40
	A161192000	Stylus Pen Stylus for INFO-Palette Series	\$30.00	\$21.00		\$1.75	\$0.66	\$0.54	\$0.45
	ACDFWY1	UK-115 VIDEO INTERFACE KIT 2	\$569.00	\$398.30		\$33.14	\$12.47	\$10.20	\$8.48
	ACDMWY1	UK-221 Upgrade Kit (Provides Wireless LAN)	\$260.00	\$182.00		\$15.14	\$5.70	\$4.66	\$3.88
	ACDHWY1	VI-516 Video Interface Kit	\$296.00	\$207.20		\$17.24	\$6.49	\$5.30	\$4.41
	A0W4WY3	WT-506 Working Table	\$112.00	\$78.40		\$6.52	\$2.45	\$2.01	\$1.67
	A63GWY2	ZU-609 Z-Fold Unit	\$5,010.00	\$3,507.00		\$291.78	\$109.77	\$89.78	\$74.70

KONICA MINOLTA bizhub C650i Full Color Digital Copier



The i-Series houses a powerful engine, a quad-core central processing unit with standard 8 GB of memory and 256 GB SSD, which allows for quick-response, high-performance operations. With an additional combination of full-speed media printing range, high-speed single pass dual scan doc feeder as well as finishing options, digital skew correction, and large capability trays, expertly blends reliable functionality with versatile serviceability.

*Picture may show optional accessories not included with the base configuration.
Consult VBS Sales Professional for product information



KONICA MINOLTA

SPECIFICATIONS

Type:	Full Color Printer/Copier/Scanner
Print/Copy Process:	Laser electrostatic copy method
Development System:	Dry-2 component developing method
Monthly Duty Cycle:	300,000 pages
Output Speed:	65-ppm Full Color; 65-ppm Black and White
Image Resolution:	1200 x 1200 dpi
Warm up time:	Approx 13 seconds
First Copy:	Full Color: 3.8 seconds or less (letter) B&W: 2.8 seconds or less (letter)
Magnification:	25 - 400%; 1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%, 200%
Min/Max Output Size:	4" x 6" to 12" x 18"
Power Requirement:	120V, 12 A, 60 Hz
Dimensions:	24.2" x 27.1" x 37.8" (WDH)
Weight:	220 lbs.

MAINTENANCE OPTION - BASE ONLY

Lease Option Maintenance:	Included
Monthly Maintenance:	\$70.00
Copies/Prints Included:	NO COPIES INCLUDED
Cost Per Copy/Print Rate:	0.00570
Color Cost Per Copy/Print Rate:	0.03894

MAINTENANCE OPTION - SIMPLIFY

Lease Option Maintenance:	Not Included
Annual Maintenance on Purchase:	\$0.00
Copies/Prints Included:	0 Copies Included
Time & Materials:	\$125 per hour
B/W Recommended Monthly Volume	10000
Color Recommended Monthly Volume	5000

NO MAINTENANCE OPTION

MAINTENANCE LEVEL				Contract Pricing		Leasing Options			
	Item No	Description	MSRP	Purchase Price	12 Month	36 Month	48 Month	60 Month	
NO MAINTENANCE	AA7N011	Bizhub C650i	\$33,712.00	\$7,088.13	\$589.73	\$221.86	\$181.46	\$150.98	
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included	Included	Included	Included	Included	
	7640016375	bizhub SECURE	\$250.00	Included	Included	Included	Included	Included	
SIMPLIFY	AC-1	INNOVOLT	\$259.00	Included	Included	Included	Included	Included	
	AA7N011	Bizhub C650i	\$33,712.00	\$7,088.13	\$798.73	\$430.86	\$390.46	\$359.98	
	135700	DK-516 Enhanced Copy Desk (Storage only)	\$222.00	Included	Included	Included	Included	Included	
BASE ONLY	7640016375	bizhub SECURE	\$250.00	Included	Included	Included	Included	Included	
	AC-1	INNOVOLT	\$259.00	Included	Included	Included	Included	Included	
		OPTIONAL ACCESSORIES							
	A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	\$662.61	\$55.13	\$20.74	\$16.96	\$14.11	
	7640013468	AU-204H Mag Stripe Card Reader	\$129.99	\$90.99	\$7.57	\$2.85	\$2.33	\$1.94	
	R542701136466GE2	AU-205H IC Card Reader	\$399.00	\$279.30	\$23.24	\$8.74	\$7.15	\$5.95	
	7640020217	bizhub SECURE Platinum	\$499.00	\$349.30	\$29.06	\$10.93	\$8.94	\$7.44	
	Connectivity	Connectivity Fee	\$212.85	\$149.00	\$12.40	\$4.66	\$3.81	\$3.17	
	45111094	EFI AutoTrap Graphic Arts Feature	\$995.00	\$696.50	\$57.95	\$21.80	\$17.83	\$14.84	
	3000005452	EFI FERRY CPS V4.0 ES-2000 Fery Color Profiler Suite v4.0 with ES-2000 Spectrophotometer	\$3,400.00	\$2,380.00	\$198.02	\$74.49	\$60.93	\$50.69	
	45111136	EFI Fery SeeQueue Compose	\$1,100.00	\$770.00	\$64.06	\$24.10	\$19.71	\$16.40	
	45111134	EFI Fery SeeQueue Impose	\$2,500.00	\$1,750.00	\$145.60	\$54.78	\$44.80	\$37.28	
	45111138	EFI Fery SeeQueue Impose Compose Suite	\$3,000.00	\$2,100.00	\$174.72	\$65.73	\$53.76	\$44.73	
	45111142	EFI Hot Folders Graphic Arts Feature	\$995.00	\$696.50	\$57.95	\$21.80	\$17.83	\$14.84	
	45111156	EFI IC-418 Productivity Package	\$5,300.00	\$3,710.00	\$308.67	\$116.12	\$94.98	\$79.02	
	A88AWY2	EK-608 USB Host Board (Local Interface Kit)	\$200.00	\$140.00	\$11.65	\$4.38	\$3.58	\$2.98	
	A87DWY2	EK-609 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	\$195.30	\$16.25	\$6.11	\$5.00	\$4.16	
	ACDJWY1	EM-908 1 TB Solid State Drive	\$849.00	\$594.30	\$49.45	\$18.60	\$15.21	\$12.66	
	45109642	ES-2000 Spectrophotometer	\$1,348.00	\$943.60	\$78.51	\$29.53	\$24.16	\$20.10	
	G844100LCMUS2	External Keyboard	\$222.60	\$155.82	\$12.96	\$4.88	\$3.99	\$3.32	
	A883012	FK-514 Fax Kit supports 1st & 2nd fax line - no mount kit required	\$1,070.00	\$749.00	\$62.32	\$23.44	\$19.17	\$15.95	
	A884W11	FK-515 Fax Kit (Supports 3rd & 4th fax line)	\$1,068.48	\$747.94	\$62.23	\$23.41	\$19.15	\$15.93	
	A2YUWY3 & ACW5WY1	FS-533 & MK607 INNER FINISHER & Mount Kit	\$1,623.00	\$1,136.10	\$94.52	\$35.56	\$29.08	\$24.20	
	AAR4WY1 & A87JWY2	FS-539 & RU-513 Finisher (50 Sheets) plus manual stapler & Relay Unit	\$1,959.73	\$1,371.81	\$114.13	\$42.94	\$35.12	\$29.22	
	AAR4WY1 & A87JWY2	FS-539 & RU-513 SD Booklet Finisher (50 Sheets) plus manual stapler & Relay Unit	\$3,404.73	\$2,383.31	\$198.29	\$74.60	\$61.01	\$50.76	
	AAR5WY1 & A87JWY2	FS-540 & RU-513 Finisher (100 Sheets) plus manual stapler & Relay Unit	\$3,329.73	\$2,330.81	\$193.92	\$72.95	\$59.67	\$49.65	
	AAR5WY1 & A87JWY2	FS-540 & RU-513 SD Booklet Finisher (100 Sheets) plus manual stapler & Relay Unit	\$4,809.73	\$3,366.81	\$280.12	\$105.38	\$86.19	\$71.71	
	ACDEWY1	IC-420 Image Controller	\$4,158.00	\$2,910.60	\$242.16	\$91.10	\$74.51	\$62.00	
	ACV2WY1	JS-508 Job Separator	\$500.00	\$350.00	\$29.12	\$10.96	\$8.96	\$7.46	
	A10CWY2	JS-602 Job Separator (FS-540/FS-540SD)	\$500.00	\$350.00	\$29.12	\$10.96	\$8.96	\$7.46	
	4623485	Key Counter Mount Kit 1	\$86.00	\$60.20	\$5.01	\$1.88	\$1.54	\$1.28	
	A4NRWY2	KH-102 Keyboard Holder	\$123.00	\$86.10	\$7.16	\$2.69	\$2.20	\$1.83	
	ACJCWY1	KP-102 10-Key Pad	\$126.00	\$88.20	\$7.34	\$2.76	\$2.26	\$1.88	
	AOPD116	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	\$770.00	\$64.06	\$24.10	\$19.71	\$16.40	
	AOPD117	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	\$549.50	\$45.72	\$17.20	\$14.07	\$11.70	
	AOPD11T	LK-105 v4 i-Option License Kit (Searchable PDF)	\$667.80	\$467.46	\$38.89	\$14.63	\$11.97	\$9.96	
	AOPD119	LK-106 i-Option Bar Code Font	\$821.00	\$574.70	\$47.82	\$17.99	\$14.71	\$12.24	
	AOPD11F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	\$483.00	\$40.19	\$15.12	\$12.36	\$10.29	
	AOPD11G	LK-108 i-Option OCR Font	\$191.00	\$133.70	\$11.12	\$4.18	\$3.42	\$2.85	
	AOPD11U	LK-110 v2 i-Option License Kit (File Conversion)	\$875.00	\$612.50	\$50.96	\$19.17	\$15.68	\$13.05	
	AOPD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	\$175.00	\$14.56	\$5.48	\$4.48	\$3.73	
	AOPDA11	LK-116 Bitdefender Virus Scan	\$395.00	\$276.50	\$23.00	\$8.65	\$7.08	\$5.89	
	A9FEW12	LU-207 Large Capacity Unit	\$3,339.00	\$2,337.30	\$194.46	\$73.16	\$59.83	\$49.78	
	A87VW12	LU-302 Large Capacity Unit	\$1,780.80	\$1,246.56	\$103.71	\$39.02	\$31.91	\$26.55	
	A4MEWY2	MK-730 Banner Guide	\$846.00	\$592.20	\$49.27	\$18.54	\$15.16	\$12.61	
	A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	\$42.00	\$3.49	\$1.31	\$1.08	\$0.89	
	A886WY1	MK-742 Fax Mount Kit (Mount kit for FK-515 only)	\$120.00	\$84.00	\$6.99	\$2.63	\$2.15	\$1.79	
	ACV0WY1	OT-513 Output Tray	\$111.00	\$77.70	\$6.46	\$2.43	\$1.99	\$1.66	
	AAV5WY1	PC-116 Paper Feed Cabinet	\$913.00	\$639.10	\$53.17	\$20.00	\$16.36	\$13.61	
	AAV5WY2	PC-216 Paper Feed Cabinet	\$1,191.00	\$833.70	\$69.36	\$26.09	\$21.34	\$17.76	
	AAV5013	PC-416 Paper Feed Cabinet	\$1,402.00	\$981.40	\$81.65	\$30.72	\$25.12	\$20.90	
	AAV5016	PC-417 Paper Feed Cabinet	\$1,669.00	\$1,168.30	\$97.20	\$36.57	\$29.91	\$24.88	
	A8C6WY2	PI-507 Post Inserter	\$1,110.00	\$777.00	\$64.65	\$24.32	\$19.89	\$16.55	
	A3EUW12	PK-519 Punch Kit (2/3 hole - for FS-533)	\$586.00	\$410.20	\$34.13	\$12.84	\$10.50	\$8.74	
	AC28W11	PK-524 2/3 Hole Punch Unit (FS-539/FS-539SD)	\$586.00	\$410.20	\$34.13	\$12.84	\$10.50	\$8.74	
	ACF5W11	PK-526 2/3 Hole Punch Unit (FS-540/FS-540SD)	\$850.00	\$595.00	\$49.50	\$18.62	\$15.23	\$12.67	
	ACDKWY1	SC-509 Security Kit	\$1,225.00	\$857.50	\$71.34	\$26.84	\$21.95	\$18.26	
	4614506	SP-501 Fax Stamp Unit	\$47.70	\$33.39	\$2.78	\$1.05	\$0.85	\$0.71	
	4614511	Spare TX Marker Stamp 2	\$26.50	\$18.55	\$1.54	\$0.58	\$0.47	\$0.40	
	A161192000	Stylus Pen Stylus for INFO-Palette Series	\$30.00	\$21.00	\$1.75	\$0.66	\$0.54	\$0.45	
	ACDFWY1	UK-115 VIDEO INTERFACE KIT 2	\$569.00	\$398.30	\$33.14	\$12.47	\$10.20	\$8.48	
	ACDMWY1	UK-221 Upgrade Kit (Provides Wireless LAN)	\$260.00	\$182.00	\$15.14	\$5.70	\$4.66	\$3.88	
	ACDHWY1	VI-516 Video Interface Kit	\$296.00	\$207.20	\$17.24	\$6.49	\$5.30	\$4.41	
	A0W4WY3	WT-506 Working Table	\$112.00	\$78.40	\$6.52	\$2.45	\$2.01	\$1.67	
	A63GWY2	ZU-609 Z-Fold Unit	\$5,010.00	\$3,507.00	\$291.78	\$109.77	\$89.78	\$74.70	



bizhub Market Place





KONICA MINOLTA

WORKPLACE
OF THE FUTURE™

Say Hello to the New Face of Education.

ALICE Receptionist

Interact. Meet ALICE Receptionist. Your new receptionist. She greets and interacts with visitors when they enter your school. But ALICE is different—she's a virtual visitor management system like no other. ALICE uses a touch screen and live video technology to directly connect visitors with your staff, greeting and notifying them when a visitor enters your office space. Much more than a computerized receptionist, ALICE ensures you're providing a consistent experience for visiting guests and improved security for your office—while saving money by forgoing a full-time staff member to manage your front desk.

ALICE is just one of the ways Konica Minolta is reshaping the classroom of the future, helping everyone in your school work smarter, more productively and more collaboratively. Giving shape to ideas that will reinvent the way your organization works, allowing you to focus on what's most important: educating students.





ALICE is More Than an Intelligent Tool. It's the Right Course for Your Organization.

As the leader in Virtual Receptionist technology, ALICE Receptionist is committed to offering the most innovative, feature rich product, whether you're managing multiple buildings or a single location. Whether your institution is K-12, high school or higher education, any school will benefit from:

Visitor Management

- Visitor check-in/check-out
- Employee notification of visitors' arrival
- Visitor badges

Security

- Video communications with visitors
- Active visitor reports (who's currently in the building)
- Capture visitor images

Interactive Information

- Building events calendar
- Maps
- Custom HTML pages

Visiting Professors, Students and Staff Communications

- 2-way or 1-way video communications
- Integration with all major VoIP SIP enabled phone systems
- Integration with Microsoft Skype for Business and Microsoft Lync

Choose from Self-Service or Operator Mode

ALICE works the way your school does providing flexibility for you and your staff. Self-Service Mode allows visitors to find and connect with employees via a directory, simply by touching the screen. Operator Mode requires you to designate an employee (Operator) to manage your school's lobby or front desk. ALICE detects when a visitor arrives and immediately notifies the Operator—no matter where they may be.

ALICE is Just One Way Konica Minolta is Changing the Shape of Tomorrow's Classroom.

As work becomes less about a place you go, and more about what you get done, Konica Minolta brings you the classroom of the future, a growing portfolio of unified smart office solutions that allows educational institutions of every type to work smarter, more productively, and more collaboratively.

For more information on ALICE Receptionist or Konica Minolta's Workplace of the Future, please contact your local sales representative.

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Partnership.

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

Information Management

Enterprise Content Management (ECM)
Document Management
Automated Workflow Solutions
Business Process Automation
Security and Compliance
Mobility
eDiscovery Services

IT Services

Application Services
Cloud Services
IT Security
Managed IT Services
IT Consulting & Projects

Technology

Office Multifunction Business Solutions
Commercial and Production Printers
3D Printers
Wide Format Printers
Laptops, Desktops and Computer Hardware
Servers and Networking Equipment
Managed Print Services (MPS)
Managed Enterprise Services



KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

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Item#: AliceEdSS
11/2016-C



KONICA MINOLTA

Giving Shape to Ideas

Education Services and Solutions.

education

All Covered 
IT SERVICES FROM KONICA MINOLTA / EDUCATION





What We Do

With over 20 years' experience in education technology, All Covered's Education Services and Solutions focuses on helping public, private and charter schools gain the greatest benefits from technology investments. We work to ensure schools have the right resources at the right time, keeping systems operational and ensuring first-class service for students, teachers, and administrators.

Education Technology Assessment

Technology is being used in education in exciting new ways to increase achievement and engage students like never before! To help your students and teachers be successful, technology in your school must be an asset, not a roadblock – and definitely not a liability. The Education Technology Assessment offered by All Covered goes beyond a typical IT audit and takes into consideration your educational goals and best practices in instructional technology in order to make recommendations that will truly make a difference in your school.

Our Education Technology Assessment process is customized for the needs of each school district, charter school or private school. It will give you an in-depth understanding of your current state, your short-term and long-term goals, and the best ways to achieve educational excellence within budget constraints.

Here is a snapshot of the things we can evaluate through an Education Technology Assessment:

Infrastructure

- Back-up / Data Integrity
- Data Storage
- Remote Access
- Wireless Access (BYOD / 1:1)
- Network Diagram
- Device Management

IT Expenses / Investments

- District IT Budgeting
- Recurring IT Cost Analysis
- Hardware & Software Expenditures

IT Operations & Support

- Support Processes for Teachers within the Classroom
- Network Management Tools
- Help Desk Support

Education Technology Initiatives

- Vision of Technology in the school or district
- Support for Classroom Technology
- Use of Technology by Teachers
- Use of Technology by Students
- Development and/or Analysis of Education Technology Plan
- Technology Standards Addressed in Curriculum



Teaching and Learning Consultants

Teaching and Learning Consultants make the difference at All Covered. Utilizing their expertise, these consultants are former educators who will help assess, plan and integrate digital learning into everyday learning at your school.



Our Teaching & Learning Consultants are not only former educators, but also hold various certifications relating to technology in education, such as:

- Google Certified Educator
- Microsoft Innovative Educator
- Promethean Certified Trainer
- SMART Trainer

The knowledge and expertise of our Teaching & Learning Consultants allows them to be a trusted advisor for our customers. They understand both the educational goals of a school district and the importance of technology in education – making them an ideal advisor on the integration of technology with curriculum.

Digital Learning Ecosystem

Leveraging the expertise of our Teaching and Learning Consultants, as well as Solution Architects and Engineers, we have developed a strong understanding of the greatest transformation in K-12 Education: Digital Learning. All Covered's Digital Learning Ecosystem empowers educators to teach critical thinking, communication, collaboration, creativity and innovation. With the help of interactive technologies, teachers are better equipped to prepare today's students for their futures.

Our Digital Learning Ecosystem portfolio of tools and services includes:

- 3D Printing
- Analytics
- Classroom Management / Lesson Delivery
- Collaboration Software
- Connectivity: Wireless to support 1:1 and BYOD
- Interactive Technology
- Mobile Devices & Device Management
- Security

All Covered recognizes the importance of these tools and solutions working together seamlessly, as seen in the graphic, to be most effective. We have developed processes and work with some of the best-in-class tools to help you accomplish a strategically implemented and seamless Digital Learning Ecosystem.



Technology Services and Solutions for Education

Our Technology Services and Solutions for Education can provide as little or as much that you require to take the next step in your transformation to the Digital Learning Ecosystem to improve student engagement and outcomes.



Technology Services and Solutions for Education include:

- Infrastructure Management
- Mobility (Anyone, Anytime, Anywhere Learning)
- Data Privacy & Security
- Disaster Recovery Planning
- Virtual CIO
- Help Desk Support
- On-site Support

Whether your initiative is around improving grades and test scores or increasing student engagement, All Covered is your trusted advisor for selecting, procuring and implementing technology solutions to support these objectives. We will manage your project end-to-end and deliver it on time and within budget. Our scale and vendor partnerships allow us the buying power to procure the best solution at the best price.



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Item #: AC_EduBro
5/16-L



KONICA MINOLTA

Giving Shape to Ideas



bizhub MarketPlace MFP Apps for Educators.

The bizhub MarketPlace also provides customization capabilities that save educators time. An online tool is available for free from the bizhub MarketPlace to easily create custom MFPs that have the features, apps, and look that you want. Brand your MFP with your school colors or logo! Customize your MFP with commonly used controls! All with the bizhub MarketPlace!

Interactive white boards, iPads and educational apps are now common tools in the classroom. And new emerging solutions can also help staff and teachers improve their productivity by performing basic administrative tasks more quickly and easily. In an educational setting, the multifunction printer (MFP) is constantly being utilized – so it's the ideal device to help streamline workflows or communicate key school messages and policies.

At Konica Minolta, we offer downloadable apps (similar to those used on mobile devices) through the award-winning bizhub MarketPlace, recipient of BLI's 2017 Outstanding MFP App Ecosystem Pick Award. The bizhub MarketPlace is our simple-to-use and secure cloud-based online source for MFP cloud connectors and apps. Our MFP apps can provide immediate benefits to schools and universities. They are designed to increase productivity and make school administrative tasks easier – and they're all available at the bizhub MarketPlace, a one-stop shop where users can search and install apps directly on their bizhub MFP.

For solutions that save time, speed work and help you concentrate on teaching and learning, count on Konica Minolta.



Educational Professionals Can Benefit from All These Apps:

These innovative and simple scan, printing, and communication apps help minimize the time teachers spend on routine tasks and allows them to spend more time in the classroom with students. To help streamline communications and workflow, school IT departments and administrators should check out the apps available for their school MFPs. All of the apps listed here and more are available today from the bizhub MarketPlace at www.bizhubmarketplace.com



bizhub MarketPlace



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www.kmbs.konicaminolta.us



Paper Templates: With this app, schools no longer need to purchase lined paper, graph paper or even music sheets. This app includes templates for the most common educational documents you might print including cover sheets, permissions forms, certificates, ruled paper, graph paper, blank sheet music and many more. For example, a teacher can easily print out Student of the Month certificates or graph paper to enhance a math assignment.



Google Drive and Google Mail: The bizhub MarketPlace provides two ways to access your important Google documents and emails from the MFP. The bizhub Connector for Google Drive allows users to browse, search, preview, upload to, and print Google Docs from the MFP. Similarly, with the bizhub Connector for Gmail, you can access your emails and email attachments and even scan and send your paper documents as email.



Connect to Microsoft SharePoint: Thousands of schools use Microsoft SharePoint to create virtual learning environments (VLE) as well as manage student records or classroom materials. This app makes it easy for teachers and administrators to scan and upload data and store files in a specific SharePoint library, or browse, print, and edit SharePoint documents directly from the bizhub control panel.



Connect to Evernote: Take advantage of cloud technology with the bizhub Connector for Evernote app. Once logged into your Evernote account at the MFP's control panel, you can view your Evernote notebooks and notes, print notes, upload new notes into specific notebooks, and much more.



bizhub Connector for Box: The bizhub Connector for Box app allows you to access Box, an online file sharing and cloud content management service. With this app, you can browse through your Box folders, access, preview and print files, scan documents into Box, and more right at your MFP.



Clean Planet: Is your school going green? This app makes it easier to recycle all bizhub MFP consumables through the Konica Minolta Clean Planet program, which makes it easy for schools to order boxes and print labels for recycling. Combine this with the Announcements app, and schools can help promote sustainability and responsible printing practices.



How2 App: The How2 app contains brief video tutorials that walk you through the most common functions of your bizhub MFP. You can view these videos from your smartphone or tablet simply by scanning the QR code in the app. This app also allows you to view and print PDF versions of the video tutorials.



Announcements: Need to keep staff updated on school policies, training or other events? This app allows you to create and display a message on the bizhub MFP control panel so that it's the first thing a user sees when they use the MFP. Announcements could include reminding staff to go green and print responsibly or educating students about after school resources available to them.



bizhub SECURE Notifier: Safe-guarding student information in compliance with FERPA guidelines is always a concern for schools. Enhanced data security is built into the bizhub MFP, with features that include HDD encryption, HDD lock password protection and automatic data deletion. The bizhub SECURE Notifier app alerts school administrators when security settings are changed on an MFP and notifies users if the MFP is no longer secure. This allows educators and administrators to feel confident that their data is safe and secure.

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Item #: EDUAPPSBRO
2/17



KONICA MINOLTA

TECHNOLOGY

bizhub® SECURE PLATINUM



A head start on higher security for k-12 schools, colleges and universities.

Of all the resources in education, your student records and course content can be the most valuable – and also the most vulnerable. That's why Konica Minolta offers lock-down protection with bizhub® SECURE Platinum: a set of enhanced password and data security measures to give your bizhub MFP an extra level of security. We offer enhanced safeguard services provided by your Konica Minolta field engineer. Ensure that your educational data is more than just secure – it's bizhub SECURE!

bizhub® SECURE PLATINUM

Secure measures for total peace of mind.

Security features in compliance with FERPA (Family Educational Rights and Privacy Act) guidelines are available for Konica Minolta MFPs to identify users and restrict access with secure authentication in any form.

SOLUTIONS

At Konica Minolta, we understand that your school may not have the bandwidth or infrastructure to enable, configure and track the security functions that are required for compliance of internal mandates.

That is why we developed the bizhub SECURE Platinum Service – to provide you with the resource you need to lock down and protect any document data that might reside on the bizhub's internal hard drive.

To secure and protect any document image data that might be present on the hard drive, the following security functions can be enabled:

- Hard Drive Encryption*
- Hard Drive Lock Password
- Automatic deletion of any temporary image data
- Data overwrite of electronic documents on a timed basis

Ultimately, protecting student information is everyone's responsibility. Konica Minolta has led the industry in providing enhanced security features for the digital era – and with powerful bizhub SECURE Platinum functions activated by your Konica Minolta Field Engineer, you'll have an additional line of defense against data theft and unauthorized access to educational documents or devices.

To order the bizhub SECURE Platinum Service, just contact your bizhub representative – and count on Konica Minolta to provide the MFP security services that your educational environment demands.



KONICA MINOLTA'S BIZHUB SECURE PLATINUM¹ PROVIDES A ROBUST SET OF FEATURES

Advanced network and hard drive security functionality to meet the needs of schools and universities

Bizhub SECURE Platinum adds an enhanced layer of security to network ports and protocols - to further safeguard student information (FERPA compliance)

- Create a 20-digit secure alphanumeric password to lock down your bizhub hard disk drive
- Encrypt the entire contents of your bizhub HDD for remarkable data security
- Eliminate any trace of data even after it's been deleted with Temporary Data Overwrite (Temporary Data Overwrite conforms to DoD methods)²
- Time your bizhub MFP to auto-delete any material located in personal or public User Boxes, System User Boxes, Documents and Folders
- Disable Non-secured and unwanted Services, Protocols and Ports at the MFP
- Enable TLS v1.2 on the MFP (self-signed certificate)
- Enable Network User Authentication
- Enable MFP Audit Logs

bizhub SECURE Platinum Compatibility Table

	Monochrome Small MFPs bizhub 4750, 4050	Color Small MFPs bizhub C3851FS, C3351	Monochrome Large MFPs bizhub 958, 808, 654e, 558, 458, 368, 308, 287, and 227	Color Large MFPs bizhub PRO C754e, C754e, C654e, C658, C558, C458, C368, C308, C287, C258, and C227
Change Administrator Password	✓	✓	✓	✓
Enable Hard Drive Encryption	✓	✓	✓	✓
Timed Automatic Overwrite of a file in an electronic folder (box)		✓	✓	✓
Automatic Overwrite of Temporary Image Data		✓	✓	✓
Hard Drive Lock Password		✓	✓	✓
Timed, Automatic Deletion of a File in an Electronic Folder*	✓			
Disable Insecure Services, Protocols and Ports	✓	✓	✓	✓
Enable SSL (Self Sign Certificate)	✓	✓	✓	✓
Enable MFP Auto Logs	✓	✓	✓	✓
Enable Administrator Account Auto Logoff	✓	✓	✓	✓
Enable User Account Auto Logoff	✓	✓	✓	✓
Enable User Authentication	✓	✓	✓	✓

*Deletion does not overwrite the data on the hard drive.

¹ bizhub SECURE may be disabled using the customer's unique Administrative Password. It is recommended that customers not disclose the unique Administrative Password and keep the Administrative Password in a safe place. Customers shall indemnify and hold Konica Minolta harmless of any claims, damages or costs relating to loss of data or disclosure of data due to intentional acts or omissions of others, end-user error or release of Administrative Password.

² Large MFP and C3351/C3851FS only.

For complete information on Konica Minolta products and solutions, please visit: CountOnKonicaMinolta.com

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Item #: BHSECEUUS
10/2017-L

Konica Minolta Business Solutions U.S.A., Inc.

BLI PaceSetter 2019-2020 for Education: K-12



KONICA MINOLTA



Konica Minolta Business Solutions U.S.A., Inc., has been honored with a prestigious BLI PaceSetter award in the K-12 Education category from the analysts at Keypoint Intelligence - Buyers Lab (BLI) thanks to its...

- Unique SchoolWatch security package incorporating MOBOTIX security cameras, visitor management software, door barriers, and more
- Wide range of IT capabilities through its All Covered division to deliver IT infrastructure assessments and deployments, ongoing IT support, the Workplace Hub for Education network appliance, and more
- Curricula consulting and resources paired with 3D print, virtual reality, and interactive whiteboard technologies available through Konica Minolta dealers
- Future-focused solutions like the Double2 Robot for telepresence and ALICE virtual receptionist

In addition to the perennial pressures of budgetary constraints and evolving curriculums, K-12 teachers and administrators are tasked with incorporating more technology into the classroom while also delivering provably improved outcomes. To determine which document imaging OEMs are best supporting and advancing these initiatives, Keypoint Intelligence invited all leading players to complete an exhaustive questionnaire detailing their K-12 education-relevant offerings in key areas like hardware and software portfolios, service and support offerings, professional services capabilities, security offerings, and demonstrated market leadership. After gathering the data, analysts used a proprietary rating scale to determine PaceSetter award winners.

In the evaluation, Konica Minolta stood out for the wide range of education-specific IT capabilities delivered through its All Covered services division (including IT infrastructure assessments and deployments)—bolstered, in particular, by its 2016 acquisition of Meridian, an education-focused managed IT services company. The company also has unique offerings tailored to the education space, such as the Workplace Hub for Education network appliance and Double2 Robot for telepresence (which allows students and teachers to remotely attend classes). All this is augmented by Konica Minolta's curriculum consulting and resources that help educators get the most out of the company's advanced offerings that include 3D printers, virtual reality hardware, and interactive whiteboard technology.

"In addition to all these strengths, Konica Minolta further impressed us with its SchoolWatch security offerings that address the all-important and multifaceted physical security needs of K-12 schools today," said Jamie Bsales, Director of Solutions Analysis at Keypoint Intelligence. "By combining Mobotix intelligent security cameras in locations like parking lots, buses, building entrances, hallways, classrooms, auditoriums, gyms, libraries, and cafeterias; visitor-management kiosks; classroom door barriers; cybersecurity offerings through All Covered; and the ability to have them all work in concert, Konica Minolta can bring some peace of mind to educators, students, and their families."

About Keypoint Intelligence - Buyers Lab

Keypoint Intelligence is a one-stop shop for the digital imaging industry. With our unparalleled tools and unmatched depth of knowledge, we cut through the noise of data to offer clients the unbiased insights and responsive tools they need in those mission-critical moments that define their products and empower their sales.

For over 50 years, Buyers Lab has been the global document imaging industry's resource for unbiased and reliable information, test data, and competitive selling tools. What started out as a consumer-based publication about office equipment has become an all-encompassing industry resource. In a landscape that's ever evolving, we change with it.

About Buyers Lab PaceSetter Awards

Based on exhaustive questionnaires, in-depth interviews, and a proprietary rating scale, Buyers Lab PaceSetter awards recognize those document imaging OEMs that have shown market leadership in a variety of categories, including with technologies, services, and key vertical markets.

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BUYERS LAB

BLI PaceSetter



Konica Minolta Business Solutions U.S.A., Inc.

**BLI PaceSetter 2019-2020 for Education:
K-12**

A handwritten signature in black ink, appearing to read "Gerry Stola", written over a horizontal line.

Gerry Stola
CEO

June 2019

Date

THE LEADING INDEPENDENT GLOBAL DOCUMENT IMAGING PRODUCT TEST LAB
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KONICA MINOLTA

MAKE AN IMPACT WITH GRADING AND ASSESSMENT.

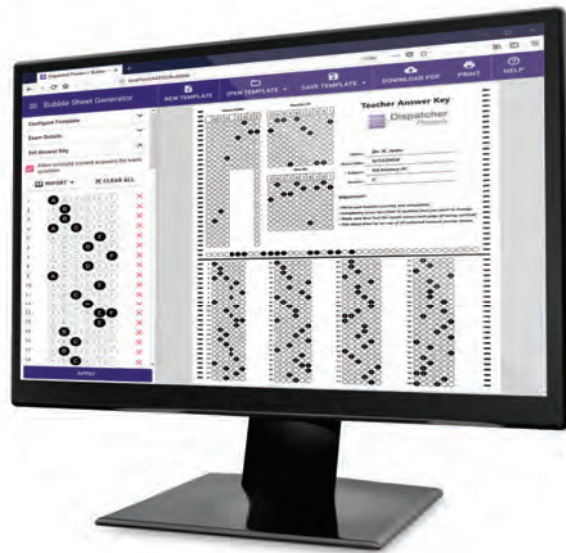


Create your own bubble sheet tests.

Grade and analyze classroom performance automatically.

Grading and analyzing test results is one of the hardest parts of being an educator. But it's critical in order to evaluate your students and empower them throughout the learning process. At Konica Minolta, we want to help teachers assess their students while never compromising teaching and learning. Our Dispatcher® Phoenix Bubble Grader solution allows you to quickly and easily print your own bubble sheet tests on plain paper from bizhub® and other MFPs. After tests are taken, you'll be able to scan and grade results automatically — accessing data reports in minutes.





THE SOLUTION FOR GRADING EXAMS **MORE EFFICIENTLY AND ACCURATELY.**

**Decrease the emotional and physical burden of grading papers
while saving time and money on expensive test scanning systems.**

INCREASE EFFICIENCY WHILE SAVING MONEY

Included as part of the Dispatcher Phoenix Education application, a proven solution for **boosting educational productivity**, Bubble Grader helps alleviate the burden of grading exams from teachers and school districts. No more taking tests home at night to grade. The Bubble Grader solution automates scoring and assessment so you can spend more time in the classroom focusing on the most important part of the job — educating students.

FAST, ACCURATE AND COST-EFFECTIVE

With Bubble Grader, there's no need for costly pre-printed bubble test forms that must be purchased, stored or upgraded. Accuracy is improved, security is maintained and you can output bubble sheet tests at the print speed of your MFP — 30, 40, even 50 pages per minute. You can also say goodbye to complex test scanning systems, which are slow to operate and difficult to master.

GENERATE TESTS

Creating your own bubble sheet tests is a time-saving educational advantage. The Bubble Grader solution includes an easy-to-use tool that lets teachers create and customize their own bubble sheet tests and answer keys. Using the web-based Bubble Sheet Generator Tool, teachers will be able to:

- View a preview of their custom template
- Customize tests with a specific number of questions and answers with support for multiple correct answers
- Personalize the test with a school or university logo, unique Test ID, Instructor Name, Student Name, Exam Name and Date
- Specify the number of answer sheets to print on plain paper
- Specify the output paper size and orientation
- Apply weights to customize test questions based on their level of importance

GRADE RESULTS

Grading bubble sheet tests is easy. After tests are taken, teachers place their filled-out answer key on top of the stack of tests in the document feeder of the MFP and push the scan button to start the process. Tests are scanned, graded and reports are generated automatically. Then, you can print out the corrected tests; store them in a local or network folder; upload them to a document management system; and even send them as email attachments to colleagues and school or district administrators.



GRADE EXAMS RIGHT AT THE MFP. THEN ANALYZE THE DATA TO EVALUATE YOUR STUDENTS' PROGRESS.

The Dispatcher Phoenix Bubble Grader solution does more than prepare and grade tests — it can also help you compile and analyze your data, an essential feature needed to improve educational outcomes. Four automatically-generated assessment reports enable teachers and administrators to chart the progress of individuals and groups, compare classroom and school performance against district norms, spot trends in student achievement and identify areas for improvement. Reports include:

TEST SUMMARY STATISTICS REPORT

A summary report that gives basic statistics on test grades as a class overall. Statistics include mean, median, standard deviation and range.

ITEM ANALYSIS REPORT

A breakdown of each item and the frequency and percentage of students that responded to each question correctly and incorrectly.

STUDENT RESPONSE REPORT

Provides a report on each individual student's responses to each question along with summary statistics.

COMPREHENSIVE TEST REPORT

An all-encompassing report that combines all of the above.



Konica Minolta's Dispatcher Phoenix.

A complete set of document workflow solutions.

The Dispatcher Phoenix Bubble Grader solution is included with the Dispatcher Phoenix Education application, which automates repetitive manual tasks and simplifies everyday document processes for educators and administrators. It's just one of the many features available with the robust Dispatcher Phoenix family of automated document workflow solutions, available in several versions to suit your institution's specific needs.

DISPATCHER PHOENIX FOUNDATIONS

Perfect for small to mid-size business needs, with powerful features for scanning, routing and processing.

DISPATCHER PHOENIX PROFESSIONAL

Adds more document processing power and sophisticated tools for rules-based categorizing and distributing documents.

DISPATCHER PHOENIX SPECIALIZED VERSIONS

Provides targeted benefits for specific industries, including **Office, Legal, Education, Healthcare, Finance Government** and **ECM**.

All versions include a Workflow Builder tool, an intuitive Workflow Scheduler, MFP Integration with visually enhanced display, document indexing and folder browsing at the MFP and robust authentication capabilities.

MORE WORKFLOW FLEXIBILITY

Modular Add-On Options

Dispatcher Phoenix is scalable, allowing you to add additional features once your business needs a change. Options for all editions include forms processing, advanced OCR, barcode processing, redaction, advanced job routing and much more.

Multiple Connectors Available

Other connectors to popular content management systems and Cloud storage service solutions are available, including: Workshare®, OnBase by Hyland, Worldox® by World Software, Laserfiche®, Microsoft SharePoint®, Google Drive, Lawlogix™ Guardian, Box®, Dropbox®, WebDAV, Microsoft OneDrive®, FilesAnywhere®, Konica Minolta's FileAssist (Konica Minolta's Cloud-based document management solution) and more.

PARTNERSHIP

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

INFORMATION MANAGEMENT

Enterprise Content Management (ECM)

- Document Management
- Automated Workflow Solutions
- Business Process Automation
- Security and Compliance
- Mobility
- eDiscovery Services

IT SERVICES

- Application Services
- Cloud Services
- IT Security
- Managed IT Services
- IT Consulting & Projects
- Apple Managed Services
- Managed Voice Services
- Technology Implementation and Deployment

TECHNOLOGY

- Office Multifunction Business Solutions
- Commercial and Production Printers
- Industrial Printers
- Wide Format Printers
- 3D Printers
- Scanners
- Security Surveillance Systems
- Laptops, Desktops and Computer Hardware
- Servers and Networking Equipment
- Managed Print Services (MPS)
- Managed Enterprise Services



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Item #: DPBGBRO
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To learn more about the complete family of Dispatcher Phoenix offerings, please visit: kmbs.konicaminolta.us/dispatcherphoenix

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KONICA MINOLTA



A SMARTER WAY TO WORK.

FOR A BETTER FOCUS
ON EDUCATION.

Secure and efficient document processing. For better productivity and cost control.

At every level of education, academics should always come first. But the ever increasing amounts of paperwork have snowballed and burdened administrations with inefficiencies in productivity and costs. Konica Minolta's Dispatcher® Phoenix Education is an advanced document workflow solution designed to help educators handle this growing workload so they can focus on their time in the classroom.

Dispatcher Phoenix Education simplifies document processing for both educators and administrators — automating repetitive manual tasks, creating and grading plain-paper bubble sheet tests, sharing admission applications quickly and easily, converting educational documents to searchable and editable text, or indexing student records right at the MFP panel.





DISPATCHER PHOENIX EDUCATION HELPS YOU **PUT EDUCATION FIRST.**

Simplify document workflow. And focus on your students.

Colleges, universities, local and citywide school districts, K-12 schools and training programs face an overwhelming volume of paperwork every year: student transcripts, transfer requests, admission application forms and student exams. Off-site storage facilities are expensive and inconvenient. With Dispatcher Phoenix Education's automated workflows, you can scan and distribute documents to network and local folders, email recipients, FTP or SFTP servers, document management systems, such as Microsoft SharePoint® and Laserfiche®, and Cloud storage services such as Box®, Dropbox®, WebDAV, Microsoft OneDrive®, FilesAnywhere®, Google Drive™, OneDrive for Business, SharePoint Online and FileAssist, Konica Minolta's Cloud-based document management solution. Dispatcher Phoenix Education can also provide image files and file metadata for use in educational back-end systems, giving you instant accessibility to the information you need, exactly when you need it.



SAFEGUARD AND SECURE STUDENT RECORDS

Student records can include sensitive information about grades, teacher evaluations or psychological profiles. Dispatcher Phoenix Education's intelligent redaction process allows you to permanently redact sensitive information from files — automatically. For additional security, scanned documents can be converted to password-protected PDF documents.

AUTOMATICALLY EXTRACT TRANSCRIPT DATA

Instead of manually entering transcript data, Dispatcher Phoenix allows you to automatically extract key information from student transcripts for use in other applications. This extracted data can be used to rename, organize and route files as well as optimize your productivity to better serve students, staff, faculty and alumni.

SHARE ACADEMIC INFORMATION

Index, scan and store paper-based curriculum resources and class materials into Microsoft SharePoint. The SharePoint Connector allows you to log into your Microsoft SharePoint account, choose the appropriate SharePoint library, index documents for future retrieval and upload scanned documents directly into SharePoint — at the MFP or via an automated workflow. Dispatcher Phoenix Education also includes connectors to Cloud storage services such as Box, Dropbox, FilesAnywhere, FileAssist, Google Drive and much more.

EDIT DOCUMENT AFTER SCANNING

Searching through or modifying student records and other paperwork is easy with Dispatcher Phoenix Education. Scanned documents can be automatically converted to editable and searchable formats, such as text, Microsoft Word, Microsoft Excel, searchable PDF, PDF/A for archiving, etc.

RAISE THE GRADE IN TESTING AND ASSESSMENT.

For teachers, Dispatcher Phoenix Education's Bubble Grader solution can streamline the student assessment process. Teachers can easily create and print their own bubble sheet tests on plain paper. After an exam, tests are scanned and graded automatically, improving grading accuracy, with data reports available at your fingertips in minutes. Additionally, using the web-based Bubble Sheet Generator Tool gives educators even more options, including:

- Create and save bubble sheet test templates
- Customize tests with a specific number of questions and answers with support for multiple correct answers
- Personalize the test with a school or university logo, unique Test ID, Instructor Name, Student Name, Exam Name and Date
- Specify the number of answer sheets to print on plain paper for each test
- Apply weights to test questions based upon their importance



OTHER FEATURES

Dispatcher Phoenix Education comes with a wide variety of additional features to streamline and automate document processing:

Watermark

Automatically add "Confidential" watermarks or the school's logo as the background to scanned documents.

Highlight/Strikeout

Mark up key student information in forms, applications, transcripts and other important education records using intelligent technology.

MFP Panel Integration

Scan, index, process and route education records directly from the MFP. Dispatcher Phoenix Education's folder browsing feature allows you to view a Windows Explorer-like view of your PC's folder structure to easily find a scan destination folder.

Image Enhancement

Improve the readability of scanned student loan applications and other educational forms with Dispatcher Phoenix Education's automatic Despeckle and Deskew processes.

Annotate

Automatically mark student admission materials as "received," with the current date and time and send to the appropriate admissions committee member.

**Generate bubble sheet tests
on plain paper to streamline
test creation and grading.**

Konica Minolta's Dispatcher Phoenix.

A complete set of document workflow solutions.

The Dispatcher Phoenix Education application automates repetitive manual tasks and simplifies document processing for educators and administrators. It's just one of the many editions available with the robust Dispatcher Phoenix family of automated document workflow solutions.

DISPATCHER PHOENIX FOUNDATIONS

Perfect for small to mid-size business needs, with powerful features for scanning, routing and processing.

DISPATCHER PHOENIX PROFESSIONAL

Adds more document processing power and sophisticated tools for rules-based categorizing and distributing documents.

DISPATCHER PHOENIX SPECIALIZED VERSIONS

Provides targeted benefits for specific industries, including **Office, Legal, Education, Healthcare, Finance Government** and **ECM**.

All versions include a Workflow Builder tool, an intuitive Workflow Scheduler, MFP Integration with visually enhanced display, document indexing and folder browsing at the MFP and robust authentication capabilities.

MORE WORKFLOW FLEXIBILITY

Modular Add-On Options

Dispatcher Phoenix is scalable, allowing you to add additional features once your business needs a change. Options for all editions include forms processing, advanced OCR, barcode processing, redaction, advanced job routing and much more.

Multiple Connectors Available

Other connectors to popular content management systems and Cloud storage service solutions are available, including: Workshare®, OnBase by Hyland, Worldox® by World Software, Laserfiche, Microsoft SharePoint, Lawlogix™ Guardian, Box, Dropbox, Google Drive, WebDAV, Microsoft OneDrive, FilesAnywhere, Konica Minolta's FileAssist (Konica Minolta's Cloud-based document management solution) and more.

To learn more about the complete family of Dispatcher Phoenix offerings, please visit: kmbs.konicaminolta.us/dispatcherphoenix

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PARTNERSHIP

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

INFORMATION MANAGEMENT

Enterprise Content Management (ECM)

- Document Management
- Automated Workflow Solutions
- Business Process Automation
- Security and Compliance
- Mobility
- eDiscovery Services

IT SERVICES

- Application Services
- Cloud Services
- IT Security
- Managed IT Services
- IT Consulting & Projects
- Apple Managed Services
- Managed Voice Services
- Technology Implementation and Deployment

TECHNOLOGY

- Office Multifunction Business Solutions
- Commercial and Production Printers
- Industrial Printers
- Wide Format Printers
- 3D Printers
- Scanners
- Security Surveillance Systems
- Laptops, Desktops and Computer Hardware
- Servers and Networking Equipment
- Managed Print Services (MPS)
- Managed Enterprise Services



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Item #: DPEDUBRO
8/2019-C

Dispatcher Phoenix Google Drive Connector:
Direct Access to Convenient Online File Storage.

connect



Dispatcher
Phoenix





Access. Now you can take advantage of today's foremost solution for convenient, secure online document storage. With a simple touch, your files can be scanned, processed and distributed directly to Google Drive.

Maximum Productivity

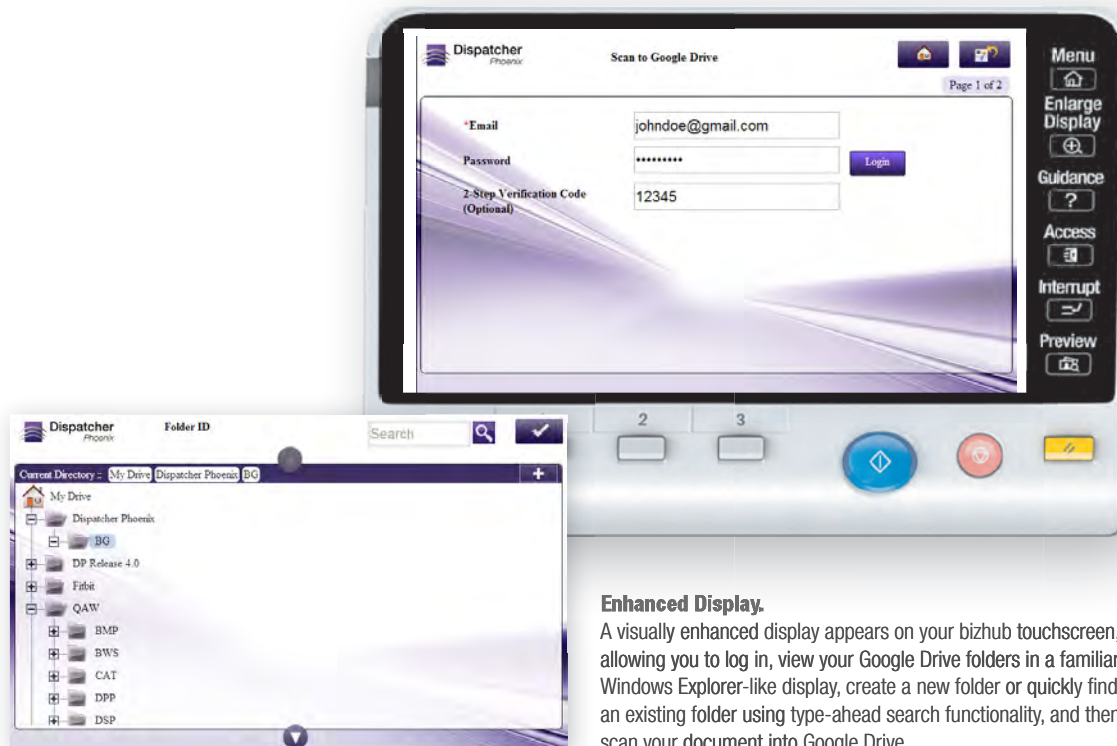
Using Dispatcher Phoenix's Google Drive Connector, you can secure and store important documents quickly and easily. Log into Google directly from your bizhub® touchscreen panel. Share documents with co-workers and collaborators. Process files before they are stored. All in a single step – leveraging the power of your bizhub MFP, maximizing your productivity and ensuring that your essential information is always secure. Create Google Drive folders at the MFP or automatically.

Lower Cost, Higher Security.

With Dispatcher Phoenix's Google Drive Connector, you will have access to secure low-cost storage that on-site or media backup can't equal. Business users will be able to share mission-critical information – and working professionals in legal, healthcare, education and other specialized applications will have an easy on-ramp to store essential data.

Capture, Process, Upload.

The Google Drive Connector makes it a simple, seamless process. Files can be collected from a variety of sources, such as local/network folders and MFP user boxes, or scanned directly from your bizhub or other networked MFP. And before being uploaded to Google, files can be automatically converted to PDF or Microsoft Word, renamed, Bates stamped, watermarked and much more.

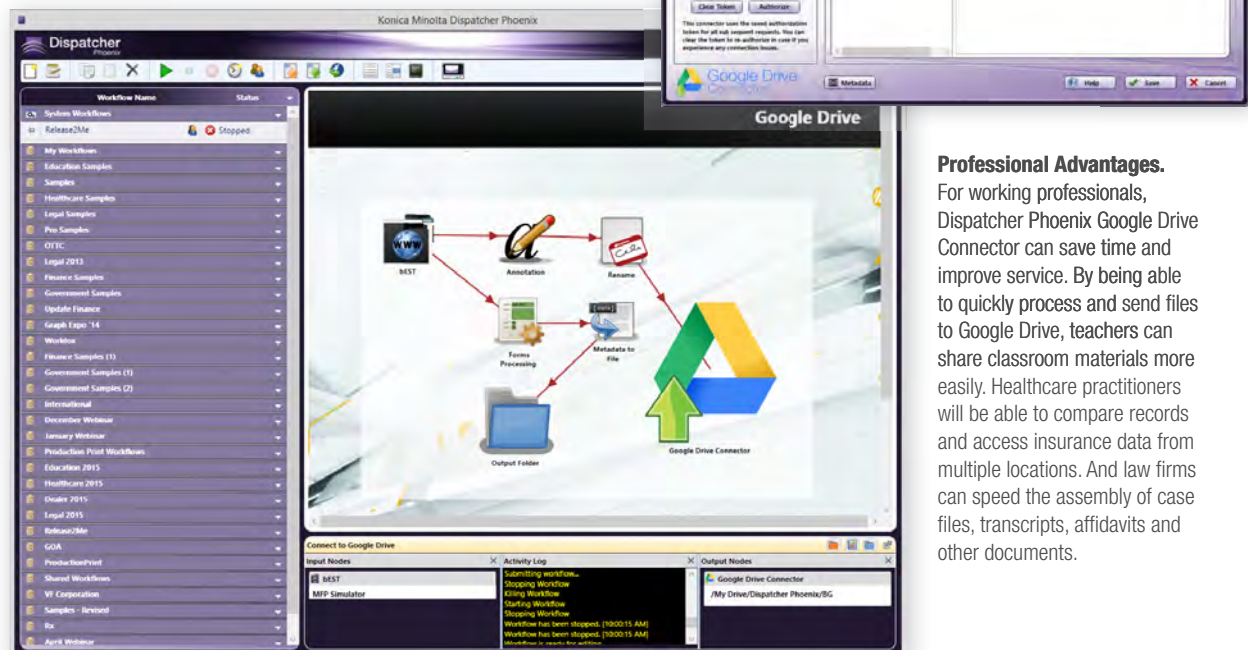


Enhanced Display.

A visually enhanced display appears on your bizhub touchscreen, allowing you to log in, view your Google Drive folders in a familiar Windows Explorer-like display, create a new folder or quickly find an existing folder using type-ahead search functionality, and then scan your document into Google Drive.

Automated Workflow.

For a total hands-free scanning and storage solution, you can customize an automated Dispatcher Phoenix workflow to send files to a specific folder or create a folder using file metadata while your workflow runs.



The screenshot displays the Dispatcher Phoenix software interface. On the left, a sidebar lists various workflow categories such as 'My Workflow', 'Education Samples', 'Healthcare Samples', 'Legal Samples', 'OTIC', 'Legal 2013', 'Finance Samples', 'Government Samples', 'Update Finance', 'Graphs 14', 'Workflows', 'Finance Samples (1)', 'Government Samples (1)', 'Government Samples (2)', 'International', 'December Webinar', 'January Webinar', 'Production Post Workflow', 'Education 2015', 'Healthcare 2015', 'Dealers 2015', 'Legal 2015', 'Release/Me', 'GIA', 'Protein Workflow', 'Shared Workflows', 'W Corporation', 'Samples - Internal', 'Rx', and 'April Webinar'. The main window shows a workflow diagram with nodes for 'BEST', 'Annotation', 'Rename', 'Form Processing', 'Metadata to File', and 'Output Folder', connected by arrows. A 'Google Drive Connector' window is open, showing a list of folders and files in the 'My Drive' section, including 'Dispatcher Phoenix', 'E3', 'E3 Release', 'F140', 'CAN', 'CD Production', 'Processing', and 'E3'. Below the main window, there are tabs for 'Connect to Google Drive', 'Activity Log', and 'Output Nodes'. The 'Activity Log' tab shows a log of workflow events, including 'Submitting workflow...', 'Stopping Workflow', 'Starting Workflow', and 'Workflow has been stopped'.

Professional Advantages.

For working professionals, Dispatcher Phoenix Google Drive Connector can save time and improve service. By being able to quickly process and send files to Google Drive, teachers can share classroom materials more easily. Healthcare practitioners will be able to compare records and access insurance data from multiple locations. And law firms can speed the assembly of case files, transcripts, affidavits and other documents.



The Dispatcher Phoenix Family of Automated Document Workflow Solutions.



Dispatcher Phoenix Foundations

Perfect for small to mid-size business needs, with powerful features for scanning, routing and processing.

Dispatcher Phoenix Professional

Adds more document processing power and sophisticated tools for rules-based distribution throughout large organizations.

Dispatcher Phoenix Vertical Editions

Other versions of Dispatcher Phoenix provide targeted benefits for specific industries, including Legal, Education, Healthcare, Finance and Government.

Powerful and Economical with Easy-to-Use Features

All versions of Dispatcher Phoenix include a graphical Workflow Builder tool, a Workflow Scheduler, LiveFlo technology, MFP integration with a visually enhanced display, document indexing and Windows Explorer-like folder browsing at the MFP, and robust authentication options.

Add-In Options

With Dispatcher Phoenix's modular architecture, you can increase the power of your workflow at any time by purchasing add-in modules, such as forms processing with pattern matching technology, a convenient and secure Release2Me print release system, advanced job routing processes, and much more.

Connectors

Other connectors to popular content management systems and cloud storage service solutions are available, including Workshare®, OnBase® by Hyland, Worldox® by World Software, Microsoft SharePoint® and OneDrive®, Box®, Dropbox®, WebDAV, FilesAnywhere®, Konica Minolta's FileAssist, etc.

Visit kmbs.konicaminolta.us/dispatcherphoenix for more information on the complete family of Dispatcher Phoenix offerings.

About Konica Minolta

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Information Management

*Enterprise Content Management (ECM)
Document Management
Automated Workflow Solutions
Business Process Automation
Security and Compliance
Mobility*

IT Services

*Application Services
IT Security Assessments
Hybrid and Private Cloud
Business Continuity
24/7 Help Desk
IT Resources and Consulting*

Technology

*Office Multifunction Business Solutions
Commercial and Production Printers
3D Printers
Wide Format Printers
Laptops, Desktops and Computer Hardware
Servers and Networking Equipment
Optimized Print Services (OPS)
Facilities Management*



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Item#: GoogleDriveConnectBro
6/15-L



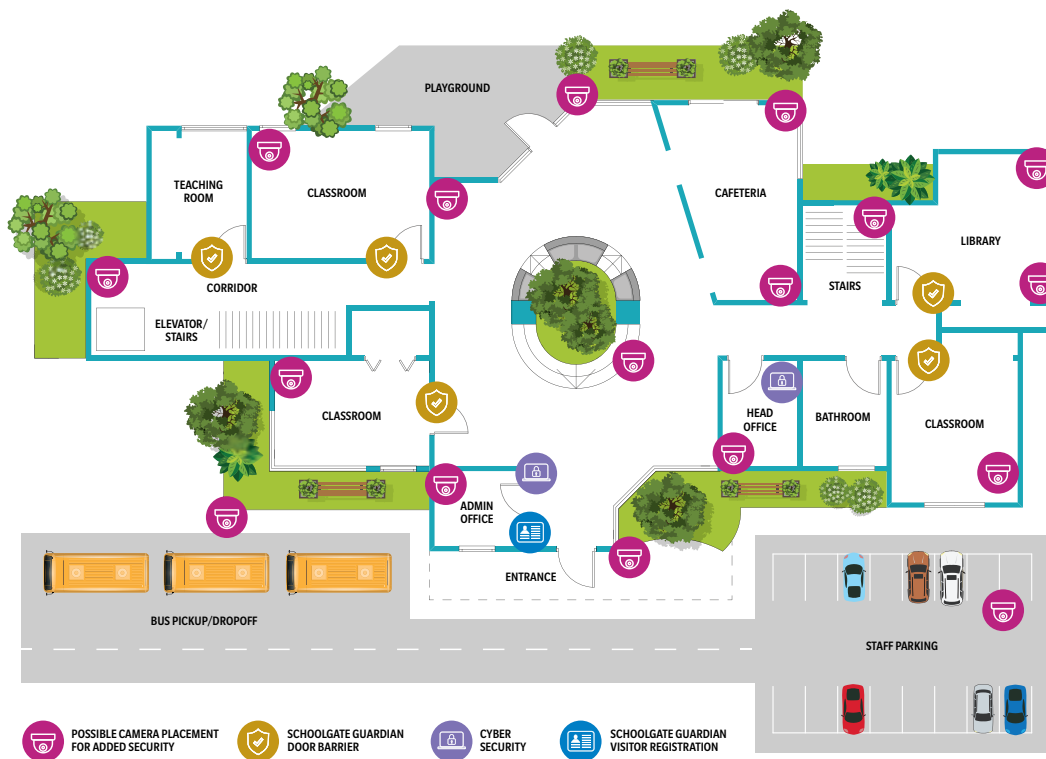
KONICA MINOLTA

SOLUTIONS FOR EDUCATION

Konica Minolta provides innovative and cost effective solutions and services to the K-12 education sector, solving the many problems and challenges posed by decreasing school budgets, the need for collaboration tools, and accountability. This allows our education customers to concentrate on their core competency: Teaching.

CONNECTED AND COLLABORATIVE

Konica Minolta understands the demands placed on schools. We have you covered whether you are a public, private or charter school. Whether your goal is increasing productivity, reducing cost, maximizing efficiency, automating processes, gaining a competitive edge, or demanding the latest technology for enhanced security solutions, educators are turning to Konica Minolta.



SCHOOL WATCH SECURITY SOLUTIONS

Educational facilities have access to advanced systems for visitor management, data security and sophisticated surveillance with intelligent video security solutions.

Intelligent surveillance cameras and visitor management solutions offer unsurpassed security for schools at all grade levels. Build, upgrade or enhance your security system:

Delay Threats – With the innovative Classroom Guardian door barrier, a class can be protected with a quick-to-install, spring-loaded barrier that teachers can lock into a door mount.

Cyber Secure – Konica Minolta's IT Services division, All Covered's Education Technology Assessments, analyze and assess the state of student information in order to protect valuable data, enhance privacy and detect internal and external threats.

Protect your electronic documents with bizhub Secure Platinum, a set of enhanced password and data security measures to give your bizhub MFP an extra level of security in compliance with FERPA and the Common Criteria ISO15408 EAL security certification standards.



Document Management and Digital Solutions

- Expedite the flow of documents to network and local folders, e-mail and file servers with ECM solutions throughout the school district.
- Minimize costs associated with managing multiple fax machines and analog telephone lines using our fax server technology.
- Easy and cost efficient conversion of paper records to standard electronic document formats, i.e. Microsoft Word, searchable PDF, etc.
- Reduce operating costs by eliminating expensive paper forms and improving student record creation and processing efficiencies.



District Wide Printing and Print Management

Reducing document costs can be a significant factor in managing scarce public or private resources. We can help you evaluate your district wide network, allocate your equipment to eliminate underutilized devices that waste energy, and automate service and supplies to keep printers and MFPs working at peak performance with maximum uptime.



TECHNOLOGY SERVICES

Our staff of professional educators and certified engineers can assess your current technology and help you make sure your infrastructure is ready for the demand the future will place on it.

All Covered 
IT SERVICES FROM KONICA MINOLTA / EDUCATION



EDUCATION TECHNOLOGY ASSESSMENT

Assessing Today's Technology for Tomorrow's Learning

The Education Technology Assessment goes beyond a typical IT audit and takes into consideration your educational goals and known best practices in instructional technology in order to make recommendations that will truly make a difference in your school.

Through the Network Performance Benchmarking and Windows Domain Analysis, we will assess the functionality of things such as:

- Active Directory
- Email, on-premises or in the cloud
- SPAM & Antivirus Protection
- Backup, Data Storage, Data Integrity
- Servers – Cloud Readiness, Virtualization
- Remote Access for Parents, Teachers, Administrators
- Network Infrastructure & Wireless Functionality
- Firewalls, VPN, SSL
- Network Security

Technology Operations & Cost Analysis

A review of your IT department structure and educational technology budget can provide recommendations to save money and suggestions to increase productivity.

Through the Technology Operations & Cost Analysis, we assess things such as:

- Day-to-day Support Processes
- Network Management
- Remote Support Capabilities
- Technical Expertise & Responsiveness
- District IT Budgeting for Future Technology
- Third-party Resources
- Recurring IT Costs
- Hardware & Software Budgets
- Licensing Verification
- Age of Assets Calculation



CLASSROOM OF THE FUTURE

Meeting Room Booking that Makes Your Meetings More Productive

No more searching for an available space to collaborate only to find it's been double booked. You'll even be able to reserve rooms based on the specific needs of your meeting.

Telepresence Robots for Remote Learning

Delivering telepresence that's mobile—providing a real, physical presence that recreates the experience of being in school even when a student or teacher can't be.

Alice the Receptionist

She greets and interacts with visitors when they enter your school. A virtual visitor management system that uses a touch screen and live video technology to directly connect visitors with your staff, greeting and notifying them when a visitor enters your office space.

APPS FOR EDUCATION

Konica Minolta MarketPlace – Apps for Educators

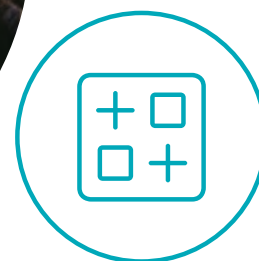
In an educational setting, the multifunctional printer (MFP) is constantly being utilized—so it's the ideal device to help streamline workflows or communicate key school messages. At Konica Minolta, we offer

ough the award-winning Konica Minolta MarketPlace. They are designed to increase productivity with apps for Google Drive, Google Mail, Box, Dropbox, Microsoft OneDrive and Paper Templates. And they're all available at the Konica Minolta MarketPlace, a one-stop shop where users can search and install apps directly on their bizhub MFP.

Protecting the Environment for Future Generations

Going "green" is an educational imperative for schools and school districts—and Konica Minolta leads the way in energy-saving and recycling initiatives to reduce environmental impact. Our exclusive Simitri toner formulation reduces emissions in production by almost 40%. And Konica Minolta's Clean Planet Program is the industry's first cost-free recycling plan for all Konica Minolta Consumables.





ADVANTAGES

Konica Minolta leads the way in helping educators increase productivity and reduce costs, making a significant difference in a time of shrinking budgets, reduced state funding and increased demands for testing and assessment initiatives. To meet these challenges, educational professionals are turning to Konica Minolta. Through our educational initiative, Konica Minolta offers a comprehensive suite of products and services comprised of industry-leading MFP technology, cutting edge software and K-12 IT management and consulting

services. Our bizhub OP (Open Platform) technology enables seamless integration with standard cost accounting, document management and cloud-based systems, helping our educational clients overcome a myriad of administrative workflow and security obstacles by implementing our leading edge solutions. Konica Minolta can assist with your “do more with less” programs, plus exclusive innovations to optimize your workflow, safeguard student records and protect the environment.

A Checklist of K-12 Educational Needs:

☒ Scan, Capture, Distribute and Print

☒ Cost Recovery

☒ Print Marketing and Course Materials In-House

☒ IT Services

☒ Protecting Student Records with FERPA Compliance

☒ Fast Printing and Scanning Educational Materials

☒ Software Integration

☒ Monitoring & Controlling Document Usage

☒ Reducing Energy Costs

☒ Protecting the Environment

For complete information on Education products and solutions, please visit:

www.CountOnKonicaMinolta.com and follow @KonicaMinoltaUS on Facebook, Twitter and YouTube.

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INFORMATION MANAGEMENT

Enterprise Content Management (ECM)
Document Management
Automated Workflow Solutions
Business Process Automation
Security and Compliance
Mobility
eDiscovery Services

IT SERVICES

Application Services
Cloud Services
IT Security
Managed IT Services
IT Consulting & Projects

TECHNOLOGY

Office Multifunction Business Solutions
Commercial and Production Printers
3D Printers
Wide Format Printers
Laptops, Desktops and Computer Hardware
Servers and Networking Equipment
Managed Print Services (MPS)
Managed Enterprise Services
Intelligent IP Surveillance Technology
Visitor Management/Background Checking Solutions

For complete information on Konica Minolta products and solutions, please visit: **CountOnKonicaMinolta.com**

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100 Williams Drive, Ramsey, New Jersey 07446

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Item #: EDUBR018
2/21-P

PaperCut MF: Complete control over print, copy, scan and fax.

cost accounting





- ▶ Track all MFDs / Printers
- ▶ Secure Print Release
- ▶ Control and Report Use
- ▶ Recover Costs
- ▶ Enforce Print Policy
- ▶ Minimize Waste
- ▶ Web Print

Streamline with Security. Eliminate waste, encourage responsible behavior and make users and departments accountable for their print usage. PaperCut MF includes embedded software that runs on your copier/MFD to enable tracking, control and secure print release directly from the device's panel. PaperCut MF is suitable for sites of any size, with a cross-platform and vendor-neutral approach to technology and device support. PaperCut's solutions are currently in use in over 50,000 sites worldwide and translated into 20 languages, making PaperCut MF a product you can trust with a high return-on-investment.

Intuitive and Easy to Use

PaperCut MF is regarded as the simplest system of its type to deploy and manage. System administrators have full access to administration and configuration via a familiar web interface. It offers:

- User directory (eg. Active Directory and others) integration and automatic user account creation
- Secure print release and Find-Me printing
- Administrator dashboard with real-time status updates
- Print Archiving: Review job content visually
- Optional client and account billing
- Ability to encourage responsible use via popup notifications

Detailed Reporting

PaperCut includes over 80 one-click reports available for online viewing, printing or export. Reports address all areas ranging from detailed page logs to summaries by user, department, device or environmental impact. Administrators can create ad-hoc reports by applying filter conditions and reports can be emailed to specified people on a regular schedule.

More information is at:
www.papercut.com/tour/report/

Web Based Administration

PaperCut MF provides “out of the box” browser-based administration access from any network location enabling centralized management of every user and device. Web technologies make cross-platform support easy as there is no need for additional software to be installed and no web server configuration.

A key feature of the administration interface is the dashboard tab – an easy-to-read single page view of the printing environment for administrators. The Dashboard page utilizes a number of gadgets to present key real time information such as system activity and status updates, along with trend information and statistics from past activity such as number of pages printed and environmental impact measures.



Powerful Job Scripting

Advanced scripting can be used to define and finely tune your printing policy, and support your organization in eliminating waste and changing user behavior.

With PaperCut you can:

- Automatically route large jobs to detected high volume printers
- Discourage printing of emails via popup print policy warnings
- Convert jobs to grayscale and duplex
- Discourage or disable color printing by user group
- Least cost routing (suggest more cost effective devices based on conditions)
- Allow free printing (e.g. during class times)
- Define action by job attribute, user / group, period of day, device feature / type.

‘Find Me’ Printing

PaperCut’s Find-Me printing feature enables users to print to a global virtual queue. Jobs are paused and only printed when the user releases the job at any compatible MFD/printer:

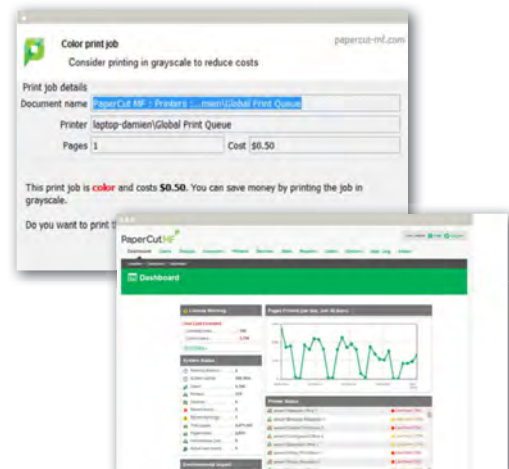
- Improved document security and convenience.
- Reduce IT administrators need to manage multiple print drivers and queues for both workstations and notebooks.
- Find-Me printing minimizes waste and has been shown to reduce printing output by up to 20% in busy office environments.
- Support for multiple release methods ranging from auto release on authentication to active release job-by-job.

Secure Print Release

Today’s MFDs are smarter. They have touch screens and the ability to run software directly on the device’s panel. PaperCut leverages this technology to bring new features to each device.

One of the key features is user authentication – only allowing device access to authorized users. At the simplest level users can authenticate with network user name and password via an on screen keyboard. In addition, many environments will implement ID card authentication. Card numbers can be extracted from your network’s user directory or a database (e.g. door access control system), alternatively, users can self-associate their card on first use.

Card types include magnetic stripe, proximity (HID, Mifare & Legic) and bar codes, and PaperCut supports many brands of USB card readers including RFIdeas, Elatec and OmniKey. Off the shelf standard USB and network card readers are available from leading suppliers. PaperCut has a global network of hardware experts (Authorized Solutions Centers) should you require technical assistance, advice or on site support of both software and hardware.



PaperCut[™]MF

features

Print Archiving & Watermarking

PaperCut administrators can utilize these features to ensure users are answerable to their printing.

PaperCut's Print Archiving empowers approved administrators to browse and review the content of print activity within their environment. Alongside the powerful tracking and reporting functionality built into PaperCut, this gives system administrators a wide range of auditing functions.

Watermarking can automatically add a user name or other metadata to the bottom of every page e.g. to indicate the document owner. Watermarking may include a unique digital signature which allows you to track document origin to enhance security and encourage responsible printing.

iPad, Mobile and Driverless Web Printing

The introduction of iPads, mobile devices, tablets, netbooks and BYO devices have brought a new set of challenges to the printing landscape.

PaperCut can help solve these problems with native iPad print support and web based driverless printing – core features in PaperCut.

Users of these devices have access to the full range of features including authenticating, account selection and "find-me" printing in a simple user interface.

Managing Quotas

Users can operate in either credit or debit, with defined account rules, including how and how often an account is credited. Use network groups to define how additional quota/credit is assigned. Use network groups to define how additional quota/credit is assigned; for example, allow a specific group of users to accumulate their quota while others operate on a "use it or lose it" basis.

Pre-Paid / Top-Up Cards

PaperCut MF comes with a simple to implement voucher system for purchasing additional print credit. Administrators can print out a batch of single-use cards with a predefined value. Users redeem cards by entering the card's unique code on a web page.

Payment Gateways

Give end users the ability to make payments into their PaperCut account using payment gateways. Payment gateways allow third party systems to connect to PaperCut in a supported manner. Common gateways include leading providers like PayPal and Authorize.net which allow real-time online payments via credit card. PaperCut also supports closed or internal payment systems such as a main college funds account. Hardware gateways are available to support a range of cash loaders, self-service kiosks and bill and coin boxes. For hardware, please refer to a PaperCut MF Authorized Solution Center.

User Web Interface

End users have access to a set of web tools to track their own activity in real-time, query their account balances, and view their transactions without the need for intervention from administrators. The end user interface is fully customizable, so you can design a look and feel to match your website or intranet pages.



For complete information on Konica Minolta products and solutions, please visit: CountOnKonicaMinolta.com

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PaperCut^{MF}

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Business Process Automation

Security and Compliance

Mobility

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Application Services

Cloud Services

IT Security

Managed IT Services

IT Consulting & Projects

Technology

Office Multifunction Business Solutions

Commercial and Production Printers

3D Printers

Wide Format Printers

*Laptops, Desktops and
Computer Hardware*

Servers and Networking Equipment

Managed Print Services (MPS)

Facilities Management



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Item #: PAPERCUTMF
11/2015-Z

Promethean®

TECH & LEARNING
**BEST
SHOW**
AT ISTE 2019
WINNER

ActivPanel®

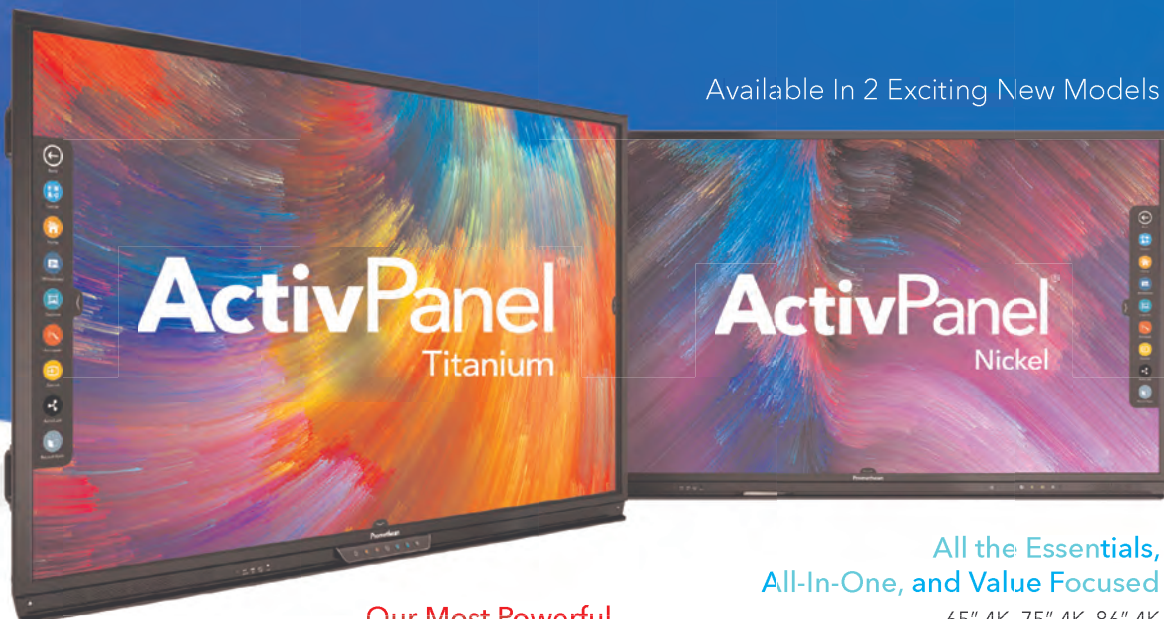
Elements Series

The Heart of the Digital Classroom

Purposefully Designed for the Classroom

The new ActivPanel Elements™ series continues Promethean's 20+ year tradition of developing purpose-built products that are designed by teachers for teachers. Thoughtfully crafted from the ground up, the ActivPanel Elements series is based on extensive user research to deliver innovation and ease-of-use that matters to teachers and students, as well as the security and manageability trusted by IT professionals and administrators.

Available In 2 Exciting New Models



**Our Most Powerful,
Teacher-Friendly Classroom Solution**

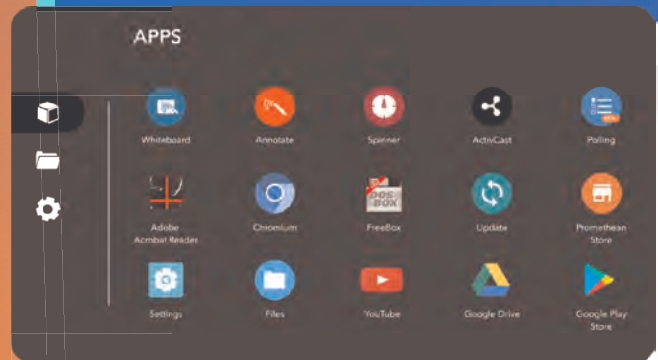
70" 4K, 75" 4K, 86" 4K

**All the Essentials,
All-In-One, and Value Focused**

65" 4K, 75" 4K, 86" 4K

Teacher-Friendly and Incredibly Easy to Use

The ActivPanel Elements series features a new Unified Menu that places all the most commonly used tools right at teachers' fingertips. It's always accessible and allows teachers to move seamlessly between content and resources without disrupting the flow of lessons. Providing one place to go for all of a teacher's favorite apps, tools, and files, the Elements series delivers Promethean's most intuitive navigation experience to date.



All apps, files, and settings are just **one touch away**

Discover New Ways to Engage

The ActivPanel Elements series includes Classroom Essential apps and a variety of teaching tools - all available at the touch of a button. Use the infinite canvas on the highly intuitive Whiteboard app to instantly supplement lessons. Draw, highlight, and annotate over any content from any source, and add excitement to any lesson or activity with the customizable Spinner and Timer apps.



Invite Collaboration with Screen Sharing

ActivPanel's controlled, multi-device mirroring lets teachers and students collaborate from anywhere in the classroom by connecting smartphones, Chromebooks, tablets, and laptops.

A Writing Experience Without Limitations

Promethean's Vellum™ writing technology delivers the industry's most natural writing experience. Free from the disruptions of lag and false strokes, Vellum technology creates a smooth writing performance enabling teachers and students to interact instinctively - like a dry erase whiteboard, only better.



Tested and Built for IT Support and Security



The onboard Android™ 8 operating system delivers a new level of speed, security, and reliability.

Enhanced over-the-air updates reduce the time and effort needed to make software and firmware updates.

All included software, apps, and platform services are purposefully designed for ongoing enhancements.

The Elements series is ENERGY STAR® certified to help reduce operating costs and the impact on the environment.*

*All models up to 86" are ENERGY STAR certified.

Inspire Participation with Powerful Lesson Delivery Software

Deliver engaging, interactive lessons using your choice of Promethean's award-winning educational software solutions. ClassFlow® and ActivInspire® are created and supported by Promethean, designed by teachers for teachers, and are included with the purchase of the ActivPanel Elements series with no annual subscription required.



Seamless and Certified Access to a Rich Library of Google Play Store Apps

The new Promethean Chromebox™ is the perfect solution for extending an existing Chrome OS™ ecosystem to the ActivPanel Elements series, providing certified and seamless access to preferred apps from the Google Play Store. View and launch downloaded apps directly from the ActivPanel's Unified Menu with one-click access and no need for source switching.



Award-Winning Professional Development

Offering personalized training by teachers, Promethean's highly-motivated team of professional development consultants comes with a wide variety of certifications and many years of teaching and educational leadership experience. Their dynamic approach to training is designed to ensure successful implementation of Promethean technology and promote student achievement in today's modern classrooms.

Versatile Accessories for the Classroom

Promethean offers flexible computing options including Chrome OS and Windows® so schools can choose the operating system that works best for their IT ecosystem.

Create the ideal mounting solution based on instructional needs with a fixed wall mount, height-adjustable wall mount, height-adjustable mobile stand, or a fixed-height mobile stand.



Promethean®

For the  of Learning

Why do we do what we do? For over 20 years education has been, and always will be what fuels our passions. We are teachers and we are students.

We believe in the potential of technology. At Promethean, our goal is to reimagine and reinvent educational technologies that empower the classroom. We do it all for the love of learning.

PrometheanWorld.com

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KONICA MINOLTA

TECHNOLOGY

OPENTEXT™ RightFax



Digital Faxing for the Enterprise

OpenText® RightFax™ is the most flexible and configurable fax server available, with integration and automation capabilities that make it the most trusted and reliable choice for enterprise. Regulations and information governance policies require fax when other methods of exchange are not secure and pose a compliance risk. RightFax integrates fax and document distribution with Konica Minolta MFP's Email, desktop, and enterprise applications, enabling secure fax exchange from CRM, ERP, EHR, document management, and other business applications.

OPENTEXT™ RightFax

The most flexible and configurable
fax server available.

DO YOU HAVE THESE FAX CHALLENGES?

- It takes too long to process fax-dependent work flows because faxing is not integrated with enterprise applications
- Your current fax solution isn't reliable or meeting the needs of the entire enterprise
- You need to make sure that faxes are secure and reduce/eliminate compliance risks
- The cost of standalone fax machine maintenance and consumables is too high
- Employees waste too much time with unreliable and inefficient paper-based faxing

If you have these challenges, you are not alone. Because so many workflows rely on fax, organizations need a reliable, enterprise-grade, digital fax solution that integrates and automates their fax-related business processes.

An enterprise fax solution should provide robust configurability and advanced integrations to support discrete and high volume faxing in a single solution that can be leveraged across the entire organization. This lets you increase employee productivity, decrease compliance/security risks, and integrate with your MFP fleet and get rid of fax machines forever!



FLEXIBLE DEPLOYMENT OPTIONS

RightFax offers multiple deployment options to meet the needs of your organization. Whether you require 100 percent onsite control, wish to leverage the cloud for fax transmissions, or choose the experts at OpenText to fully manage your environment, we've got you covered.



On-Premises Deployment

Fully on-premises RightFax server using on-premise telephony connectivity for faxing



Hybrid Deployment

Fully on-premises RightFax server using cloud connectivity for faxing with OpenText™ RightFax™ Connect

For complete information on Konica Minolta products and solutions, please visit: CountOnKonicaMinolta.com

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RIGHTFAX KEY BENEFITS

Increase business agility

- Increase the speed of information exchange by integrating RightFax with business applications, such as ERP, CRM, EMR and document management tools
- Better control over secure information exchange and business processes
- Facilitate growth with faster business expansion

Increase productivity and efficiency

- Increase visibility and make better business decisions with deeper insights into transactions and performance trends with RightFax Analytics
- Integrate with MFP devices to fax paper documents any time you need to do so
- Integrate with any Email application to manage fax traffic as easily as managing emails
- Increase productivity by sending, receiving, and managing faxes electronically

Keep content private and secure

- Maintain compliance with regulations to keep sensitive information private and secure
- Meet growing regulatory compliance requirements regarding protected information and establish defensible governance policies through full audit trail of fax history
- Protect content with restricted access to any and all fax transmissions



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Item #: OTRightFax
06/2017-A



KONICA MINOLTA



SCHOOL GATE GUARDIAN

VISITOR MANAGEMENT SOLUTION

School Gate Guardian, visitor management software, is now available on-premise or as a hosted solution. This hybrid software as a Service (SAAS) solution gives you the flexibility to host data on your own network or in a secured hosted environment.

WITH GROWING PUBLIC DEMAND FOR SCHOOL SECURITY, ISN'T IT TIME YOU INVESTED IN A 'STATE-OF-THE-ART' VISITOR MANAGEMENT SYSTEM? Your school has the latest in educational technology, but in this increasingly dangerous world are you still using outdated methods of signing in and tracking visitors? Schools that recognize this problem are turning to School Gate Guardian for their visitor management solutions. When you install School Gate Guardian, you keep unwanted visitors out.

Benefits of On-Premise Solution:

1. Database and reporting are hosted on your secured network
2. Communication between application and database stays on your network
3. Maintain your database
4. Maintain backups
5. Maintain Windows updates, security patches, etc.
6. You are in complete control of your environment

Benefits of Hosted Solution:

1. Services hosted on secured servers/network
2. You do not need to maintain a server
3. School Gate Guardian maintains your database
4. School Gate Guardian maintains backups
5. School Gate Guardian maintains Windows updates, security patches, etc.
6. Minimal to no impact on your IT

Hosting your solution with School Gate Guardian is easy! Trained staff at School Gate Guardian take care of setting up all of your hosted services. The client portion of the installation is simple and fast! Existing on-premise customers can upgrade to the hosted solution easily.

SCHOOL GATE GUARDIAN HOSTED SOLUTION

School Gate Guardian's Hosted Solution maintains multiple layers of security, multiple internet connectivity, backup and power.

SECURITY FEATURES:

- Security starts with clustered firewalls to help filter out unwanted traffic
- Network monitoring watches for anything odd and alerts hosting administrators
- All data sent to and from servers are sent via an encrypted 256-bit SSL (TLS 1.2) channel
- Servers are scanned and locked down according to PCI DSS 3.1
- Data communication between internal web service and database servers are encrypted via a separate 256-bit SSL (TLS 1.2) channel
- Database data is encrypted at rest, meaning your data is always protected
- All TLS certificates are constantly, and automatically, kept up to date to make sure communications are always using the latest encryption
- Third party environmental and security monitoring
- Each customer has their own database and web services, and are secured with their own authentication
- Multiple fields are required for authentication to our Hosted service and are unique to each customer
- For any transfer of bulk data between School Gate Guardian (or your SIS), we implement SFTP to keep the file transfers secure

The School Gate Guardian hosting facility performs daily backups with copies stored off site, maintains multiple Tier 1 internet connections, independent cooling, direct grid power with UPS and automatic generator fail-over. All services are on a highly available service to automatically fail-over to other hardware in case of an issue.



Konica Minolta Business Solutions U.S.A., Inc.
BLI PaceSetter 2019-2020 for Education:
K-12



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06/20-P

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KONICA MINOLTA



SCHOOLGATE GUARDIAN

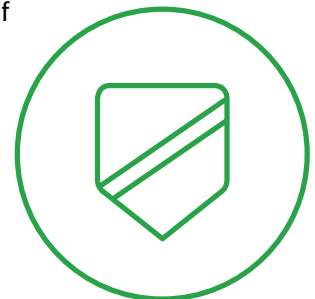
SOFTWARE FEATURE UPDATES JUNE 2020

SchoolGate Guardian has officially released SGG Pro v2.2, SGG Kiosk v2.2, and SGG Admin v2.2 for new installs and updates. The upgrade is FREE for all customers current on their Annual Support Agreement.

NOTE: Communication to our Sex Offender service has changed. All customers will need to upgrade to the latest version by JULY 31, 2020 in order for the Sex Offender checks to continue to work. Please contact us ASAP to schedule your upgrade!

SGG PRO V2.2 CONTAINS THESE EXCITING NEW FEATURES:

- **SGG Hosted Support** - Instead of self-hosting the data, you can now choose to host your data with us. This includes all data related to SGG, photos, and web-based reports. Please contact sales@schoolgateguardian.com for more information.
- **RSVP Updates** - Attendee lists for upcoming RSVP's can be printed. Copying of past RSVP's now includes copying attendees. If hosting with SGG, you can allow for online RSVPing to events (optional). Online RSVP URL open and copy added to RSVP edit screen.
- **Alerts** - Alerts have been revised to include severity level and contact preferences. You can specify who gets each level of alert. Alerts can now be sent using the Google API.
- **Student Pickups** - Now categorized as "Scheduled Pickup", "Approved Pickup" or "Early Dismissal."
- **Privacy Policy** - Now can be accepted without signature. Privacy Policy will be required on check-in if "Always Show" is turned on in Admin.
- **Multiple Family ID** - Assign multiple Family ID's to each visitor.
- **Web Reports Tab** - The Web Reports tab has been removed and replaced with a button on the main screen.
- **eSchoolData SIS Integration** - SGG can now use the eSchoolData API to access Students and Approved Pickup information as well as push Tardy Student data in real time.



SGG KIOSK V2.2 CONTAINS THESE EXCITING NEW FEATURES:

- **SGG Hosted Support** - Instead of self-hosting the data, you can now choose to host your data with us. This includes all data related to SGG, photos and web-based reports. Please contact sales@schoolgateguardian.com for more information.
- **Approved Pickup/Early Dismissal** - Updated to include Family ID and multiple Family ID pickups. Family ID can be required for pickup in Admin.
- **Privacy Policy** - Renamed to "Visitor Agreement and Privacy Policy." Allow your visitors to accept terms and condition of entry, including options for COVID-19.
- **Updated Check-In Instructions** - Additional instructions and images for scanning ID's, scanning Key Tags, printing Badges and tearing off badges from the printer.
- **eSchoolData SIS Integration** - SGG can now use the eSchoolData API to access Students and Approved Pickup information as well as push Tardy Student data in real time.

SGG ADMIN V2.2 CONTAINS THESE EXCITING NEW FEATURES:

- **SGG Hosted Support** - Instead of self-hosting the data, you can now choose to host your data with us. This includes all data related to SGG, photos and web-based reports. Please contact sales@schoolgateguardian.com for more information.
- **New Alert Contact Setup** - Contacts are added individually with their email and phone number. Alert Severity levels added. Contacts can receive alerts based on severity level.
- **eSchoolData SIS Integration** - SGG can now use the eSchoolData API to access Students and Approved Pickup information as well as push Tardy Student data in real time. Import and Export settings added.
- **FTP Tardy Export** - Added settings to allow exporting tardy information via FTP.

Since this is a MAJOR release and requires a database update, it would be best to update your system(s) during a time when your school/district is not in session. Please contact our Support Department at 800-805-3808 extension 1 or email us at support@schoolgateguardian.com to schedule a date and time for the update.





KONICA MINOLTA

Giving Shape to Ideas

Expand your Production Printing

wide format

10TH ANNUAL

STUDENT art EXHIBIT



BECKMAN GYMNASIUM ►

Offer More, Save More.

The addition of digital wide-format graphics printing will enable your school or university to expand your service offering and provide greater value to your students, teachers and staff. With the in-house capability to print long and short runs direct to almost any media, you can quickly and easily produce a wide range of applications and specialty items without the need to manage outsourced print vendors, saving your school time and money and adding value to your in-plant school or university copy center.

For K-12 Schools – save time and money by producing a wide variety of banners, signage, exhibit and graphic communications for your open houses and school-wide events.

For Higher Education – you can offer print operations that have evolved into modern business operations that feature state-of-the-art digital technologies, a broader array of services, and higher visibility on campus that indicates their integration into campus life.

For those with existing in-plants – add value by partnering with governmental agencies and non-profits to bring paid work in-house, offering those bodies pricing comparable to pricing offered to the college or university itself.

- Print directly on plastic and other rigid materials in a variety of atypical sizes
- Use colorful graphics to increase the engagement of students
- Use for branding promotions
- Popup displays
- Posters
- Backlit signage: day and night
- Exhibition and event graphics
- Floor and window graphics
- Backdrops for theater or tv
- Photographic reproductions



Wide Format Products.

Konica Minolta offers a range of wide format products to serve technical and graphics printing applications. They are used for the copying, printing and scanning of such projects as full-color graphics, signage, banners, point of purchase, point of sales, CAD drawings, maps and schematics. Even workflow and finishing is important for the first and final step of the wide format production process.

EFI H1625 LED

The affordably priced 64-inch wide EFI H1625 LED hybrid roll fed-flatbed UV inkjet printer offers access to the widest range of rigid and flexible substrates while delivering production speeds and superior, high-definition image quality.



HP PageWide XL

The HP PageWide XL Printer portfolio, which features the fastest wide format monochrome and color printing with up to 50% savings in total production costs.



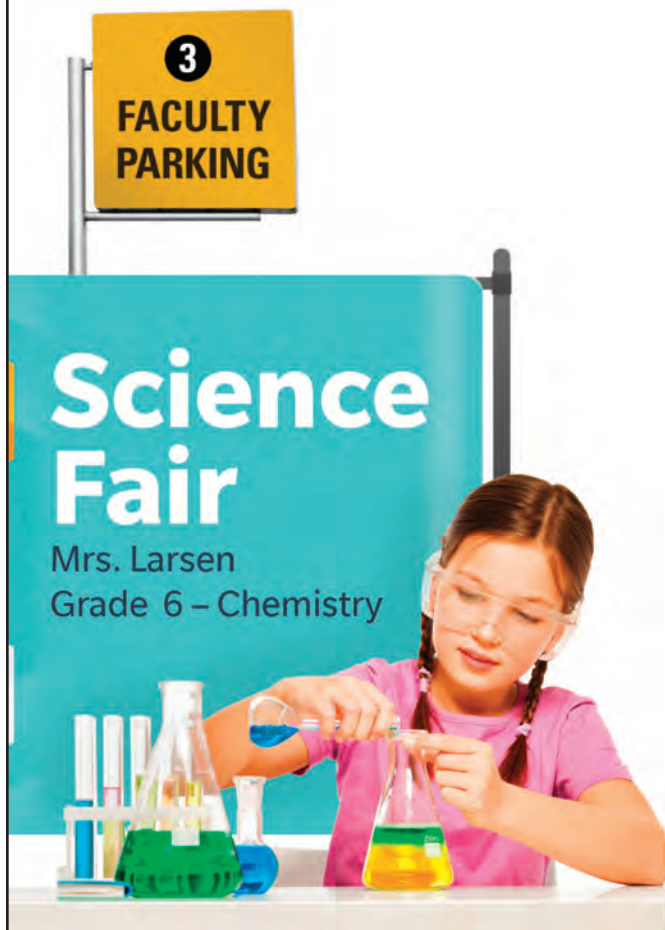
HP DesignJet Series

HP DesignJet Z-Series and T-Series products offer a small foot print for wide format printing for roll fed medias. Featuring aqueous inkjet printers and MFP, wide color gamut for high quality color graphics with the Z-Series products, Konica Minolta can recommend an HP DesignJet solution ready for your print production environment.



KIP 800 Series

The color based toner printers and MFPs from KIP offer fast production of color documents at 8 D size prints per minute. The KIP 800 Series offers very quick and cost effective production of technical and poster applications.



The First Step.

Print your jobs quicker and more efficiently, and respond to tight deadlines with ultra-fast HP SmartStream Preflight Manager processing software.

Create presets to bundle all desired settings for quick and easy reuse as needed. Get the most out of your media with nesting designed to minimize paper waste. Manage all connected HP PageWide XL and HP DesignJet production printers in your fleet.

The Final Touch.

Add-on tools that finish and enhance. Trim and crease with ease with customizable cutters, and add body and texture with a variety of laminating options

Colex Finishing

For flatbed routing, creasing and cutting to compliment the EFI H1625, the Colex flated cutters includes a fixed knife, oscillating knife and router allowing the capability for a multitude of applications. Optional add-on tools are available to allow customers to customize their cutter to suit their specific needs and workflow.

GBC Laminating

Add visual impact, increased durability, expanded applications by add GBC laminating finishing to your wide format prints. You can change the finish, add texture or increase rigidity. Finishing is an option over looked, but rarely is a print used straight off the printer.

Overview

Wide Format Product Lineup	EFI H1625 LED	HP DesignJet Z-Series	HP DesignJet T-Series	HP PageWide XL	KIP 800 Series
Imaging Technology	UV Inkjet	Aqueous Inkjet	Aqueous Inkjet	Single Pass Aqueous Inkjet	Toner
Application Focus	Graphics	Graphics	Technical	Technical with some Graphics	Technical with some Graphics
Application Examples	High Quality, Banners, POP displays, Posters, backlit signage, floor and window graphics, Rigid Graphics	Fine Art, High Quality Photos, Banners, Graphics, Proofing	CAD & Technical Drawings, Renderings	CAD & Technical Drawings, Renderings, Posters	CAD & Technical Drawings, Renderings, Posters
Substrates Type	Rigid & Roll	Roll	Roll	Roll	Roll
Print Width	64"	24-60"	24-42"	40"	36"
Finishing Options	Colex Flatbed Cutter	GBC Laminating	GBC Laminating	GBC Laminating, Folder	Folder



For complete information on Konica Minolta products and solutions, please visit: CountOnKonicaMinolta.com

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Item #: WideFormatEDU
12/2016-X

Our Mission is to do the best for our clients and to completely satisfy them by providing quality business systems and superior services.

To accomplish this, we dedicate ourselves to:

- Training our people and providing them with the resources they need to advance their skills and knowledge.
- Maintaining an environment that values and encourages personal and professional growth.
- Upholding the highest ethical standards in all of our corporate relationships, with our clients and with each other.
- Earning a financial return that ensures future growth and long-term stability.
- Reaching a balance between business and the environment, aspiring to be environmentally conscious and use sustainable principles in all aspects of our business.

And to be contributing members of the communities we serve.

This is our mission.
This is our commitment.

The logo for Virginia Business Systems features the word "Virginia" in a large, white, serif font, with a stylized white arrow curving around the top right of the letter "i". Below "Virginia" is the phrase "Business Systems" in a smaller, white, sans-serif font. A thin white horizontal line is positioned directly beneath "Business Systems".

Virginia
Business Systems

Richmond • Charlottesville • Harrisonburg • Roanoke
Lynchburg • Virginia Beach • New River Valley • Shenandoah Valley

www.VAbusinesssystems.com